

**MONTH ENDING MAY 31, 2007
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	19	\$598,889	\$425,000	\$11,378,900	0	\$	\$	\$	0.00%		18
91902 BONITA	3	\$4,058,333	\$2,800,000	\$12,175,000	0	\$	\$	\$	0.00%		10
91905 BOULEVARD	0	\$	\$	\$	1	\$64,500	\$64,500	\$64,500	72.47%	116	20
91906 CAMPO	5	\$323,360	\$249,000	\$1,616,800	0	\$	\$	\$	0.00%		19
91910 CHULA VISTA	2	\$247,438	\$215,876	\$494,876	0	\$	\$	\$	0.00%		0
91911 CHULA VISTA	4	\$317,250	\$290,000	\$1,269,000	1	\$150,000	\$150,000	\$150,000	142.86%	17	0
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	4	\$284,475	\$230,000	\$1,137,900	0	\$	\$	\$	0.00%		0
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%		7
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		8
91934 JACUMBA	1	\$150,000	\$150,000	\$150,000	0	\$	\$	\$	0.00%		0
91935 JAMUL	10	\$297,300	\$249,000	\$2,973,000	4	\$571,000	\$200,000	\$2,284,000	79.06%	125	12
91941 LA MESA	2	\$352,500	\$295,000	\$705,000	1	\$145,000	\$145,000	\$145,000	96.67%	64	6
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	2	\$560,438	\$270,876	\$1,120,876	0	\$	\$	\$	0.00%		0
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	2	\$1,312,500	\$125,000	\$2,625,000	1	\$140,000	\$140,000	\$140,000	100.00%	14	8
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91963 POTRERO	1	\$549,900	\$549,900	\$549,900	0	\$	\$	\$	0.00%		0
91977 SPRING VALLEY	2	\$584,950	\$374,900	\$1,169,900	1	\$110,000	\$110,000	\$110,000	73.83%	71	0
91978 SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91980 TECATE	1	\$180,000	\$180,000	\$180,000	0	\$	\$	\$	0.00%		0
92003 BONSALE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92004 BORREGO SPRINGS	19	\$151,247	\$47,600	\$2,873,700	2	\$29,650	\$29,500	\$59,300	83.64%	127	29
92007 CARDIFF BY THE SEA	1	\$875,000	\$875,000	\$875,000	0	\$	\$	\$	0.00%		0
92008 CARLSBAD	2	\$895,500	\$895,000	\$1,791,000	0	\$	\$	\$	0.00%		0
92009 CARLSBAD	2	\$692,000	\$429,000	\$1,384,000	0	\$	\$	\$	0.00%		5
92010 CARLSBAD	1	\$400,000	\$400,000	\$400,000	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92014 DEL MAR	1	\$3,150,000	\$3,150,000	\$3,150,000	0	\$	\$	\$	0.00%		4
92019 EL CAJON	6	\$568,312	\$625,000	\$3,349,876	0	\$	\$	\$	0.00%		0
92020 EL CAJON	1	\$190,876	\$190,876	\$190,876	0	\$	\$	\$	0.00%		0
92021 EL CAJON	6	\$624,833	\$585,000	\$3,749,000	0	\$	\$	\$	0.00%		31
92024 ENCINITAS	4	\$1,252,500	\$1,125,000	\$5,010,000	5	\$1,040,000	\$750,000	\$5,200,000	108.38%	230	30
92025 ESCONDIDO	1	\$625,000	\$625,000	\$625,000	0	\$	\$	\$	0.00%		0
92026 ESCONDIDO	16	\$520,606	\$399,000	\$8,329,700	3	\$558,666	\$617,000	\$1,676,000	95.31%	108	27
92027 ESCONDIDO	2	\$1,237,500	\$725,000	\$2,475,000	0	\$	\$	\$	0.00%		8
92028 FALLBROOK	15	\$569,766	\$449,000	\$8,546,500	6	\$318,750	\$295,000	\$1,912,500	95.39%	183	15
92029 ESCONDIDO	0	\$	\$	\$	0	\$	\$	\$	0.00%		6
92036 JULIAN	10	\$210,800	\$135,000	\$2,108,000	6	\$117,500	\$85,000	\$705,000	89.07%	138	17
92037 LA JOLLA	3	\$4,881,666	\$2,850,000	\$14,645,000	1	\$4,950,000	\$4,950,000	\$4,950,000	99.02%	256	0
92040 LAKESIDE	4	\$767,250	\$620,000	\$3,069,000	2	\$213,000	\$166,000	\$426,000	93.65%	9	26
92054 OCEANSIDE	5	\$433,400	\$459,000	\$2,167,000	0	\$	\$	\$	0.00%		21
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	1	\$225,000	\$225,000	\$225,000	0	\$	\$	\$	0.00%		0
