

**MONTH ENDING JULY 31, 2007
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	8	\$452,750	\$510,000	\$3,622,000	2	\$272,500	\$150,000	\$545,000	98.38%	169	0
91902 BONITA	3	\$1,726,000	\$289,000	\$5,178,000	0	\$	\$	\$	0.00%		0
91905 BOULEVARD	3	\$735,000	\$595,000	\$2,205,000	0	\$	\$	\$	0.00%		0
91906 CAMPO	4	\$218,746	\$224,995	\$874,985	1	\$74,000	\$74,000	\$74,000	93.67%	0	19
91910 CHULA VISTA	1	\$450,000	\$450,000	\$450,000	1	\$500,000	\$500,000	\$500,000	63.29%	113	2
91911 CHULA VISTA	3	\$635,000	\$480,000	\$1,905,000	0	\$	\$	\$	0.00%		10
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	1	\$334,900	\$334,900	\$334,900	1	\$230,000	\$230,000	\$230,000	100.00%	35	0
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91934 JACUMBA	0	\$	\$	\$	1	\$20,000	\$20,000	\$20,000	80.00%	14	0
91935 JAMUL	5	\$1,004,980	\$285,000	\$5,024,900	1	\$245,000	\$245,000	\$245,000	84.48%	192	0
91941 LA MESA	2	\$214,388	\$149,000	\$428,777	0	\$	\$	\$	0.00%		5
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	1	\$325,000	\$325,000	\$325,000	0	\$	\$	\$	0.00%		0
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	2	\$622,500	\$295,000	\$1,245,000	0	\$	\$	\$	0.00%		0
91962 PINE VALLEY	3	\$379,999	\$375,000	\$1,139,999	0	\$	\$	\$	0.00%		7
91963 POTRERO	1	\$359,000	\$359,000	\$359,000	0	\$	\$	\$	0.00%		0
91977 SPRING VALLEY	7	\$296,678	\$320,000	\$2,076,752	0	\$	\$	\$	0.00%		0
91978 SPRING VALLEY	0	\$	\$	\$	1	\$250,000	\$250,000	\$250,000	76.92%	430	0
91980 TECATE	1	\$250,000	\$250,000	\$250,000	0	\$	\$	\$	0.00%		0
92003 BONSAI	2	\$597,450	\$349,900	\$1,194,900	0	\$	\$	\$	0.00%		0
92004 BORREGO SPRINGS	15	\$75,033	\$45,000	\$1,125,500	3	\$59,666	\$60,000	\$179,000	64.62%	184	24
92007 CARDIFF BY THE SEA	1	\$1,175,000	\$1,175,000	\$1,175,000	0	\$	\$	\$	0.00%		4
92008 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92009 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92019 EL CAJON	3	\$505,266	\$209,900	\$1,515,800	3	\$186,666	\$125,000	\$560,000	91.22%	271	0
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92021 EL CAJON	1	\$575,000	\$575,000	\$575,000	0	\$	\$	\$	0.00%		0
92024 ENCINITAS	7	\$1,894,785	\$1,695,000	\$13,263,500	0	\$	\$	\$	0.00%		7
92025 ESCONDIDO	5	\$783,580	\$449,000	\$3,917,900	0	\$	\$	\$	0.00%		7
92026 ESCONDIDO	5	\$345,900	\$299,500	\$1,729,500	0	\$	\$	\$	0.00%		73
92027 ESCONDIDO	4	\$518,225	\$495,000	\$2,072,900	1	\$625,000	\$625,000	\$625,000	86.21%	18	0
92028 FALLBROOK	22	\$1,650,631	\$625,000	\$36,313,900	3	\$495,833	\$540,000	\$1,487,500	93.47%	26	42
92029 ESCONDIDO	3	\$889,333	\$795,000	\$2,668,000	0	\$	\$	\$	0.00%		0
92036 JULIAN	14	\$247,985	\$94,900	\$3,471,800	4	\$101,875	\$91,000	\$407,500	95.10%	110	31
92037 LA JOLLA	2	\$1,697,938	\$1,095,000	\$3,395,876	0	\$	\$	\$	0.00%		11
92040 LAKESIDE	6	\$402,612	\$275,777	\$2,415,677	0	\$	\$	\$	0.00%		0
92054 OCEANSIDE	6	\$774,000	\$345,000	\$4,644,000	0	\$	\$	\$	0.00%		0
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92059 PALA	4	\$564,500	\$350,000	\$2,258,000	4	\$133,725	\$70,000	\$534,900	95.53%	101	16
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%		9
92061 PAUMA VALLEY	2	\$487,000	\$275,000	\$974,000	0	\$	\$	\$	0.00%		0
