

**YEAR TO DATE ENDING JUNE 30, 2004
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	205	\$758,677	\$659,000	\$155,528,832	108	\$612,182	\$589,000	\$66,115,700	96.32%	57
91902 BONITA	160	\$816,675	\$699,900	\$130,668,029	83	\$684,916	\$639,000	\$56,848,052	97.72%	30
91905 BOULEVARD	28	\$361,456	\$360,000	\$10,120,776	11	\$304,800	\$337,500	\$3,352,800	97.28%	72
91906 CAMPO	59	\$317,089	\$325,000	\$18,708,273	26	\$292,319	\$275,000	\$7,600,300	98.33%	99
91910 CHULA VISTA	406	\$558,508	\$524,876	\$226,754,539	245	\$518,012	\$485,000	\$126,913,113	98.50%	22
91911 CHULA VISTA	314	\$440,941	\$450,000	\$138,455,593	199	\$436,986	\$423,000	\$86,960,228	99.27%	22
91913 CHULA VISTA	429	\$593,853	\$599,000	\$254,763,172	276	\$549,972	\$539,900	\$151,792,526	98.86%	20
91914 CHULA VISTA	120	\$709,059	\$674,876	\$85,087,115	70	\$671,632	\$625,000	\$47,014,300	98.54%	29
91915 CHULA VISTA	304	\$637,274	\$599,000	\$193,731,470	188	\$574,120	\$535,000	\$107,934,676	98.54%	18
91916 DESCANSO	32	\$684,334	\$510,000	\$21,898,700	19	\$440,047	\$463,500	\$8,360,900	96.35%	51
91917 DULZURA	8	\$436,359	\$535,000	\$3,490,876	10	\$426,300	\$375,000	\$4,263,000	94.23%	55
91931 GUATAY	4	\$317,969	\$150,000	\$1,271,876	1	\$430,000	\$430,000	\$430,000	95.58%	36
91932 IMPERIAL BEACH	83	\$493,515	\$499,000	\$40,961,766	54	\$485,305	\$475,000	\$26,206,500	97.15%	47
91934 JACUMBA	15	\$183,400	\$198,000	\$2,751,000	8	\$203,375	\$188,000	\$1,627,000	94.27%	92
91935 JAMUL	103	\$770,779	\$695,000	\$79,390,259	75	\$746,725	\$670,000	\$56,004,400	96.57%	70
91941 LA MESA	357	\$617,944	\$565,900	\$220,606,276	222	\$558,674	\$503,000	\$124,025,659	97.38%	34
91942 LA MESA	111	\$499,063	\$489,000	\$55,396,075	65	\$461,566	\$450,000	\$30,001,800	98.48%	22
91945 LEMON GROVE	154	\$403,153	\$410,000	\$62,085,573	94	\$382,472	\$380,000	\$35,952,400	98.50%	24
91948 MOUNT LAGUNA	9	\$71,888	\$93,000	\$647,000	1	\$175,000	\$175,000	\$175,000	100.00%	133
91950 NATIONAL CITY	150	\$374,503	\$380,000	\$56,175,516	79	\$352,510	\$345,000	\$27,848,300	98.79%	31
91962 PINE VALLEY	46	\$492,879	\$455,000	\$22,672,476	25	\$467,472	\$424,900	\$11,686,800	97.70%	61
91963 POTRERO	12	\$205,831	\$260,000	\$2,469,976	3	\$285,500	\$263,500	\$856,500	100.78%	52
91977 SPRING VALLEY	501	\$446,881	\$440,000	\$223,887,584	317	\$421,756	\$405,000	\$133,696,875	98.52%	25
91978 SPRING VALLEY	46	\$550,035	\$525,000	\$25,301,652	35	\$498,167	\$470,000	\$17,435,876	98.51%	22
91980 TECATE	1	\$225,000	\$225,000	\$225,000	0	\$0	\$0	\$0	0.00%	0
