

MONTH ENDING SEPTEMBER 30, 2007
LOTS AND LAND

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	2	\$425,000	\$425,000	\$850,000	0	\$	\$		0.00%		0
91902 BONITA	3	\$3,166,958	\$2,900,876	\$9,500,876	0	\$	\$		0.00%		0
91905 BOULEVARD	4	\$783,125	\$595,000	\$3,132,500	0	\$	\$		0.00%		28
91906 CAMPO	8	\$611,625	\$220,000	\$4,893,000	0	\$	\$		0.00%		27
91910 CHULA VISTA	5	\$539,775	\$450,000	\$2,698,876	0	\$	\$		0.00%		0
91911 CHULA VISTA	3	\$366,333	\$349,000	\$1,099,000	0	\$	\$		0.00%		0
91913 CHULA VISTA	0	\$	\$		0	\$	\$		0.00%		0
91914 CHULA VISTA	2	\$1,224,500	\$999,000	\$2,449,000	0	\$	\$		0.00%		0
91915 CHULA VISTA	0	\$	\$		0	\$	\$		0.00%		0
91916 DESCANSO	1	\$109,900	\$109,900	\$109,900	0	\$	\$		0.00%		0
91917 DULZURA	0	\$	\$		0	\$	\$		0.00%		0
91931 GUATAY	0	\$	\$		0	\$	\$		0.00%		0
91932 IMPERIAL BEACH	3	\$933,000	\$650,000	\$2,799,000	0	\$	\$		0.00%		0
91934 JACUMBA	0	\$	\$		0	\$	\$		0.00%		0
91935 JAMUL	15	\$426,600	\$475,000	\$6,399,000	0	\$	\$		0.00%		22
91941 LA MESA	3	\$279,633	\$299,000	\$838,900	0	\$	\$		0.00%		27
91942 LA MESA	0	\$	\$		0	\$	\$		0.00%		0
91945 LEMON GROVE	1	\$145,000	\$145,000	\$145,000	0	\$	\$		0.00%		7
91948 MOUNT LAGUNA	0	\$	\$		0	\$	\$		0.00%		0
91950 NATIONAL CITY	0	\$	\$		1	\$140,000	\$140,000	\$140,000	87.50%	10	0
91962 PINE VALLEY	1	\$199,000	\$199,000	\$199,000	0	\$	\$		0.00%		0
91963 POTRERO	2	\$602,500	\$105,000	\$1,205,000	0	\$	\$		0.00%		0
91977 SPRING VALLEY	3	\$355,000	\$475,000	\$1,065,000	1	\$330,000	\$330,000	\$330,000	95.65%	312	15
91978 SPRING VALLEY	0	\$	\$		0	\$	\$		0.00%		0
91980 TECATE	0	\$	\$		0	\$	\$		0.00%		0
92003 BONSAI	3	\$483,000	\$425,000	\$1,449,000	0	\$	\$		0.00%		0
92004 BORREGO SPRINGS	31	\$457,196	\$40,000	\$14,173,100	3	\$73,300	\$54,900	\$219,900	86.27%	251	59
92007 CARDIFF BY THE SEA	2	\$1,435,000	\$1,095,000	\$2,870,000	1	\$1,250,000	\$1,250,000	\$1,250,000	96.53%	5	5
92008 CARLSBAD	1	\$1,750,000	\$1,750,000	\$1,750,000	0	\$	\$		0.00%		23
92009 CARLSBAD	1	\$990,000	\$990,000	\$990,000	0	\$	\$		0.00%		0
92010 CARLSBAD	0	\$	\$		0	\$	\$		0.00%		0
92011 CARLSBAD	0	\$	\$		0	\$	\$		0.00%		0
92014 DEL MAR	5	\$1,989,000	\$1,950,000	\$9,945,000	0	\$	\$		0.00%		0
92019 EL CAJON	3	\$1,051,666	\$250,000	\$3,155,000	0	\$	\$		0.00%		3
92020 EL CAJON	3	\$361,958	\$340,000	\$1,085,876	1	\$230,000	\$230,000	\$230,000	70.77%	363	5