92059 PALA	4	\$8,603,500	\$465,000	\$34,414,000	0	\$	\$	\$	0.00%		0
92060 PALOMAR MTN	3	\$179,299	\$99,999	\$537,899	2	\$203,000	\$130,000	\$406,000	91.54%	245	10
92061 PAUMA VALLEY	1	\$240,000	\$240,000	\$240,000	0	\$	\$	\$	0.00%		0
92064 POWAY	7	\$1,862,285	\$1,399,000	\$13,036,000	3	\$954,000	\$825,000	\$2,862,000	86.99%	84	0
92065 RAMONA	18	\$587,298	\$395,000	\$10,571,376	4	\$271,125	\$215,000	\$1,084,500	94.43%	122	22
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92067 RANCHO SANTA FE	7	\$3,608,857	\$2,625,000	\$25,262,000	1	\$3,000,000	\$3,000,000	\$3,000,000	90.91%	137	6
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	4	\$877,250	\$385,000	\$3,509,000	1	\$140,000	\$140,000	\$140,000	93.65%	56	0
92070 SANTA YSABEL	2	\$334,993	\$305,000	\$669,987	1	\$230,000	\$230,000	\$230,000	85.50%	112	5
92071 SANTEE	2	\$600,000	\$350,000	\$1,200,000	0	\$	\$	\$	0.00%		10
92075 SOLANA BEACH	2	\$1,087,500	\$975,000	\$2,175,000	0	\$	\$	\$	0.00%		1
92078 SAN MARCOS	2	\$622,500	\$495,000	\$1,245,000	0	\$	\$	\$	0.00%		0
92081 VISTA	1	\$399,000	\$399,000	\$399,000	1	\$380,000	\$380,000	\$380,000	92.68%	56	0
92082 VALLEY CENTER	15	\$607,565	\$562,224	\$9,113,483	0	\$	\$	\$	0.00%		30
92083 VISTA	1	\$899,000	\$899,000	\$899,000	0	\$	\$	\$	0.00%		0
92084 VISTA	13	\$749,138	\$599,000	\$9,738,800	1	\$550,000	\$550,000	\$550,000	100.00%	119	16
92086 WARNER SPRINGS	1	\$529,000	\$529,000	\$529,000	0	\$	\$	\$	0.00%		16
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTC	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92102 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%		5
92103 MISSION HILLS	3	\$3,063,331	\$3,299,995	\$9,189,995	0	\$	\$	\$	0.00%		0
92104 NORTH PARK	1	\$25,000	\$25,000	\$25,000	0	\$	\$	\$	0.00%		0
92105 EAST SAN DIEGO	4	\$262,250	\$240,000	\$1,049,000	0	\$	\$	\$	0.00%		0
92106 POINT LOMA	1	\$700,000	\$700,000	\$700,000	0	\$	\$	\$	0.00%		0
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92111 LINDA VISTA	2	\$437,500	\$375,000	\$875,000	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHTS	4	\$212,000	\$130,000	\$848,000	0	\$	\$	\$	0.00%		0
92114 ENCANTO	2	\$211,938	\$174,876	\$423,876	1	\$178,000	\$178,000	\$178,000	100.00%	32	10
92115 COLLEGE GROVE	1	\$400,000	\$400,000	\$400,000	0	\$	\$	\$	0.00%		0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT MESA	2	\$989,500	\$479,000	\$1,979,000	0	\$	\$	\$	0.00%		0
92118 CORONADO	2	\$649,000	\$499,000	\$1,298,000	0	\$	\$	\$	0.00%		0
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92127 RANCHO BERNARDO	10	\$1,164,100	\$999,000	\$11,641,000	2	\$940,000	\$730,000	\$1,880,000	89.78%	90	18
92128 RANCHO BERNARDO	1	\$689,995	\$689,995	\$689,995	0	\$	\$	\$	0.00%		0
92129 RANCHO PENASQUIT	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92130 CARMEL VALLEY	4	\$3,098,750	\$1,350,000	\$12,395,000	1	\$1,600,000	\$1,600,000	\$1,600,000	69.57%	58	0

92131 SCRIPPS MIRAMAR	0	\$	\$		0	\$	\$	0.00%	0	
92139 PARADISE HILLS	1	\$450,000	\$450,000	\$450,000	0	\$	\$	0.00%	0	
92145 MIRAMAR	0	\$	\$		0	\$	\$	0.00%	0	
92154 OTAY MESA	6	\$380,833	\$30,000	\$2,285,000	0	\$	\$	0.00%	0	
92155 SAN DIEGO	0	\$	\$		0	\$	\$	0.00%	0	
92161 SAN DIEGO	0	\$	\$		0	\$	\$	0.00%	0	
92173 SAN YSIDRO	1	\$1,250,000	\$1,250,000	\$1,250,000	1	\$460,000	\$460,000	\$460,000	91.09%	15
TOTALS	286			\$261,548,215	53			\$30,592,800		