

**MONTH ENDING January 31, 2006  
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	15	\$511,085	\$350,000	\$7,666,276	0	\$	\$	\$	0.00%	
91902 BONITA	2	\$422,475	\$195,000	\$844,950	0	\$	\$	\$	0.00%	
91905 BOULEVARD	2	\$239,450	\$129,000	\$478,900	1	\$90,000	\$90,000	\$90,000	90.00%	482
91906 CAMPO	7	\$182,571	\$189,000	\$1,277,998	1	\$160,000	\$160,000	\$160,000	80.04%	530
91910 CHULA VISTA	1	\$1,499,999	\$1,499,999	\$1,499,999	0	\$	\$	\$	0.00%	
91911 CHULA VISTA	6	\$1,362,000	\$399,000	\$8,172,000	0	\$	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914 CHULA VISTA	1	\$1,395,000	\$1,395,000	\$1,395,000	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	4	\$259,750	\$199,000	\$1,039,000	0	\$	\$	\$	0.00%	
91917 DULZURA	1	\$925,000	\$925,000	\$925,000	0	\$	\$	\$	0.00%	
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEAC	3	\$916,666	\$625,000	\$2,750,000	0	\$	\$	\$	0.00%	
91934 JACUMBA	1	\$2,000,000	\$2,000,000	\$2,000,000	0	\$	\$	\$	0.00%	
91935 JAMUL	8	\$337,724	\$269,000	\$2,701,799	1	\$550,000	\$550,000	\$550,000	68.84%	132
91941 LA MESA	3	\$313,300	\$399,900	\$939,900	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	2	\$185,000	\$185,000	\$370,000	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	3	\$1,325,666	\$1,299,000	\$3,977,000	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	1	\$650,000	\$650,000	\$650,000	2	\$271,000	\$200,000	\$542,000	96.96%	70
91963 POTRERO	4	\$497,183	\$159,000	\$1,988,733	0	\$	\$	\$	0.00%	
91977 SPRING VALLE	7	\$238,285	\$210,000	\$1,668,000	2	\$177,500	\$170,000	\$355,000	95.97%	30
91978 SPRING VALLE	1	\$235,900	\$235,900	\$235,900	0	\$	\$	\$	0.00%	
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	2	\$532,000	\$369,000	\$1,064,000	0	\$	\$	\$	0.00%	
92004 BORREGO SPR	62	\$155,993	\$60,000	\$9,671,600	18	\$104,166	\$79,500	\$1,875,000	95.37%	67
92007 CARDIFF BY TH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	8	\$985,250	\$928,000	\$7,882,000	1	\$415,000	\$415,000	\$415,000	87.37%	364
92009 CARLSBAD	2	\$1,012,938	\$725,000	\$2,025,876	0	\$	\$	\$	0.00%	
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92014 DEL MAR	1	\$1,125,000	\$1,125,000	\$1,125,000	2	\$1,194,500	\$889,000	\$2,389,000	92.07%	171
92019 EL CAJON	3	\$229,666	\$340,000	\$689,000	0	\$	\$	\$	0.00%	
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	7	\$935,428	\$375,000	\$6,548,000	2	\$527,500	\$335,000	\$1,055,000	71.53%	135
92024 ENCINITAS	4	\$994,500	\$749,000	\$3,978,000	2	\$627,187	\$450,000	\$1,254,375	91.29%	93
92025 ESCONDIDO	7	\$443,982	\$424,876	\$3,107,875	0	\$	\$	\$	0.00%	
92026 ESCONDIDO	10	\$353,377	\$250,000	\$3,533,775	3	\$402,966	\$299,900	\$1,208,900	96.73%	104
92027 ESCONDIDO	3	\$280,292	\$220,000	\$840,876	0	\$	\$	\$	0.00%	
92028 FALLBROOK	33	\$915,805	\$450,000	\$30,221,588	6	\$786,666	\$410,000	\$4,720,000	87.94%	131
92029 ESCONDIDO	2	\$1,875,000	\$1,350,000	\$3,750,000	0	\$	\$	\$	0.00%	
92036 JULIAN	22	\$150,813	\$125,000	\$3,317,900	8	\$122,562	\$68,000	\$980,500	93.25%	115
92037 LA JOLLA	4	\$3,010,000	\$1,595,000	\$12,040,000	0	\$	\$	\$	0.00%	
92040 LAKESIDE	3	\$203,000	\$190,000	\$609,000	1	\$220,000	\$220,000	\$220,000	97.78%	4
92054 OCEANSIDE	5	\$1,178,575	\$674,876	\$5,892,876	1	\$635,000	\$635,000	\$635,000	94.07%	89
92056 OCEANSIDE	1	\$1,200,000	\$1,200,000	\$1,200,000	0	\$	\$	\$	0.00%	
92057 OCEANSIDE	1	\$395,000	\$395,000	\$395,000	0	\$	\$	\$	0.00%	
