

MONTH ENDING NOVEMBER 30, 2004
SINGLE FAMILY DETACHED HOMES

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	26	\$740,811	\$720,000	\$19,261,104	17	\$591,529	\$615,000	\$10,056,000	96.72%	55
91902 BONITA	24	\$1,058,522	\$799,000	\$25,404,547	8	\$699,321	\$710,000	\$5,594,570	98.03%	68
91905 BOULEVARD	3	\$307,566	\$342,900	\$922,700	1	\$165,000	\$165,000	\$165,000	100.00%	25
91906 CAMPO	9	\$349,333	\$399,000	\$3,143,998	4	\$271,875	\$237,500	\$1,087,500	92.17%	47
91910 CHULA VISTA	35	\$751,335	\$569,000	\$26,296,756	39	\$622,857	\$539,000	\$24,291,430	95.22%	50
91911 CHULA VISTA	38	\$473,542	\$519,000	\$17,994,628	29	\$510,075	\$500,000	\$14,792,199	97.95%	35
91913 CHULA VISTA	58	\$607,997	\$620,000	\$35,263,856	33	\$650,021	\$612,000	\$21,450,700	97.72%	42
91914 CHULA VISTA	21	\$1,053,397	\$779,000	\$22,121,340	17	\$808,498	\$679,000	\$13,744,474	99.18%	35
91915 CHULA VISTA	31	\$646,922	\$599,000	\$20,054,586	28	\$647,250	\$562,000	\$18,123,000	97.42%	41
91916 DESCANSO	3	\$284,333	\$219,999	\$852,999	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	2	\$562,500	\$525,000	\$1,125,000	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	12	\$493,131	\$525,000	\$5,917,576	10	\$522,200	\$484,000	\$5,222,000	96.01%	46
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	10	\$944,200	\$780,000	\$9,442,000	10	\$667,700	\$520,000	\$6,677,000	92.11%	55
91941 LA MESA	40	\$675,026	\$619,000	\$27,001,052	26	\$541,086	\$465,000	\$14,068,250	96.71%	45
91942 LA MESA	15	\$550,451	\$549,500	\$8,256,776	11	\$507,922	\$505,000	\$5,587,150	97.34%	31
91945 LEMON GROVE	24	\$449,118	\$429,000	\$10,778,852	17	\$433,205	\$425,000	\$7,364,500	97.74%	32
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	24	\$446,665	\$415,000	\$10,719,976	7	\$449,714	\$405,000	\$3,148,000	96.05%	19
91962 PINE VALLEY	3	\$1,285,000	\$995,000	\$3,855,000	1	\$345,000	\$345,000	\$345,000	98.57%	20
91963 POTRERO	1	\$420,000	\$420,000	\$420,000	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	67	\$500,098	\$475,000	\$33,506,594	43	\$463,511	\$450,000	\$19,931,000	98.12%	41
91978 SPRING VALLEY	4	\$590,725	\$545,000	\$2,362,900	5	\$479,400	\$454,000	\$2,397,000	96.90%	17
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	4	\$597,250	\$399,000	\$2,389,000	8	\$793,787	\$649,000	\$6,350,300	94.37%	62
92004 BORREGO SPRINGS	7	\$255,428	\$312,000	\$1,788,000	0	\$	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	10	\$1,249,987	\$889,000	\$12,499,876	5	\$1,019,000	\$1,100,000	\$5,095,000	94.88%	51
92008 CARLSBAD	36	\$727,408	\$749,000	\$26,186,697	26	\$692,673	\$663,000	\$18,009,501	92.94%	56
92009 CARLSBAD	76	\$854,257	\$779,000	\$64,923,600	40	\$800,548	\$765,000	\$32,021,920	95.74%	57
92014 DEL MAR	11	\$2,133,434	\$1,869,000	\$23,467,775	16	\$1,491,468	\$1,450,000	\$23,863,500	93.87%	71
92019 EL CAJON	49	\$752,944	\$635,000	\$36,894,284	22	\$627,490	\$535,000	\$13,804,780	95.30%	47
92020 EL CAJON	40	\$517,105	\$489,876	\$20,684,217	18	\$595,716	\$575,000	\$10,722,900	95.70%	52
92021 EL CAJON	41	\$524,929	\$470,000	\$21,522,128	20	\$500,345	\$469,000	\$10,006,900	97.41%	43
