

**MONTH ENDING MARCH 31, 2008  
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average	
										Days on Market	MO INV
91901 ALPINE	9	\$274,888	\$295,000	\$2,474,000	0	\$	\$		0.00%		0
91902 BONITA	2	\$850,000	\$600,000	\$1,700,000	0	\$	\$		0.00%		0
91905 BOULEVARD	6	\$458,666	\$129,500	\$2,752,000	0	\$	\$		0.00%		22
91906 CAMPO	2	\$1,849,950	\$199,900	\$3,699,900	0	\$	\$		0.00%		0
91910 CHULA VISTA	0	\$	\$		0	\$	\$		0.00%		0
91911 CHULA VISTA	1	\$365,000	\$365,000	\$365,000	0	\$	\$		0.00%		0
91913 CHULA VISTA	0	\$	\$		0	\$	\$		0.00%		0
91914 CHULA VISTA	0	\$	\$		0	\$	\$		0.00%		0
91915 CHULA VISTA	0	\$	\$		0	\$	\$		0.00%		0
91916 DESCANSO	2	\$92,500	\$65,000	\$185,000	0	\$	\$		0.00%		0
91917 DULZURA	0	\$	\$		0	\$	\$		0.00%		0
91931 GUATAY	0	\$	\$		0	\$	\$		0.00%		0
91932 IMPERIAL BEACH	1	\$349,000	\$349,000	\$349,000	0	\$	\$		0.00%		0
91934 JACUMBA	0	\$	\$		0	\$	\$		0.00%		14
91935 JAMUL	7	\$312,571	\$165,000	\$2,188,000	1	\$12,500	\$12,500	\$12,500	13.89%	298	58
91941 LA MESA	4	\$579,944	\$299,888	\$2,319,776	0	\$	\$		0.00%		23
91942 LA MESA	0	\$	\$		0	\$	\$		0.00%		0
91945 LEMON GROVE	1	\$249,999	\$249,999	\$249,999	0	\$	\$		0.00%		0
91948 MOUNT LAGUNA	0	\$	\$		0	\$	\$		0.00%		0
91950 NATIONAL CITY	2	\$724,750	\$249,500	\$1,449,500	0	\$	\$		0.00%		0
91962 PINE VALLEY	1	\$110,000	\$110,000	\$110,000	0	\$	\$		0.00%		0
91963 POTRERO	2	\$143,500	\$142,000	\$287,000	0	\$	\$		0.00%		0
91977 SPRING VALLEY	11	\$285,818	\$160,000	\$3,144,000	0	\$	\$		0.00%		19
91978 SPRING VALLEY	0	\$	\$		0	\$	\$		0.00%		0
91980 TECATE	1	\$189,000	\$189,000	\$189,000	0	\$	\$		0.00%		0
92003 BONSAI	0	\$	\$		0	\$	\$		0.00%		0
92004 BORREGO SPRINGS	21	\$91,380	\$49,500	\$1,919,000	3	\$68,333	\$85,000	\$205,000	96.93%	112	212
92007 CARDIFF BY THE SEA	0	\$	\$		0	\$	\$		0.00%		0
92008 CARLSBAD	1	\$1,600,000	\$1,600,000	\$1,600,000	1	\$330,000	\$330,000	\$330,000	48.89%	318	16
92009 CARLSBAD	1	\$699,000	\$699,000	\$699,000	0	\$	\$		0.00%		0
92010 CARLSBAD	0	\$	\$		0	\$	\$		0.00%		0
92011 CARLSBAD	1	\$950,000	\$950,000	\$950,000	0	\$	\$		0.00%		0
92014 DEL MAR	1	\$1,199,000	\$1,199,000	\$1,199,000	0	\$	\$		0.00%		0
92019 EL CAJON	0	\$	\$		0	\$	\$		0.00%		16
92020 EL CAJON	1	\$235,000	\$235,000	\$235,000	0	\$	\$		0.00%		0