92059 PALA	5	\$535,180	\$639,000	\$2,675,900	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	1	\$39,500	\$39,500	\$39,500	2	\$289,000	\$249,000	\$578,000	100.00%	322
92061 PAUMA VALLEY	1	\$409,876	\$409,876	\$409,876	0	\$	\$	\$	0.00%	
92064 POWAY	3	\$840,000	\$660,000	\$2,520,000	1	\$261,000	\$261,000	\$261,000	80.31%	244
92065 RAMONA	14	\$330,264	\$369,000	\$4,623,700	1	\$625,000	\$625,000	\$625,000	69.44%	244
92066 RANCHITA	0	\$	\$	\$	1	\$109,900	\$109,900	\$109,900	100.00%	49
92067 RANCHO SANT	14	\$1,379,142	\$1,050,000	\$19,308,000	0	\$	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	5	\$984,800	\$990,000	\$4,924,000	1	\$295,000	\$295,000	\$295,000	98.33%	196
92070 SANTA YSABEL	2	\$246,500	\$195,000	\$493,000	1	\$299,900	\$299,900	\$299,900	100.00%	8
92071 SANTEE	0	\$	\$	\$	1	\$195,330	\$195,330	\$195,330	97.67%	468
92075 SOLANA BEACH	3	\$1,448,333	\$1,625,000	\$4,345,000	0	\$	\$	\$	0.00%	
92078 SAN MARCOS	3	\$399,666	\$400,000	\$1,199,000	0	\$	\$	\$	0.00%	
92081 VISTA	1	\$275,000	\$275,000	\$275,000	0	\$	\$	\$	0.00%	
92082 VALLEY CENTE	20	\$1,094,290	\$450,000	\$21,885,800	2	\$259,500	\$200,000	\$519,000	83.98%	135
92083 VISTA	2	\$1,175,000	\$550,000	\$2,350,000	0	\$	\$	\$	0.00%	
92084 VISTA	6	\$530,833	\$500,000	\$3,185,000	2	\$554,500	\$384,000	\$1,109,000	96.52%	27
92086 WARNER SPRING	2	\$449,000	\$199,000	\$898,000	0	\$	\$	\$	0.00%	
92091 RANCHO SANT	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102 SAN DIEGO	1	\$214,000	\$214,000	\$214,000	0	\$	\$	\$	0.00%	
92103 MISSION HILLS	3	\$2,091,666	\$1,150,000	\$6,275,000	1	\$4,000,000	\$4,000,000	\$4,000,000	100.00%	259
92104 NORTH PARK	2	\$293,438	\$212,000	\$586,876	0	\$	\$	\$	0.00%	
92105 EAST SAN DIEGO	6	\$755,316	\$229,000	\$4,531,899	0	\$	\$	\$	0.00%	
92106 POINT LOMA	1	\$999,000	\$999,000	\$999,000	0	\$	\$	\$	0.00%	
92107 OCEAN BEACH	2	\$404,500	\$	\$809,000	0	\$	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109 PACIFIC BEACH	1	\$480,000	\$480,000	\$480,000	0	\$	\$	\$	0.00%	
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113 LOGAN HEIGHTS	2	\$289,500	\$250,000	\$579,000	0	\$	\$	\$	0.00%	
92114 ENCANTO	0	\$	\$	\$	1	\$175,000	\$175,000	\$175,000	87.50%	63
92115 COLLEGE GROVE	1	\$375,000	\$375,000	\$375,000	0	\$	\$	\$	0.00%	
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117 CLAIREMONT MOUNTAIN	1	\$2,800,000	\$2,800,000	\$2,800,000	0	\$	\$	\$	0.00%	
92118 CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92120 DEL CERRO	2	\$1,630,000	\$265,000	\$3,260,000	0	\$	\$	\$	0.00%
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92122 UNIVERSITY CI	0	\$	\$	\$	0	\$	\$	\$	0.00%
92123 MISSION VALLI	0	\$	\$	\$	0	\$	\$	\$	0.00%
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%
92127 RANCHO BERN	14	\$1,169,714	\$1,199,000	\$16,376,000	2	\$931,250	\$837,500	\$1,862,500	83.00%
92128 RANCHO BERN	0	\$	\$	\$	0	\$	\$	\$	0.00%
92129 RANCHO PENA	0	\$	\$	\$	0	\$	\$	\$	0.00%
92130 CARMEL VALLE	0	\$	\$	\$	0	\$	\$	\$	0.00%
92131 SCRIPPS MIRA	1	\$519,500	\$519,500	\$519,500	0	\$	\$	\$	0.00%
92139 PARADISE HILL	0	\$	\$	\$	0	\$	\$	\$	0.00%
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%
92154 OTAY MESA	1	\$1,250,000	\$1,250,000	\$1,250,000	0	\$	\$	\$	0.00%
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92173 SAN YSIDRO	1	\$210,000	\$210,000	\$210,000	0	\$	\$	\$	0.00%
<b>TOTAL</b>	<b>373</b>			<b>\$246,869,872</b>	<b>67</b>			<b>\$26,479,405</b>	



