

**MONTH ENDING NOVEMBER 30, 2005
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	10	\$407,887	\$449,000	\$4,078,876	1	\$540,000	\$540,000	\$540,000	99.26%	177
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	6	\$142,083	\$2,500	\$852,500	5	\$259,360	\$215,000	\$1,296,800	96.68%	57
91906 CAMPO	2	\$1,609,500	\$219,000	\$3,219,000	1	\$55,000	\$55,000	\$55,000	55.56%	42
91910 CHULA VISTA	3	\$1,495,000	\$310,000	\$4,485,000	1	\$630,000	\$630,000	\$630,000	96.92%	99
91911 CHULA VISTA	1	\$1,200,000	\$1,200,000	\$1,200,000	0	\$	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	1	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	5	\$289,600	\$275,000	\$1,448,000	1	\$90,000	\$90,000	\$90,000	90.00%	84
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	1	\$164,500	\$164,500	\$164,500	91.90%	442
91935 JAMUL	13	\$476,298	\$425,000	\$6,191,876	2	\$248,500	\$247,000	\$497,000	100.91%	21
91941 LA MESA	2	\$472,450	\$295,000	\$944,900	1	\$165,000	\$165,000	\$165,000	20.89%	35
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	1	\$2,500,000	\$2,500,000	\$2,500,000	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	1	\$200,000	\$200,000	\$200,000	2	\$845,000	\$190,000	\$1,690,000	93.90%	258
91963 POTRERO	5	\$225,800	\$195,000	\$1,129,000	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	7	\$854,142	\$200,000	\$5,979,000	0	\$	\$	\$	0.00%	
91978 SPRING VALLEY	2	\$215,000	\$195,000	\$430,000	0	\$	\$	\$	0.00%	
91980 TECATE	1	\$360,000	\$360,000	\$360,000	0	\$	\$	\$	0.00%	
92003 BONSAI	1	\$290,000	\$290,000	\$290,000	0	\$	\$	\$	0.00%	
92004 BORREGO SPRINGS	23	\$112,656	\$79,000	\$2,591,100	11	\$84,681	\$46,000	\$931,500	92.14%	80
92007 CARDIFF BY THE SEA	3	\$1,676,333	\$1,100,000	\$5,029,000	0	\$	\$	\$	0.00%	
92008 CARLSBAD	2	\$1,959,950	\$495,000	\$3,919,900	0	\$	\$	\$	0.00%	
92009 CARLSBAD	1	\$625,000	\$625,000	\$625,000	0	\$	\$	\$	0.00%	
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92014 DEL MAR	0	\$	\$	\$	1	\$1,020,000	\$1,020,000	\$1,020,000	85.01%	71
92019 EL CAJON	2	\$2,020,000	\$290,000	\$4,040,000	0	\$	\$	\$	0.00%	
92020 EL CAJON	2	\$944,500	\$700,000	\$1,889,000	1	\$1,150,000	\$1,150,000	\$1,150,000	79.31%	15
92021 EL CAJON	1	\$240,000	\$240,000	\$240,000	0	\$	\$	\$	0.00%	
92024 ENCINITAS	10	\$1,496,400	\$1,300,000	\$14,964,000	0	\$	\$	\$	0.00%	
92025 ESCONDIDO	11	\$419,900	\$379,000	\$4,618,900	1	\$220,000	\$220,000	\$220,000	97.78%	226
92026 ESCONDIDO	13	\$325,223	\$299,900	\$4,227,900	2	\$350,000	\$350,000	\$700,000	92.11%	109
92027 ESCONDIDO	3	\$638,000	\$825,000	\$1,914,000	0	\$	\$	\$	0.00%	
92028 FALLBROOK	14	\$876,821	\$395,000	\$12,275,500	7	\$609,214	\$380,000	\$4,264,500	94.83%	110
92029 ESCONDIDO	2	\$725,000	\$695,000	\$1,450,000	2	\$537,500	\$425,000	\$1,075,000	88.12%	141
92036 JULIAN	10	\$108,349	\$99,000	\$1,083,499	2	\$116,000	\$97,000	\$232,000	98.31%	240
92037 LA JOLLA	1	\$1,435,000	\$1,435,000	\$1,435,000	0	\$	\$	\$	0.00%	
92040 LAKESIDE	5	\$604,580	\$749,000	\$3,022,900	0	\$	\$	\$	0.00%	
92054 OCEANSIDE	13	\$1,298,761	\$1,500,000	\$16,883,900	1	\$600,000	\$600,000	\$600,000	92.31%	91
92056 OCEANSIDE	1	\$65,000	\$65,000	\$65,000	0	\$	\$	\$	0.00%	