92003 BONSAI	57	\$817,312	\$729,000	\$46,586,828	40	\$725,056	\$650,000	\$29,002,277	95.84%	82
92004 BORREGO SPRINGS	4	\$220,475	\$222,000	\$881,900	3	\$328,333	\$230,000	\$985,000	97.04%	54
92007 CARDIFF BY THE SEA	69	\$1,096,201	\$995,000	\$75,637,936	41	\$1,016,500	\$862,000	\$41,676,500	95.86%	39
92008 CARLSBAD	306	\$789,484	\$715,000	\$241,582,161	188	\$743,349	\$685,000	\$139,749,618	96.43%	35
92009 CARLSBAD	715	\$895,302	\$829,000	\$640,141,394	377	\$813,200	\$768,500	\$306,576,504	97.73%	24
92014 DEL MAR	209	\$1,757,727	\$1,535,000	\$367,365,079	105	\$1,601,460	\$1,420,000	\$168,153,301	91.45%	58
92019 EL CAJON	335	\$600,152	\$559,000	\$201,051,192	199	\$529,889	\$500,000	\$105,448,025	97.37%	32
92020 EL CAJON	238	\$560,954	\$525,000	\$133,507,216	169	\$484,410	\$460,000	\$81,865,300	98.08%	26
92021 EL CAJON	317	\$502,140	\$450,000	\$159,178,452	194	\$447,767	\$420,000	\$86,866,926	97.77%	29
92024 ENCINITAS	464	\$1,091,347	\$845,000	\$506,385,225	265	\$964,533	\$799,000	\$255,601,465	96.44%	36
92025 ESCONDIDO	317	\$589,357	\$524,000	\$186,826,296	206	\$526,117	\$465,000	\$108,380,141	98.30%	34
92026 ESCONDIDO	507	\$541,471	\$490,000	\$274,526,291	317	\$500,528	\$459,000	\$158,667,651	98.15%	29
92027 ESCONDIDO	435	\$478,279	\$435,876	\$208,051,737	301	\$449,904	\$400,000	\$135,421,201	97.94%	25
92028 FALLBROOK	635	\$686,821	\$615,000	\$436,131,576	377	\$582,384	\$516,000	\$219,559,025	97.53%	55
92029 ESCONDIDO	258	\$717,487	\$645,000	\$185,111,744	149	\$642,023	\$610,000	\$95,661,500	96.84%	37
92036 JULIAN	69	\$419,325	\$365,000	\$28,933,453	45	\$340,718	\$330,000	\$15,332,313	96.57%	93
92037 LA JOLLA	392	\$2,207,536	\$1,675,000	\$865,354,278	219	\$1,840,333	\$1,432,000	\$403,033,122	89.36%	82
92040 LAKESIDE	251	\$520,627	\$495,000	\$130,677,433	172	\$469,565	\$455,000	\$80,765,200	97.70%	43
92054 OCEANSIDE	385	\$528,081	\$485,000	\$203,311,396	221	\$513,081	\$450,000	\$113,391,100	98.25%	25
92056 OCEANSIDE	467	\$498,129	\$490,000	\$232,626,708	308	\$478,471	\$460,000	\$147,369,299	98.91%	18
92057 OCEANSIDE	615	\$489,677	\$490,000	\$301,151,895	370	\$458,895	\$451,000	\$169,791,200	98.70%	21
92059 PALA	3	\$723,258	\$690,000	\$2,169,776	3	\$588,300	\$525,000	\$1,764,900	92.65%	82
92060 PALOMAR MTN	15	\$318,920	\$269,900	\$4,783,800	9	\$187,133	\$150,000	\$1,684,200	96.15%	22
92061 PAUMA VALLEY	52	\$794,460	\$659,000	\$41,311,956	22	\$673,972	\$450,000	\$14,827,400	110.89%	88
92064 POWAY	509	\$934,211	\$649,876	\$475,513,651	322	\$847,026	\$655,000	\$272,742,625	96.33%	34