92021 EL CAJON	4	\$423,500	\$390,000	\$1,694,000	0	\$	\$		0.00%		0
92024 ENCINITAS	2	\$575,000	\$450,000	\$1,150,000	0	\$	\$		0.00%		5
92025 ESCONDIDO	10	\$638,700	\$450,000	\$6,387,000	0	\$	\$		0.00%		26
92026 ESCONDIDO	3	\$571,666	\$450,000	\$1,715,000	0	\$	\$		0.00%		40
92027 ESCONDIDO	8	\$1,825,000	\$225,000	\$14,600,000	0	\$	\$		0.00%		0
92028 FALLBROOK	21	\$987,728	\$385,000	\$20,742,300	2	\$340,000	\$330,000	\$680,000	87.30%	250	157
92029 ESCONDIDO	5	\$884,960	\$699,900	\$4,424,800	0	\$	\$		0.00%		23
92036 JULIAN	9	\$138,877	\$95,000	\$1,249,900	1	\$189,000	\$189,000	\$189,000	94.97%	229	0
92037 LA JOLLA	1	\$2,300,876	\$2,300,876	\$2,300,876	0	\$	\$		0.00%		0
92040 LAKESIDE	5	\$397,800	\$359,000	\$1,989,000	0	\$	\$		0.00%		0
92054 OCEANSIDE	0	\$	\$		0	\$	\$		0.00%		0
92056 OCEANSIDE	0	\$	\$		0	\$	\$		0.00%		0
92057 OCEANSIDE	0	\$	\$		0	\$	\$		0.00%		0
92058 OCEANSIDE	0	\$	\$		0	\$	\$		0.00%		0
92059 PALA	0	\$	\$		0	\$	\$		0.00%		0
92060 PALOMAR MTN	0	\$	\$		0	\$	\$		0.00%		0
92061 PAUMA VALLEY	1	\$220,000	\$220,000	\$220,000	0	\$	\$		0.00%		0
92064 POWAY	4	\$844,444	\$429,000	\$3,377,777	0	\$	\$		0.00%		43
92065 RAMONA	18	\$783,400	\$333,800	\$14,101,200	1	\$150,000	\$150,000	\$150,000	100.00%	38	100
92066 RANCHITA	1	\$450,000	\$450,000	\$450,000	0	\$	\$		0.00%		0
92067 RANCHO SANTA FE	11	\$1,906,318	\$1,350,000	\$20,969,500	1	\$1,750,000	\$1,750,000	\$1,750,000	87.72%	11	30
92068 SAN LUIS REY	0	\$	\$		0	\$	\$		0.00%		0
92069 SAN MARCOS	1	\$349,000	\$349,000	\$349,000	1	\$161,500	\$161,500	\$161,500	87.49%	103	24
92070 SANTA YSABEL	3	\$364,633	\$349,000	\$1,093,900	0	\$	\$		0.00%		11
92071 SANTEE	1	\$2,200,000	\$2,200,000	\$2,200,000	0	\$	\$		0.00%		0
92075 SOLANA BEACH	1	\$1,399,000	\$1,399,000	\$1,399,000	0	\$	\$		0.00%		0
92078 SAN MARCOS	1	\$415,000	\$415,000	\$415,000	0	\$	\$		0.00%		0
92081 VISTA	2	\$389,444	\$329,000	\$778,888	1	\$335,000	\$335,000	\$335,000	83.96%	279	0
92082 VALLEY CENTER	6	\$777,333	\$340,000	\$4,664,000	0	\$	\$		0.00%		47
92083 VISTA	1	\$1,350,000	\$1,350,000	\$1,350,000	0	\$	\$		0.00%		0
92084 VISTA	8	\$516,862	\$550,000	\$4,134,900	0	\$	\$		0.00%		0
92086 WARNER SPRINGS	2	\$419,000	\$199,000	\$838,000	0	\$	\$		0.00%		0
92091 RANCHO SANTA FE	0	\$	\$		0	\$	\$		0.00%		0
