

**MONTH ENDING JUNE 30, 2006
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	4	\$435,969	\$355,000	\$1,743,876	0	\$	\$	\$	0.00%		45
91902 BONITA	2	\$5,685,000	\$2,370,000	\$11,370,000	1	\$405,000	\$405,000	\$405,000	73.64%	0	0
91905 BOULEVARD	7	\$300,571	\$190,000	\$2,104,000	0	\$	\$	\$	0.00%		7
91906 CAMPO	6	\$1,673,333	\$1,395,000	\$10,040,000	0	\$	\$	\$	0.00%		7
91910 CHULA VISTA	3	\$995,000	\$1,050,000	\$2,985,000	0	\$	\$	\$	0.00%		0
91911 CHULA VISTA	1	\$1,000,000	\$1,000,000	\$1,000,000	0	\$	\$	\$	0.00%		0
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	3	\$971,333	\$1,180,000	\$2,914,000	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	3	\$371,333	\$360,000	\$1,114,000	0	\$	\$	\$	0.00%		0
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEAC	0	\$	\$	\$	1	\$3,700,000	\$3,700,000	\$3,700,000	88.10%	64	0
91934 JACUMBA	1	\$1,000,000	\$1,000,000	\$1,000,000	0	\$	\$	\$	0.00%		0
91935 JAMUL	8	\$844,359	\$375,000	\$6,754,876	1	\$215,000	\$215,000	\$215,000	84.03%	60	46
91941 LA MESA	2	\$287,500	\$250,000	\$675,000	0	\$	\$	\$	0.00%		16
91942 LA MESA	1	\$249,900	\$249,900	\$249,900	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	1	\$179,900	\$179,900	\$179,900	0	\$	\$	\$	0.00%		0
91948 MOUNT LAGUN	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	1	\$2,700,000	\$2,700,000	\$2,700,000	1	\$169,000	\$169,000	\$169,000	89.42%	62	0
91962 PINE VALLEY	3	\$839,999	\$399,999	\$2,519,998	0	\$	\$	\$	0.00%		0
91963 POTRERO	4	\$166,974	\$99,999	\$667,899	1	\$450,000	\$450,000	\$450,000	81.82%	103	12
91977 SPRING VALLE	2	\$244,450	\$219,000	\$488,900	0	\$	\$	\$	0.00%		8
91978 SPRING VALLE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91980 TECATE	1	\$190,000	\$190,000	\$190,000	0	\$	\$	\$	0.00%		0
92003 BONSAI	1	\$549,000	\$549,000	\$549,000	2	\$334,500	\$249,000	\$669,000	98.53%	110	9
92004 BORREGO SPR	27	\$120,266	\$59,500	\$3,247,190	6	\$147,833	\$89,000	\$887,000	94.21%	134	35
92007 CARDIFF BY TI	1	\$2,200,000	\$2,200,000	\$2,200,000	0	\$	\$	\$	0.00%		0
92008 CARLSBAD	7	\$1,276,142	\$1,500,000	\$8,933,000	0	\$	\$	\$	0.00%		0
92009 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		10
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92019 EL CAJON	2	\$1,187,450	\$799,900	\$2,374,900	2	\$230,000	\$160,000	\$460,000	83.64%	63	4
92020 EL CAJON	0	\$	\$	\$	1	\$345,000	\$345,000	\$345,000	97.18%	506	9
92021 EL CAJON	1	\$385,000	\$385,000	\$385,000	1	\$45,000	\$45,000	\$45,000	100.00%	11	0
92024 ENCINITAS	5	\$1,707,000	\$1,395,000	\$8,535,000	3	\$1,256,666	\$1,250,000	\$3,770,000	96.17%	46	0
92025 ESCONDIDO	3	\$925,000	\$475,000	\$2,775,000	2	\$388,750	\$155,000	\$777,500	79.83%	131	0
92026 ESCONDIDO	16	\$655,857	\$425,000	\$10,493,720	4	\$364,500	\$335,000	\$1,458,000	95.61%	64	12
92027 ESCONDIDO	2	\$257,500	\$195,000	\$515,000	0	\$	\$	\$	0.00%		8
92028 FALLBROOK	12	\$469,583	\$439,000	\$5,635,000	3	\$431,666	\$535,000	\$1,295,000	90.31%	114	22
92029 ESCONDIDO	1	\$698,000	\$698,000	\$698,000	0	\$	\$	\$	0.00%		0
92036 JULIAN	10	\$169,290	\$135,000	\$1,692,900	7	\$115,200	\$78,000	\$806,400	90.00%	173	26
92037 LA JOLLA	4	\$3,049,500	\$2,698,000	\$12,198,000	2	\$2,150,000	\$1,600,000	\$4,300,000	93.58%	74	17
92040 LAKESIDE	6	\$4,092,000	\$449,000	\$24,552,000	0	\$	\$	\$	0.00%		0
92054 OCEANSIDE	7	\$1,560,271	\$669,000	\$10,921,900	0	\$	\$	\$	0.00%		0
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	2	\$1,300,000	\$450,000	\$2,600,000	0	\$	\$	\$	0.00%		0
92059 PALA	1	\$269,000	\$269,000	\$269,000	0	\$	\$	\$	0.00%		0
92060 PALOMAR MTN	0	\$	\$	\$	1	\$245,000	\$245,000	\$245,000	96.08%	314	5
92061 PAUMA VALLE	1	\$425,000	\$425,000	\$425,000	1	\$20,000	\$20,000	\$20,000	22.25%	25	0