92021 EL CAJON	2	\$724,500	\$150,000	\$1,449,000	0	\$	\$		0.00%		14
92024 ENCINITAS	4	\$1,400,000	\$1,200,000	\$5,600,000	1	\$5,000,000	\$5,000,000	\$5,000,000	83.33%	27	15
92025 ESCONDIDO	3	\$369,333	\$399,000	\$1,108,000	1	\$225,000	\$225,000	\$225,000	75.03%	8	0
92026 ESCONDIDO	3	\$371,466	\$359,500	\$1,114,400	0	\$	\$		0.00%		0
92027 ESCONDIDO	10	\$725,590	\$495,000	\$7,255,900	0	\$	\$		0.00%		29
92028 FALLBROOK	26	\$500,169	\$500,000	\$13,004,400	2	\$363,000	\$197,000	\$726,000	94.41%	39	153
92029 ESCONDIDO	1	\$530,000	\$530,000	\$530,000	0	\$	\$		0.00%		7
92036 JULIAN	14	\$144,628	\$99,000	\$2,024,800	2	\$43,750	\$39,500	\$87,500	75.11%	124	38
92037 LA JOLLA	1	\$2,295,000	\$2,295,000	\$2,295,000	0	\$	\$		0.00%		13
92040 LAKESIDE	5	\$381,200	\$285,000	\$1,906,000	0	\$	\$		0.00%		0
92054 OCEANSIDE	12	\$853,323	\$610,000	\$10,239,876	1	\$520,000	\$520,000	\$520,000	94.56%	41	6
92056 OCEANSIDE	0	\$	\$		0	\$	\$		0.00%		0
92057 OCEANSIDE	0	\$	\$		1	\$256,500	\$256,500	\$256,500	95.00%	38	0
92059 PALA	1	\$199,000	\$199,000	\$199,000	1	\$275,000	\$275,000	\$275,000	69.44%	66	0
92060 PALOMAR MTN	0	\$	\$		1	\$99,000	\$99,000	\$99,000	99.00%	35	0
92061 PAUMA VALLEY	0	\$	\$		0	\$	\$		0.00%		0
92064 POWAY	6	\$833,479	\$430,000	\$5,000,876	0	\$	\$		0.00%		45
92065 RAMONA	10	\$390,107	\$375,800	\$3,901,076	2	\$320,000	\$305,000	\$640,000	91.59%	97	22
92066 RANCHITA	0	\$	\$		0	\$	\$		0.00%		0
92067 RANCHO SANTA FE	6	\$2,273,333	\$2,395,000	\$13,639,999	2	\$857,500	\$840,000	\$1,715,000	85.75%	223	55
92068 SAN LUIS REY	0	\$	\$		0	\$	\$		0.00%		0
92069 SAN MARCOS	15	\$374,666	\$312,000	\$5,620,000	1	\$140,000	\$140,000	\$140,000	92.56%	89	32
92070 SANTA YSABEL	1	\$325,000	\$325,000	\$325,000	1	\$306,000	\$306,000	\$306,000	94.15%	0	7
92071 SANTEE	3	\$1,731,333	\$599,000	\$5,194,000	1	\$530,691	\$530,691	\$530,691	101.08%	0	0
92075 SOLANA BEACH	0	\$	\$		0	\$	\$		0.00%		5
92078 SAN MARCOS	2	\$2,000,000	\$600,000	\$4,000,000	0	\$	\$		0.00%		0
92081 VISTA	6	\$970,231	\$425,000	\$5,821,388	0	\$	\$		0.00%		0
92082 VALLEY CENTER	8	\$479,237	\$350,000	\$3,833,900	1	\$325,000	\$325,000	\$325,000	90.53%	39	42
92083 VISTA	1	\$550,000	\$550,000	\$550,000	0	\$	\$		0.00%		0
92084 VISTA	5	\$668,000	\$275,000	\$3,340,000	0	\$	\$		0.00%		0