92093 LA JOLLA	0	\$	\$		0	\$	\$		0.00%		0
92101 SAN DIEGO DOWNTOWN	0	\$	\$		0	\$	\$		0.00%		0
92102 SAN DIEGO	0	\$	\$		0	\$	\$		0.00%		0
92103 MISSION HILLS	4	\$2,028,500	\$1,690,000	\$8,114,000	1	\$285,000	\$285,000	\$285,000	64.92%	115	14
92104 NORTH PARK	1	\$599,900	\$599,900	\$599,900	0	\$	\$		0.00%		2
92105 EAST SAN DIEGO	3	\$221,666	\$145,000	\$665,000	1	\$480,000	\$480,000	\$480,000	87.27%	161	0
92106 POINT LOMA	2	\$1,850,000	\$1,200,000	\$3,700,000	0	\$	\$		0.00%		0
92107 OCEAN BEACH	0	\$	\$		0	\$	\$		0.00%		0
92108 MISSION VALLEY	0	\$	\$		0	\$	\$		0.00%		0
92109 PACIFIC BEACH	0	\$	\$		0	\$	\$		0.00%		0
92110 OLD TOWN SD	0	\$	\$		0	\$	\$		0.00%		0
92111 LINDA VISTA	1	\$125,000	\$125,000	\$125,000	0	\$	\$		0.00%		0
92113 LOGAN HEIGHTS	1	\$350,000	\$350,000	\$350,000	0	\$	\$		0.00%		0
92114 ENCANTO	2	\$337,450	\$24,900	\$674,900	1	\$75,000	\$75,000	\$75,000	68.18%	95	6
92115 COLLEGE GROVE	1	\$1,250,000	\$1,250,000	\$1,250,000	0	\$	\$		0.00%		0
92116 NORMAL HEIGHTS	1	\$469,000	\$469,000	\$469,000	0	\$	\$		0.00%		0
92117 CLAIREMONT MESA	1	\$1,400,000	\$1,400,000	\$1,400,000	1	\$125,000	\$125,000	\$125,000	64.10%	279	0
92118 CORONADO	1	\$3,500,000	\$3,500,000	\$3,500,000	0	\$	\$		0.00%		0
92119 SAN CARLOS	0	\$	\$		0	\$	\$		0.00%		0
92120 DEL CERRO	0	\$	\$		0	\$	\$		0.00%		0
92121 SORRENTO	0	\$	\$		0	\$	\$		0.00%		0
92122 UNIVERSITY CITY	0	\$	\$		0	\$	\$		0.00%		0

92123 MISSION VALLEY	0	\$	\$		0	\$	\$		0.00%	0
92124 TIERRASANTA	0	\$	\$		0	\$	\$		0.00%	0
92126 MIRA MESA	0	\$	\$		0	\$	\$		0.00%	0
92127 RANCHO BERNARDO	17	\$1,216,941	\$900,000	\$20,688,000	0	\$	\$		0.00%	18
92128 RANCHO BERNARDO	4	\$571,469	\$535,000	\$2,285,876	4	\$324,500	\$226,000	\$1,298,000	85.85%	16
92129 RANCHO PENASQUITOS	0	\$	\$		0	\$	\$		0.00%	0
92130 CARMEL VALLEY	5	\$1,622,000	\$1,475,000	\$8,110,000	0	\$	\$		0.00%	0
92131 SCRIPPS MIRAMAR	0	\$	\$		0	\$	\$		0.00%	0
92139 PARADISE HILLS	0	\$	\$		0	\$	\$		0.00%	0
92145 MIRAMAR	0	\$	\$		0	\$	\$		0.00%	0
92154 OTAY MESA	5	\$373,980	\$275,000	\$1,869,900	0	\$	\$		0.00%	0
92155 SAN DIEGO	0	\$	\$		0	\$	\$		0.00%	0
92161 SAN DIEGO	0	\$	\$		0	\$	\$		0.00%	0
92173 SAN YSIDRO	0	\$	\$		0	\$	\$		0.00%	0
<b>TOTALS</b>	<b>256</b>			<b>\$194,459,792</b>	<b>20</b>			<b>\$6,076,000</b>		