

**MONTH ENDING JUNE 30, 2004  
MOBILE AND MANUFACTURED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List	Average Days on Market
91901 ALPINE	2	\$26,000	\$	\$52,000	0	\$	\$	\$	0.00%	
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91906 CAMPO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91910 CHULA VISTA	2	\$94,250	\$93,500	\$188,500	1	\$25,000	\$25,000	\$25,000	83.61%	41
91911 CHULA VISTA	3	\$80,333	\$76,000	\$240,999	2	\$100,500	\$85,000	\$201,000	101.52%	54
91913 CHULA VISTA	1	\$	\$	\$	1	\$78,000	\$78,000	\$78,000	91.23%	252
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	1	\$97,000	\$97,000	\$97,000	1	\$45,000	\$45,000	\$45,000	80.36%	100
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91941 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	4	\$114,094	\$115,500	\$456,376	0	\$	\$	\$	0.00%	
91978 SPRING VALLEY	3	\$63,000	\$70,000	\$189,000	1	\$15,000	\$15,000	\$15,000	60.00%	50
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92004 BORREGO SPRINGS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	1	\$365,000	\$365,000	\$365,000	0	\$	\$	\$	0.00%	
92009 CARLSBAD	8	\$184,672	\$174,876	\$1,477,376	6	\$163,416	\$154,500	\$980,500	98.57%	46
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92019 EL CAJON	1	\$79,900	\$79,900	\$79,900	1	\$72,500	\$72,500	\$72,500	91.77%	78
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	12	\$71,208	\$79,000	\$854,500	6	\$140,437	\$99,500	\$842,622	98.45%	28
92024 ENCINITAS	1	\$85,000	\$85,000	\$85,000	1	\$42,000	\$42,000	\$42,000	80.77%	140
92025 ESCONDIDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92026 ESCONDIDO	7	\$209,400	\$200,000	\$1,465,800	4	\$164,000	\$140,000	\$656,000	93.06%	87
92027 ESCONDIDO	9	\$58,877	\$49,900	\$529,900	5	\$52,060	\$40,900	\$260,300	99.28%	75
92028 FALLBROOK	2	\$386,688	\$298,500	\$773,376	3	\$77,833	\$61,500	\$233,500	97.09%	63
92029 ESCONDIDO	8	\$75,075	\$59,900	\$600,600	1	\$215,000	\$215,000	\$215,000	95.61%	33
92036 JULIAN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92040 LAKESIDE	5	\$47,160	\$52,000	\$235,800	1	\$64,000	\$64,000	\$64,000	91.43%	53
92054 OCEANSIDE	15	\$90,893	\$90,000	\$1,363,396	6	\$60,166	\$40,000	\$361,000	94.68%	44
92056 OCEANSIDE	2	\$98,400	\$66,900	\$196,800	4	\$53,787	\$53,900	\$215,150	95.35%	33
92057 OCEANSIDE	2	\$107,500	\$100,000	\$215,000	1	\$100,000	\$100,000	\$100,000	83.33%	22
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92064 POWAY	6	\$83,066	\$69,000	\$498,400	1	\$45,000	\$45,000	\$45,000	93.75%	4
92065 RAMONA	3	\$83,292	\$69,000	\$249,876	2	\$58,000	\$52,000	\$116,000	89.30%	53
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	21	\$110,904	\$92,500	\$2,329,000	26	\$122,973	\$100,000	\$3,197,300	97.38%	57
92070 SANTA YSABEL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92071 SANTEE	7	\$140,014	\$86,900	\$980,100	7	\$88,257	\$90,000	\$617,800	87.56%	50
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92078 SAN MARCOS	7	\$130,671	\$171,900	\$914,700	4	\$182,225	\$179,900	\$728,900	98.38%	28
92081 VISTA	3	\$121,925	\$140,876	\$365,776	0	\$	\$	\$	0.00%	
92082 VALLEY CENTER	6	\$74,483	\$28,950	\$446,900	5	\$90,500	\$100,000	\$452,500	94.90%	81
92083 VISTA	15	\$81,526	\$77,000	\$1,222,900	5	\$81,000	\$52,000	\$405,000	94.23%	71
92084 VISTA	3	\$68,266	\$59,000	\$204,800	2	\$74,950	\$59,900	\$149,900	100.00%	25
92086 WARNER SPRINGS	2	\$662,000	\$599,000	\$1,324,000	1	\$225,000	\$225,000	\$225,000	97.87%	28
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%
92101 SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%
92102 SAN DIEGO	1	\$61,500	\$61,500	\$61,500	0	\$	\$	\$	0.00%
92103 MISSION HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%
92104 NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%
92105 EAST SAN DIEGO	3	\$69,666	\$75,000	\$209,000	0	\$	\$	\$	0.00%
92106 POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%
92113 LOGAN HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%
92114 ENCANTO	1	\$35,000	\$35,000	\$35,000	0	\$	\$	\$	0.00%
92115 COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%
92117 CLAIREMONT MESA	4	\$91,475	\$91,000	\$365,900	0	\$	\$	\$	0.00%
92118 CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%
92120 DEL CERRO	1	\$86,000	\$86,000	\$86,000	0	\$	\$	\$	0.00%
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%
92126 MIRA MESA	2	\$67,950	\$66,000	\$135,900	4	\$95,600	\$68,500	\$382,400	94.70%
92127 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%
92130 CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%
92131 SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%
92139 PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%
92154 OTAY MESA	2	\$105,438	\$100,000	\$210,876	0	\$	\$	\$	0.00%
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%
92173 SAN YSIDRO	2	\$103,650	\$95,000	\$207,300	0	\$	\$	\$	0.00%
<b>TOTALS</b>	<b>178</b>			<b>\$19,314,251</b>	<b>102</b>			<b>\$ 10,726,372</b>	