92064 POWAY	9	\$1,009,866	\$1,035,000	\$9,088,800	1	\$52,000	\$52,000	\$52,000	74.29%	42	50
92065 RAMONA	16	\$473,728	\$350,000	\$7,579,651	4	\$372,500	\$285,000	\$1,490,000	91.71%	63	36
92066 RANCHITA	2	\$127,500	\$95,000	\$255,000	0	\$	\$	\$	0.00%		0
92067 RANCHO SANT	8	\$1,507,124	\$1,150,000	\$12,056,999	2	\$2,200,000	\$1,700,000	\$4,400,000	91.75%	51	29
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	3	\$421,666	\$395,000	\$1,265,000	3	\$293,333	\$290,000	\$880,000	86.70%	148	18
92070 SANTA YSABEL	4	\$237,219	\$175,000	\$948,876	0	\$	\$	\$	0.00%		0
92071 SANTEE	2	\$345,000	\$325,000	\$690,000	0	\$	\$	\$	0.00%		10
92075 SOLANA BEACI	0	\$	\$	\$	1	\$900,000	\$900,000	\$900,000	75.00%	311	5
92078 SAN MARCOS	2	\$1,097,000	\$999,000	\$2,194,000	0	\$	\$	\$	0.00%		0
92081 VISTA	4	\$714,250	\$449,000	\$2,857,000	1	\$2,300,000	\$2,300,000	\$2,300,000	86.79%	237	0
92082 VALLEY CENTE	8	\$719,000	\$425,000	\$5,752,000	4	\$253,000	\$205,000	\$1,012,000	97.07%	289	19
92083 VISTA	3	\$226,633	\$225,000	\$679,900	0	\$	\$	\$	0.00%		12
92084 VISTA	5	\$647,400	\$599,000	\$3,237,000	0	\$	\$	\$	0.00%		11
92086 WARNER SPRII	3	\$794,666	\$950,000	\$2,384,000	0	\$	\$	\$	0.00%		12
92091 RANCHO SANT	1	\$1,350,876	\$1,350,876	\$1,350,876	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DO	3	\$1,950,000	\$1,150,000	\$5,850,000	0	\$	\$	\$	0.00%		11
92102 SAN DIEGO	4	\$371,250	\$262,500	\$1,485,000	1	\$600,000	\$600,000	\$600,000	76.92%	30	0
92103 MISSION HILLS	2	\$725,000	\$650,000	\$1,450,000	0	\$	\$	\$	0.00%		10
92104 NORTH PARK	1	\$140,000	\$140,000	\$140,000	0	\$	\$	\$	0.00%		0
92105 EAST SAN DIEG	3	\$1,151,633	\$120,000	\$3,454,900	0	\$	\$	\$	0.00%		2
92106 POINT LOMA	1	\$1,295,000	\$1,295,000	\$1,295,000	0	\$	\$	\$	0.00%		5
92107 OCEAN BEACH	2	\$1,007,500	\$520,000	\$2,015,000	0	\$	\$	\$	0.00%		0
92108 MISSION VALLÉ	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	1	\$459,000	\$459,000	\$459,000	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92111 LINDA VISTA	1	\$5,200,000	\$5,200,000	\$5,200,000	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHT	3	\$778,333	\$750,000	\$2,335,000	1	\$900,000	\$900,000	\$900,000	90.00%	0	4
92114 ENCANTO	2	\$1,067,438	\$285,000	\$2,134,876	0	\$	\$	\$	0.00%		4
92115 COLLEGE GRO	3	\$706,256	\$699,000	\$2,118,770	1	\$662,000	\$662,000	\$662,000	95.25%	427	0
92116 NORMAL HEIGI	1	\$474,876	\$474,876	\$474,876	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT M	1	\$2,800,000	\$2,800,000	\$2,800,000	0	\$	\$	\$	0.00%		0
92118 CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92120 DEL CERRO	0	\$	\$	\$	1	\$481,900	\$481,900	\$481,900	64.25%	49	0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92122 UNIVERSITY CI	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92123 MISSION VALLÉ	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92127 RANCHO BERN	5	\$1,125,530	\$995,000	\$5,627,650	2	\$1,162,500	\$925,000	\$2,325,000	88.24%	178	0
92128 RANCHO BERN	2	\$882,938	\$825,876	\$1,765,876	0	\$	\$	\$	0.00%		0
92129 RANCHO PENA	1	\$2,500,000	\$2,500,000	\$2,500,000	0	\$	\$	\$	0.00%		0
92130 CARMEL VALLÉ	2	\$6,775,000	\$3,600,000	\$13,550,000	1	\$3,500,000	\$3,500,000	\$3,500,000	100.00%	0	0
92131 SCRIPPS MIRA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0

92139 PARADISE HILL	2	\$307,000	\$189,000	\$614,000	0	\$	\$	\$	0.00%	0
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92154 OTAY MESA	3	\$3,150,000	\$4,000,000	\$9,450,000	0	\$	\$	\$	0.00%	3
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92173 SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
Totals	275			\$262,656,009	63			\$39,519,800		