92024 ENCINITAS	25	\$1,171,510	\$910,000	\$29,287,771	34	\$922,927	\$765,000	\$31,379,550	95.85%	44
92025 ESCONDIDO	44	\$661,963	\$625,000	\$29,126,382	25	\$603,318	\$488,000	\$15,082,959	96.80%	49
92026 ESCONDIDO	66	\$559,179	\$509,900	\$36,905,854	52	\$559,473	\$475,000	\$29,092,600	97.12%	57
92027 ESCONDIDO	56	\$519,291	\$489,900	\$29,080,308	52	\$469,890	\$439,000	\$24,434,300	96.96%	48
92028 FALLBROOK	56	\$743,470	\$649,000	\$41,634,359	43	\$603,279	\$527,500	\$25,941,000	96.47%	66
92029 ESCONDIDO	21	\$877,609	\$749,900	\$18,429,800	15	\$648,213	\$640,000	\$9,723,200	97.36%	34
92036 JULIAN	8	\$356,572	\$329,000	\$2,852,576	2	\$385,000	\$295,000	\$770,000	98.73%	195
92037 LA JOLLA	32	\$2,523,883	\$2,049,876	\$80,764,280	25	\$1,712,720	\$1,450,000	\$42,818,001	90.52%	68
92040 LAKESIDE	31	\$602,212	\$529,000	\$18,668,576	20	\$500,452	\$480,000	\$10,009,050	96.73%	51
92054 OCEANSIDE	43	\$532,819	\$575,000	\$22,911,253	31	\$511,661	\$480,000	\$15,861,500	97.18%	41
92056 OCEANSIDE	56	\$517,435	\$515,000	\$28,976,378	33	\$512,459	\$485,000	\$16,911,167	96.52%	43
92057 OCEANSIDE	75	\$518,276	\$517,000	\$38,870,723	44	\$508,295	\$500,000	\$22,365,000	96.69%	51
92059 PALA	1	\$1,140,000	\$1,140,000	\$1,140,000	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	2	\$264,000	\$189,000	\$528,000	1	\$265,000	\$265,000	\$265,000	96.36%	72
92061 PAUMA VALLEY	2	\$947,000	\$899,000	\$1,894,000	4	\$632,500	\$475,000	\$2,530,000	94.83%	153
92064 POWAY	35	\$883,321	\$649,000	\$30,916,256	47	\$789,255	\$620,000	\$37,095,000	92.88%	50
92065 RAMONA	58	\$629,160	\$580,800	\$36,491,304	33	\$510,368	\$489,000	\$16,842,150	96.44%	46
92066 RANCHITA	1	\$595,000	\$595,000	\$595,000	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	24	\$3,827,432	\$2,850,000	\$91,858,380	19	\$3,435,157	\$2,295,000	\$65,268,000	90.42%	115
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	49	\$557,423	\$565,000	\$27,313,752	50	\$533,378	\$497,000	\$26,668,900	97.90%	43
92070 SANTA YSABEL	1	\$420,000	\$420,000	\$420,000	0	\$	\$	\$	0.00%	
92071 SANTEE	54	\$494,595	\$485,000	\$26,708,151	14	\$439,235	\$436,000	\$6,149,300	99.58%	40
92075 SOLANA BEACH	7	\$1,402,128	\$1,625,000	\$9,814,900	7	\$1,475,714	\$1,050,000	\$10,330,000	99.15%	15
92078 SAN MARCOS	46	\$635,755	\$599,990	\$29,244,731	17	\$591,684	\$596,000	\$10,058,640	97.57%	35
92081 VISTA	27	\$544,434	\$530,876	\$14,699,732	27	\$509,066	\$524,000	\$13,744,800	97.06%	64
92082 VALLEY CENTER	23	\$650,860	\$650,000	\$14,969,800	15	\$669,386	\$700,000	\$10,040,799	97.15%	54
92083 VISTA	33	\$459,148	\$440,000	\$15,151,899	22	\$440,086	\$435,000	\$9,681,900	97.94%	37
92084 VISTA	39	\$705,053	\$620,000	\$27,497,081	31	\$568,661	\$525,000	\$17,628,500	97.07%	68
92086 WARNER SPRINGS	0	\$	\$	\$	1	\$575,000	\$575,000	\$575,000	96.64%	45
92091 RANCHO SANTA FE	3	\$3,726,966	\$3,995,000	\$11,180,900	2	\$1,137,000	\$755,000	\$2,274,000	91.88%	92
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	7	\$17,775,839	\$1,068,000	\$124,430,876	1	\$725,000	\$725,000	\$725,000	100.00%	22
92102 SAN DIEGO	17	\$408,301	\$385,000	\$6,941,128	12	\$424,808	\$425,000	\$5,097,700	94.52%	38