92064 POWAY	7	\$829,285	\$695,000	\$5,805,000	0	\$	\$	\$	0.00%		0
92065 RAMONA	16	\$948,840	\$420,000	\$15,181,451	2	\$280,000	\$225,000	\$560,000	91.06%	36	29
92066 RANCHITA	1	\$185,000	\$185,000	\$185,000	0	\$	\$	\$	0.00%		0
92067 RANCHO SANTA FE	6	\$3,545,000	\$2,985,000	\$21,270,000	2	\$772,500	\$725,000	\$1,545,000	90.35%	173	62
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	1	\$550,000	\$550,000	\$550,000	0	\$	\$	\$	0.00%		29
92070 SANTA YSABEL	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92071 SANTEE	1	\$325,000	\$325,000	\$325,000	0	\$	\$	\$	0.00%		2
92075 SOLANA BEACH	3	\$1,362,000	\$1,049,000	\$4,086,000	1	\$1,100,000	\$1,100,000	\$1,100,000	91.67%	23	0
92078 SAN MARCOS	2	\$199,000	\$179,000	\$398,000	0	\$	\$	\$	0.00%		0
92081 VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92082 VALLEY CENTER	21	\$983,584	\$750,000	\$20,655,276	4	\$368,750	\$187,500	\$1,475,000	93.77%	48	18
92083 VISTA	3	\$243,333	\$180,000	\$730,000	1	\$590,000	\$590,000	\$590,000	90.79%	59	0
92084 VISTA	6	\$474,650	\$355,000	\$2,847,900	2	\$862,500	\$225,000	\$1,725,000	91.08%	161	63
92086 WARNER SPRINGS	1	\$399,000	\$399,000	\$399,000	0	\$	\$	\$	0.00%		0
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%		9
92102 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92103 MISSION HILLS	1	\$650,000	\$650,000	\$650,000	1	\$550,000	\$550,000	\$550,000	92.44%	308	0
92104 NORTH PARK	1	\$950,000	\$950,000	\$950,000	0	\$	\$	\$	0.00%		0
92105 EAST SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92106 POINT LOMA	1	\$1,150,000	\$1,150,000	\$1,150,000	0	\$	\$	\$	0.00%		4
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	2	\$1,572,500	\$645,000	\$3,145,000	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	1	\$595,000	\$595,000	\$595,000	0	\$	\$	\$	0.00%		0
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHTS	2	\$860,000	\$220,000	\$1,720,000	0	\$	\$	\$	0.00%		0
92114 ENCANTO	3	\$190,999	\$224,999	\$572,999	0	\$	\$	\$	0.00%		11
92115 COLLEGE GROVE	1	\$320,000	\$320,000	\$320,000	0	\$	\$	\$	0.00%		0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT MESA	1	\$350,000	\$350,000	\$350,000	1	\$650,000	\$650,000	\$650,000	76.56%	70	0
92118 CORONADO	1	\$865,000	\$865,000	\$865,000	0	\$	\$	\$	0.00%		0
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92120 DEL CERRO	1	\$250,000	\$250,000	\$250,000	0	\$	\$	\$	0.00%		0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92127 RANCHO BERNARDO	16	\$983,875	\$899,000	\$15,742,000	2	\$1,090,000	\$985,000	\$2,180,000	95.03%	164	14
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92129 RANCHO PENASQUITOS	1	\$300,000	\$300,000	\$300,000	0	\$	\$	\$	0.00%		0
92130 CARMEL VALLEY	4	\$1,767,250	\$1,295,000	\$7,069,000	0	\$	\$	\$	0.00%		16

92131 SCRIPPS MIRAMAR	0	\$	\$		0	\$	\$	0.00%	0
92139 PARADISE HILLS	0	\$	\$		0	\$	\$	0.00%	0
92145 MIRAMAR	0	\$	\$		0	\$	\$	0.00%	0
92154 OTAY MESA	1	\$70,000	\$70,000	\$70,000	0	\$	\$	0.00%	0
92155 SAN DIEGO	0	\$	\$		0	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$		0	\$	\$	0.00%	0
92173 SAN YSIDRO	1	\$1,000,000	\$1,000,000	\$1,000,000	0	\$	\$	0.00%	0
TOTALS	253			\$215,312,192	42		\$16,032,900		