

**MONTH ENDING May 31, 2006**  
**LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	Mo INV
91901 ALPINE	8	\$605,875	\$499,000	\$4,847,000	2	\$572,000	\$470,000	\$1,144,000	99.13%	85	21
91902 BONITA	1	\$389,000	\$389,000	\$389,000	1	\$5,650,000	\$5,650,000	\$5,650,000	109.82%	8	0
91905 BOULEVARD	7	\$200,685	\$220,000	\$1,404,800	1	\$175,000	\$175,000	\$175,000	97.77%	100	22
91906 CAMPO	3	\$154,998	\$150,000	\$464,995	3	\$68,366	\$36,100	\$205,100	95.17%	55	4
91910 CHULA VISTA	2	\$1,525,000	\$250,000	\$3,050,000	2	\$593,000	\$286,000	\$1,186,000	74.83%	180	0
91911 CHULA VISTA	1	\$695,000	\$695,000	\$695,000	0	\$	\$	\$	0.00%	0	0
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91916 DESCANSO	2	\$227,000	\$75,000	\$454,000	0	\$	\$	\$	0.00%	8	0
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91932 IMPERIAL BEACH	1	\$749,000	\$749,000	\$749,000	0	\$	\$	\$	0.00%	0	0
91934 JACUMBA	0	\$	\$	\$	1	\$150,000	\$150,000	\$150,000	100.00%	180	0
91935 JAMUL	8	\$340,862	\$350,000	\$2,726,900	4	\$256,000	\$259,000	\$1,024,000	89.55%	147	0
91941 LA MESA	0	\$	\$	\$	1	\$495,000	\$495,000	\$495,000	90.16%	19	5
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91945 LEMON GROVE	2	\$445,000	\$380,000	\$890,000	0	\$	\$	\$	0.00%	0	0
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91950 NATIONAL CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91962 PINE VALLEY	5	\$881,300	\$289,000	\$4,406,500	0	\$	\$	\$	0.00%	0	0
91963 POTRERO	4	\$599,749	\$450,000	\$2,398,999	0	\$	\$	\$	0.00%	0	0
91977 SPRING VALLEY	6	\$373,666	\$299,000	\$2,242,000	3	\$143,666	\$166,000	\$431,000	103.88%	60	10
91978 SPRING VALLEY	0	\$	\$	\$	1	\$235,900	\$235,900	\$235,900	100.00%	12	2
91980 TECATE	1	\$250,000	\$250,000	\$250,000	0	\$	\$	\$	0.00%	0	0
92003 BONSAI	6	\$1,052,166	\$995,000	\$6,313,000	0	\$	\$	\$	0.00%	0	21
92004 BORREGO SPRINGS	35	\$378,729	\$94,000	\$13,255,549	5	\$160,299	\$72,500	\$801,499	98.83%	44	30
92007 CARDIFF BY THE SEA	1	\$1,200,000	\$1,200,000	\$1,200,000	0	\$	\$	\$	0.00%	0	0
92008 CARLSBAD	2	\$2,212,500	\$675,000	\$4,425,000	2	\$778,000	\$735,000	\$1,556,000	90.21%	217	7
92009 CARLSBAD	3	\$833,333	\$750,000	\$2,500,000	0	\$	\$	\$	0.00%	0	0
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92011 CARLSBAD	1	\$1,300,876	\$1,300,876	\$1,300,876	0	\$	\$	\$	0.00%	0	0
92014 DEL MAR	2	\$1,374,500	\$999,000	\$2,749,000	0	\$	\$	\$	0.00%	0	0
92019 EL CAJON	7	\$541,285	\$325,000	\$3,789,000	0	\$	\$	\$	0.00%	6	0
92020 EL CAJON	4	\$669,188	\$450,876	\$2,676,752	0	\$	\$	\$	0.00%	0	0
92021 EL CAJON	5	\$646,000	\$470,000	\$3,230,000	0	\$	\$	\$	0.00%	7	0
92024 ENCINITAS	8	\$1,561,750	\$975,000	\$12,494,000	3	\$1,023,166	\$857,500	\$3,069,500	91.35%	48	14
92025 ESCONDIDO	5	\$892,975	\$550,000	\$4,464,876	2	\$275,000	\$220,000	\$550,000	85.82%	110	6
92026 ESCONDIDO	11	\$535,318	\$375,000	\$5,888,500	3	\$365,000	\$395,000	\$1,095,000	92.88%	79	7
92027 ESCONDIDO	2	\$974,500	\$299,000	\$1,949,000	0	\$	\$	\$	0.00%	0	0
92028 FALLBROOK	17	\$1,053,463	\$750,000	\$17,908,876	6	\$452,595	\$330,000	\$2,715,575	92.74%	148	17
92029 ESCONDIDO	1	\$925,000	\$925,000	\$925,000	1	\$115,000	\$115,000	\$115,000	88.53%	79	0
92036 JULIAN	25	\$172,915	\$125,000	\$4,322,899	5	\$145,300	\$115,000	\$726,500	94.23%	227	26
92037 LA JOLLA	4	\$3,035,219	\$1,800,876	\$12,140,876	0	\$	\$	\$	0.00%	14	0
92040 LAKESIDE	5	\$1,512,600	\$275,000	\$7,563,000	0	\$	\$	\$	0.00%	15	0
92054 OCEANSIDE	5	\$787,800	\$669,000	\$3,939,000	0	\$	\$	\$	0.00%	22	0
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92057 OCEANSIDE	0	\$	\$	\$	1	\$2,050,000	\$2,050,000	\$2,050,000	110.81%	245	3