92103 MISSION HILLS	20	\$1,270,843	\$985,000	\$25,416,876	15	\$950,133	\$710,000	\$14,252,000	96.58%	49
92104 NORTH PARK	34	\$520,777	\$535,000	\$17,706,428	16	\$607,093	\$565,000	\$9,713,500	97.31%	47
92105 EAST SAN DIEGO	35	\$429,510	\$424,876	\$15,032,851	31	\$391,803	\$395,000	\$12,145,900	97.11%	34
92106 POINT LOMA	18	\$946,979	\$879,876	\$17,045,628	9	\$825,888	\$765,000	\$7,433,000	97.83%	32
92107 OCEAN BEACH	15	\$1,156,183	\$1,050,000	\$17,342,752	12	\$921,533	\$839,000	\$11,058,400	98.16%	39
92108 MISSION VALLEY	1	\$549,000	\$549,000	\$549,000	1	\$610,000	\$610,000	\$610,000	101.68%	9

92109 PACIFIC BEACH	15	\$986,018	\$899,000	\$14,790,276	17	\$777,176	\$780,000	\$13,212,000	95.72%	49
92110 OLD TOWN SD	8	\$864,859	\$649,876	\$6,918,876	6	\$563,500	\$545,000	\$3,381,000	94.24%	63
92111 LINDA VISTA	27	\$463,462	\$525,000	\$12,513,475	17	\$518,199	\$517,000	\$8,809,388	97.51%	44
92113 LOGAN HEIGHTS	12	\$429,000	\$425,000	\$5,148,000	18	\$359,966	\$347,000	\$6,479,400	97.73%	36
92114 ENCANTO	75	\$404,106	\$429,000	\$30,308,018	34	\$414,759	\$410,000	\$14,101,806	97.65%	25
92115 COLLEGE GROVE	50	\$590,608	\$524,876	\$29,530,407	26	\$487,101	\$440,000	\$12,664,650	96.72%	40
92116 NORMAL HEIGHTS	27	\$534,641	\$560,000	\$14,435,328	18	\$594,777	\$569,000	\$10,706,000	98.10%	36
92117 CLAIREMONT MESA	43	\$591,687	\$569,000	\$25,442,575	33	\$574,201	\$549,000	\$18,948,638	97.07%	48
92118 CORONADO	12	\$1,826,656	\$1,525,000	\$21,919,876	4	\$848,750	\$975,000	\$3,395,001	44.59%	63
92119 SAN CARLOS	23	\$627,752	\$589,000	\$14,438,302	18	\$543,944	\$550,000	\$9,791,000	96.74%	39
92120 DEL CERRO	18	\$674,211	\$650,000	\$12,135,800	17	\$721,758	\$540,000	\$12,269,900	96.26%	30
92121 SORRENTO	2	\$727,450	\$679,900	\$1,454,900	3	\$803,333	\$795,000	\$2,410,000	95.07%	10
92122 UNIVERSITY CITY	19	\$751,359	\$729,000	\$14,275,823	9	\$693,388	\$689,000	\$6,240,500	97.79%	52
92123 MISSION VALLEY	15	\$544,205	\$529,000	\$8,163,089	23	\$522,000	\$485,000	\$12,006,000	96.56%	49
92124 TIERRASANTA	16	\$640,598	\$639,000	\$10,249,576	12	\$659,825	\$710,000	\$7,917,900	97.09%	50
92126 MIRA MESA	71	\$545,878	\$542,500	\$38,757,359	52	\$520,138	\$510,000	\$27,047,200	96.37%	39
92127 RANCHO BERNARDO	29	\$971,633	\$915,000	\$28,177,378	22	\$660,954	\$589,000	\$14,541,000	95.86%	64
92128 RANCHO BERNARDO	54	\$657,098	\$615,000	\$35,483,308	55	\$721,498	\$620,000	\$39,682,421	105.65%	41
92129 RANCHO PENASQUITOS	45	\$621,706	\$629,000	\$27,976,784	40	\$686,795	\$670,000	\$27,471,800	96.43%	50
92130 CARMEL VALLEY	46	\$1,183,314	\$995,000	\$54,432,451	38	\$1,029,467	\$902,000	\$39,119,778	88.26%	49
92131 SCRIPPS MIRAMAR	34	\$808,834	\$789,000	\$27,500,382	18	\$767,250	\$750,000	\$13,810,500	95.34%	48
92139 PARADISE HILLS	21	\$455,789	\$459,900	\$9,571,575	15	\$464,993	\$470,000	\$6,974,900	98.36%	35
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154 OTAY MESA	59	\$554,600	\$525,000	\$32,721,447	33	\$545,515	\$545,000	\$18,002,000	98.02%	50
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	14	\$554,000	\$500,000	\$7,756,000	2	\$552,500	\$535,000	\$1,105,000	99.55%	44
TOTALS	2,524			\$1,921,556,507	1,754			\$1,158,583,172		