92057 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92059 PALA	1	\$2,650,000	\$2,650,000	\$2,650,000	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	2	\$87,000	\$45,000	\$174,000	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	2	\$282,438	\$199,876	\$564,876	3	\$450,000	\$375,000	\$1,350,000	95.78%	140
92064 POWAY	11	\$1,283,684	\$1,299,900	\$14,120,528	1	\$975,000	\$975,000	\$975,000	97.99%	10
92065 RAMONA	16	\$545,028	\$364,900	\$8,720,452	3	\$275,000	\$255,000	\$825,000	92.20%	18
92066 RANCHITA	2	\$414,950	\$109,900	\$829,900	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	3	\$1,681,333	\$1,299,000	\$5,044,000	3	\$1,975,000	\$2,285,000	\$5,925,000	91.89%	179
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	4	\$193,112	\$1,750	\$772,449	0	\$	\$	\$	0.00%	
92070 SANTA YSABEL	5	\$273,380	\$250,000	\$1,366,900	0	\$	\$	\$	0.00%	
92071 SANTEE	1	\$299,000	\$299,000	\$299,000	1	\$280,000	\$280,000	\$280,000	65.88%	650
92075 SOLANA BEACH	1	\$1,590,000	\$1,590,000	\$1,590,000	0	\$	\$	\$	0.00%	
92078 SAN MARCOS	2	\$839,438	\$729,000	\$1,678,876	0	\$	\$	\$	0.00%	
92081 VISTA	3	\$444,666	\$539,000	\$1,334,000	0	\$	\$	\$	0.00%	
92082 VALLEY CENTER	9	\$587,633	\$477,000	\$5,288,700	6	\$839,166	\$240,000	\$5,035,000	90.46%	201
92083 VISTA	4	\$372,250	\$210,000	\$1,489,000	3	\$1,253,333	\$1,145,000	\$3,760,000	85.45%	391
92084 VISTA	11	\$1,186,918	\$540,000	\$13,056,100	2	\$360,000	\$300,000	\$720,000	90.59%	128
92086 WARNER SPRINGS	0	\$	\$	\$	1	\$237,500	\$237,500	\$237,500	68.05%	44
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	3	\$1,815,000	\$2,000,000	\$5,445,000	0	\$	\$	\$	0.00%	
92102 SAN DIEGO	4	\$538,750	\$350,000	\$2,155,000	0	\$	\$	\$	0.00%	
92103 MISSION HILLS	4	\$974,719	\$599,000	\$3,898,876	0	\$	\$	\$	0.00%	
92104 NORTH PARK	1	\$315,000	\$315,000	\$315,000	0	\$	\$	\$	0.00%	
92105 EAST SAN DIEGO	2	\$124,950	\$	\$249,900	0	\$	\$	\$	0.00%	
92106 POINT LOMA	1	\$850,000	\$850,000	\$850,000	1	\$650,000	\$650,000	\$650,000	100.00%	126
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109 PACIFIC BEACH	1	\$2,700,000	\$2,700,000	\$2,700,000	0	\$	\$	\$	0.00%	
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113 LOGAN HEIGHTS	2	\$955,000	\$410,000	\$1,910,000	0	\$	\$	\$	0.00%	
92114 ENCANTO	4	\$639,943	\$199,999	\$2,559,775	2	\$255,000	\$160,000	\$510,000	91.89%	48
92115 COLLEGE GROVE	1	\$3,000,000	\$3,000,000	\$3,000,000	0	\$	\$	\$	0.00%	
92116 NORMAL HEIGHTS	1	\$729,000	\$729,000	\$729,000	0	\$	\$	\$	0.00%	
92117 CLAIREMONT MESA	1	\$950,000	\$950,000	\$950,000	0	\$	\$	\$	0.00%	
92118 CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127 RANCHO BERNARDO	10	\$1,275,087	\$1,299,000	\$12,750,876	5	\$1,015,228	\$850,000	\$5,076,140	92.51%	81
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130 CARMEL VALLEY	2	\$2,697,500	\$1,795,000	\$5,395,000	2	\$583,900,000	\$2,800,000	\$1,167,800,000	28072.12%	93
92131 SCRIPPS MIRAMAR	0	\$	\$	\$	1	\$490,000	\$490,000	\$490,000	79.67%	23
92139 PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	\$	1	\$1,180,000	\$1,180,000	\$1,180,000	87.41%	147
92154 OTAY MESA	2	\$164,000	\$3,000	\$328,000	0	\$	\$	\$	0.00%	
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
TOTALS	294			\$215,797,959	78			\$1,210,134,940		