92059 PALA	1	\$480,000	\$480,000	\$480,000	0	\$	\$	\$	0.00%	10	0
92060 PALOMAR MTN	3	\$225,666	\$239,000	\$677,000	2	\$46,500	\$25,000	\$93,000	98.94%	91	0
92061 PAUMA VALLEY	2	\$894,938	\$289,000	\$1,789,876	0	\$	\$	\$	0.00%	0	0
92064 POWAY	8	\$1,239,375	\$960,000	\$9,915,000	2	\$382,500	\$275,000	\$765,000	85.48%	255	26
92065 RAMONA	21	\$676,444	\$425,000	\$14,205,328	0	\$	\$	\$	0.00%	14	0
92066 RANCHITA	0	\$	\$	\$	2	\$192,500	\$180,000	\$385,000	101.99%	33	4
92067 RANCHO SANTA FE	16	\$5,720,625	\$3,600,000	\$91,530,000	3	\$991,666	\$1,025,000	\$2,975,000	87.48%	120	13
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92069 SAN MARCOS	3	\$1,380,000	\$795,000	\$4,140,000	1	\$240,000	\$240,000	\$240,000	96.39%	18	0
92070 SANTA YSABEL	1	\$199,000	\$199,000	\$199,000	1	\$190,000	\$190,000	\$190,000	95.48%	42	0
92071 SANTEE	1	\$599,000	\$599,000	\$599,000	1	\$163,000	\$163,000	\$163,000	72.44%	17	0
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92078 SAN MARCOS	4	\$593,747	\$499,995	\$2,374,990	0	\$	\$	\$	0.00%	0	0
92081 VISTA	4	\$248,250	\$196,000	\$993,000	1	\$510,000	\$510,000	\$510,000	97.14%	137	7
92082 VALLEY CENTER	10	\$605,590	\$399,000	\$6,055,900	1	\$350,000	\$350,000	\$350,000	95.89%	317	7
92083 VISTA	5	\$719,575	\$299,000	\$3,597,876	0	\$	\$	\$	0.00%	12	0
92084 VISTA	7	\$602,428	\$425,000	\$4,217,000	4	\$356,750	\$355,000	\$1,427,000	92.44%	118	31
92086 WARNER SPRINGS	2	\$687,500	\$650,000	\$1,375,000	2	\$197,500	\$95,000	\$395,000	82.64%	236	0
92091 RANCHO SANTA FE	2	\$1,625,000	\$1,000,000	\$3,250,000	0	\$	\$	\$	0.00%	0	0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92101 SAN DIEGO DOWNTOWN	2	\$6,600,000	\$4,900,000	\$13,200,000	0	\$	\$	\$	0.00%	0	0
92102 SAN DIEGO	1	\$1,000,000	\$1,000,000	\$1,000,000	1	\$415,000	\$415,000	\$415,000	100.00%	149	6
92103 MISSION HILLS	6	\$1,599,000	\$875,000	\$9,594,000	2	\$410,000	\$255,000	\$820,000	81.68%	72	0
92104 NORTH PARK	1	\$387,000	\$387,000	\$387,000	0	\$	\$	\$	0.00%	0	0
92105 EAST SAN DIEGO	1	\$425,000	\$425,000	\$425,000	0	\$	\$	\$	0.00%	0	0
92106 POINT LOMA	2	\$3,615,000	\$630,000	\$7,230,000	0	\$	\$	\$	0.00%	0	0
92107 OCEAN BEACH	1	\$499,000	\$499,000	\$499,000	0	\$	\$	\$	0.00%	0	0
92108 MISSION VALLEY	1	\$259,000	\$259,000	\$259,000	0	\$	\$	\$	0.00%	0	0
92109 PACIFIC BEACH	2	\$1,650,000	\$850,000	\$3,300,000	0	\$	\$	\$	0.00%	5	0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92113 LOGAN HEIGHTS	3	\$682,666	\$600,000	\$2,048,000	1	\$169,000	\$169,000	\$169,000	94.41%	152	0
92114 ENCANTO	1	\$349,000	\$349,000	\$349,000	1	\$185,000	\$185,000	\$185,000	84.13%	10	0
92115 COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	2	0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92117 CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92118 CORONADO	1	\$6,400,000	\$6,400,000	\$6,400,000	1	\$1,175,000	\$1,175,000	\$1,175,000	98.74%	57	0
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0

92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92127 RANCHO BERNARDO	11	\$1,135,181	\$999,000	\$12,487,000	2	\$742,500	\$565,000	\$1,485,000	93.16%	67 22
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92130 CARMEL VALLEY	2	\$1,550,000	\$1,300,000	\$3,100,000	0	\$	\$	\$	0.00%	0
92131 SCRIPPS MIRAMAR	1	\$770,000	\$770,000	\$770,000	0	\$	\$	\$	0.00%	0
92139 PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92154 OTAY MESA	7	\$710,571	\$850,000	\$4,974,000	0	\$	\$	\$	0.00%	0
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92173 SAN YSIDRO	2	\$512,500	\$275,000	\$1,025,000	0	\$	\$	\$	0.00%	6
<b>TOTALS</b>	<b>335</b>			<b>\$350,449,368</b>	<b>75</b>			<b>\$35,117,074</b>		