92065 RAMONA	490	\$570,460	\$535,800	\$279,525,696	324	\$517,134	\$489,000	\$167,551,426	97.68%	47
92066 RANCHITA	4	\$356,450	\$325,800	\$1,425,800	0	\$0	\$0	\$0	0.00%	0
92067 RANCHO SANTA FE	339	\$3,401,548	\$2,595,000	\$1,153,124,792	160	\$2,564,974	\$2,150,000	\$410,395,901	89.18%	112
92068 SAN LUIS REY	1	\$1,845,000	\$0	\$1,845,000	0	\$0	\$0	\$0	0.00%	0
92069 SAN MARCOS	600	\$564,425	\$539,000	\$338,655,383	395	\$523,290	\$495,000	\$206,699,829	98.39%	21
92070 SANTA YSABEL	4	\$885,000	\$545,000	\$3,540,000	2	\$1,155,000	\$410,000	\$2,310,000	86.55%	227
92071 SANTEE	302	\$452,465	\$450,000	\$136,644,455	190	\$433,124	\$430,000	\$82,293,668	99.32%	17
92075 SOLANA BEACH	89	\$1,262,515	\$1,090,000	\$112,363,887	57	\$1,226,245	\$1,125,000	\$69,896,000	95.97%	40
92078 SAN MARCOS	208	\$623,185	\$625,000	\$129,622,613	113	\$591,170	\$569,000	\$66,802,300	98.58%	19
92081 VISTA	292	\$498,681	\$509,900	\$145,614,999	164	\$476,883	\$470,000	\$78,208,833	98.45%	18
92082 VALLEY CENTER	242	\$775,304	\$649,500	\$187,623,786	146	\$614,538	\$570,000	\$89,722,577	97.01%	58
92083 VISTA	245	\$450,028	\$439,999	\$110,256,904	171	\$422,907	\$415,000	\$72,317,177	98.74%	30
92084 VISTA	389	\$604,476	\$535,000	\$235,141,234	242	\$545,795	\$500,000	\$132,082,494	97.90%	44
92086 WARNER SPRINGS	19	\$367,431	\$396,000	\$6,981,200	4	\$341,575	\$286,000	\$1,366,300	98.06%	72
92091 RANCHO SANTA FE	14	\$2,489,491	\$2,635,000	\$34,852,876	8	\$2,395,937	\$2,100,000	\$19,167,500	95.48%	87
92093 LA JOLLA	0	\$0	\$0	\$0	0	\$0	\$0	\$0	0.00%	0
92101 SAN DIEGO DOWNTOWN	21	\$977,506	\$949,876	\$20,527,628	7	\$986,285	\$735,000	\$6,904,000	93.52%	48
92102 SAN DIEGO	122	\$467,956	\$430,000	\$57,090,654	82	\$408,301	\$372,000	\$33,480,700	97.85%	40
92103 MISSION HILLS	221	\$1,012,235	\$835,000	\$223,704,007	114	\$901,993	\$790,000	\$102,827,286	94.76%	41
92104 NORTH PARK	232	\$550,010	\$545,000	\$127,602,518	162	\$519,890	\$499,000	\$84,222,188	98.91%	27
92105 EAST SAN DIEGO	216	\$374,484	\$390,000	\$80,888,599	152	\$346,170	\$350,000	\$52,617,849	99.02%	31

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92106 POINT LOMA	154	\$1,108,749	\$879,000	\$170,747,348	95	\$894,436	\$780,000	\$84,971,502	91.93%	45
92107 OCEAN BEACH	135	\$856,945	\$785,000	\$115,687,592	76	\$788,714	\$710,000	\$59,942,265	96.07%	37
92108 MISSION VALLEY	4	\$632,000	\$619,000	\$2,528,000	1	\$615,000	\$615,000	\$615,000	99.35%	8
92109 PACIFIC BEACH	234	\$1,063,531	\$875,000	\$248,866,457	102	\$863,746	\$789,000	\$88,102,187	97.11%	40
92110 OLD TOWN SD	94	\$763,537	\$729,000	\$71,772,517	64	\$691,088	\$690,000	\$44,229,651	96.93%	45