92086 WARNER SPRINGS	1	\$299,000	\$299,000	\$299,000	0	\$	\$		0.00%		21
92091 RANCHO SANTA FE	4	\$2,637,500	\$2,450,000	\$10,550,000	0	\$	\$		0.00%		0
92093 LA JOLLA	0	\$	\$		0	\$	\$		0.00%		0
92101 SAN DIEGO DOWNTOWN	1	\$749,000	\$749,000	\$749,000	0	\$	\$		0.00%		0
92102 SAN DIEGO	2	\$172,000	\$145,000	\$344,000	2	\$132,500	\$130,000	\$265,000	95.32%	78	0
92103 MISSION HILLS	2	\$672,500	\$250,000	\$1,345,000	1	\$950,000	\$950,000	\$950,000	86.76%		12
92104 NORTH PARK	0	\$	\$		0	\$	\$		0.00%		0
92105 EAST SAN DIEGO	2	\$299,950	\$185,000	\$599,900	0	\$	\$		0.00%		0
92106 POINT LOMA	0	\$	\$		0	\$	\$		0.00%		0
92107 OCEAN BEACH	0	\$	\$		0	\$	\$		0.00%		0
92108 MISSION VALLEY	0	\$	\$		0	\$	\$		0.00%		0
92109 PACIFIC BEACH	1	\$2,400,000	\$2,400,000	\$2,400,000	1	\$645,000	\$645,000	\$645,000	100.00%	22	0
92110 OLD TOWN SD	1	\$975,000	\$975,000	\$975,000	0	\$	\$		0.00%		5
92111 LINDA VISTA	0	\$	\$		0	\$	\$		0.00%		0
92113 LOGAN HEIGHTS	0	\$	\$		1	\$95,000	\$95,000	\$95,000	73.08%	41	7
92114 ENCANTO	0	\$	\$		1	\$73,000	\$73,000	\$73,000	100.00%	12	4
92115 COLLEGE GROVE	0	\$	\$		0	\$	\$		0.00%		0
92116 NORMAL HEIGHTS	0	\$	\$		0	\$	\$		0.00%		0
92117 CLAIREMONT MESA	0	\$	\$		0	\$	\$		0.00%		3
92118 CORONADO	0	\$	\$		0	\$	\$		0.00%		0

92119 SAN CARLOS	0	\$	\$		0	\$	\$		0.00%	0
92120 DEL CERRO	0	\$	\$		0	\$	\$		0.00%	3
92121 SORRENTO	0	\$	\$		0	\$	\$		0.00%	0
92122 UNIVERSITY CITY	0	\$	\$		0	\$	\$		0.00%	0
92123 MISSION VALLEY	0	\$	\$		0	\$	\$		0.00%	0
92124 TIERRASANTA	0	\$	\$		0	\$	\$		0.00%	0
92126 MIRA MESA	0	\$	\$		0	\$	\$		0.00%	0
92127 RANCHO BERNARDO	9	\$1,395,444	\$1,149,000	\$12,559,000	2	\$942,500	\$785,000	\$1,885,000	74.39%	204
92128 RANCHO BERNARDO	0	\$	\$		0	\$	\$		0.00%	0
92129 RANCHO PENASQUITOS	0	\$	\$		0	\$	\$		0.00%	0
92130 CARMEL VALLEY	3	\$1,823,333	\$1,775,000	\$5,470,000	1	\$1,685,000	\$1,685,000	\$1,685,000	93.61%	37
92131 SCRIPPS MIRAMAR	33	\$825,242	\$834,000	\$27,233,000	1	\$388,000	\$388,000	\$388,000	81.68%	18
92139 PARADISE HILLS	0	\$	\$		0	\$	\$		0.00%	3
92145 MIRAMAR	0	\$	\$		0	\$	\$		0.00%	0
92154 OTAY MESA	2	\$282,500	\$255,000	\$565,000	0	\$	\$		0.00%	7
92155 SAN DIEGO	0	\$	\$		0	\$	\$		0.00%	0
92161 SAN DIEGO	0	\$	\$		0	\$	\$		0.00%	0
92173 SAN YSIDRO	0	\$	\$		0	\$	\$		0.00%	0
TOTALS	311			\$233,843,543	35			\$19,001,591		