92111 LINDA VISTA	154	\$492,597	\$510,000	\$75,859,985	97	\$499,047	\$485,000	\$48,407,638	99.05%	20
92113 LOGAN HEIGHTS	127	\$350,681	\$350,000	\$44,536,584	73	\$314,522	\$318,000	\$22,960,150	99.01%	34
92114 ENCANTO	408	\$373,424	\$385,000	\$152,357,376	255	\$362,940	\$360,000	\$92,549,860	99.40%	24
92115 COLLEGE GROVE	393	\$516,443	\$495,000	\$202,962,491	230	\$469,896	\$441,000	\$108,076,103	98.33%	24
92116 NORMAL HEIGHTS	248	\$579,047	\$549,900	\$143,603,668	169	\$553,097	\$520,000	\$93,473,400	98.90%	30
92117 CLAIREMONT MESA	281	\$557,256	\$545,000	\$156,589,148	180	\$527,875	\$520,000	\$95,017,500	99.03%	19
92118 CORONADO	147	\$1,887,571	\$1,575,000	\$277,473,038	83	\$1,575,707	\$1,400,000	\$130,783,750	93.88%	71
92119 SAN CARLOS	166	\$525,796	\$529,900	\$87,282,284	111	\$523,293	\$515,000	\$58,085,541	97.94%	14
92120 DEL CERRO	248	\$623,657	\$599,000	\$154,667,067	150	\$607,148	\$569,000	\$91,072,257	98.71%	26
92121 SORRENTO	23	\$769,091	\$774,876	\$17,689,104	21	\$771,661	\$725,000	\$16,204,900	96.64%	26
92122 UNIVERSITY CITY	114	\$642,163	\$735,876	\$73,206,693	80	\$686,336	\$670,000	\$54,906,900	98.49%	20
92123 MISSION VALLEY	135	\$512,361	\$509,800	\$69,168,832	86	\$500,640	\$485,000	\$43,055,076	98.91%	14
92124 TIERRASANTA	119	\$617,936	\$635,000	\$73,534,403	66	\$616,725	\$623,000	\$40,703,875	98.69%	16
92126 MIRA MESA	446	\$506,398	\$509,000	\$225,853,902	281	\$483,316	\$470,000	\$135,812,041	99.72%	12
92127 RANCHO BERNARDO	301	\$983,868	\$749,000	\$296,144,391	155	\$795,347	\$680,000	\$123,278,864	97.92%	20
92128 RANCHO BERNARDO	547	\$612,035	\$610,000	\$334,783,357	373	\$596,811	\$580,000	\$222,610,667	98.64%	20
92129 RANCHO PENASQUITOS	398	\$652,735	\$649,876	\$259,788,846	219	\$626,981	\$615,000	\$137,308,994	99.12%	15
92130 CARMEL VALLEY	529	\$1,159,876	\$1,050,000	\$613,574,766	270	\$1,077,898	\$960,000	\$291,032,539	96.55%	25
92131 SCRIPPS MIRAMAR	286	\$751,257	\$730,000	\$214,859,650	164	\$738,989	\$725,000	\$121,194,276	98.06%	17
92139 PARADISE HILLS	145	\$391,611	\$410,000	\$56,783,711	92	\$382,618	\$380,000	\$35,200,900	99.14%	22
92145 MIRAMAR	0	\$0	\$	\$	0	\$0	\$	\$	0.00%	0
92154 OTAY MESA	335	\$467,877	\$450,000	\$156,738,856	219	\$440,971	\$410,000	\$96,572,676	98.41%	30
92155 SAN DIEGO	0	\$0	\$	\$	0	\$0	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$0	\$	\$	0	\$0	\$	\$	0.00%	0
92173 SAN YSIDRO	55	\$461,318	\$429,000	\$25,372,516	42	\$399,083	\$415,000	\$16,761,500	98.69%	28
TOTALS	21,557			\$15,691,313,390	13,083			\$ 8,319,214,538		