

**YEAR TO DATE ENDING MAY 31, 2004
SINGLE FAMILY DETACHED HOMES**

| Zip Code | New Listing s | Average List Price | Median List Price | Total New Listing Value | Sold Listing s | Average Sold Price | Median Sale Price | Total Sold Value | % Sale | |
|--------------------------|------------------|--------------------|-------------------|-------------------------|-------------------|--------------------|-------------------|------------------|---------------|------------------------|
| | | | | | | | | | Price to List | Average Days on Market |
| 91901 ALPINE | 155 | \$774,952 | \$659,000 | \$120,117,680 | 84 | \$598,073 | \$665,000 | \$50,238,200 | 95.89% | 65 |
| 91902 BONITA | 126 | \$820,894 | \$699,000 | \$103,432,679 | 68 | \$679,089 | \$625,000 | \$46,178,052 | 97.81% | 28 |
| 91905 BOULEVARD | 24 | \$359,969 | \$360,000 | \$8,639,276 | 9 | \$301,577 | \$337,500 | \$2,714,200 | 97.36% | 81 |
| 91906 CAMPO | 47 | \$296,629 | \$280,000 | \$13,941,575 | 22 | \$288,559 | \$275,000 | \$6,348,300 | 98.74% | 99 |
| 91910 CHULA VISTA | 315 | \$548,944 | \$515,000 | \$172,917,531 | 202 | \$513,388 | \$480,000 | \$103,704,400 | 98.32% | 22 |
| 91911 CHULA VISTA | 263 | \$427,982 | \$439,000 | \$112,559,390 | 160 | \$428,587 | \$405,000 | \$68,574,028 | 99.18% | 24 |
| 91913 CHULA VISTA | 338 | \$583,368 | \$575,000 | \$197,178,519 | 220 | \$541,682 | \$520,000 | \$119,170,226 | 98.77% | 22 |
| 91914 CHULA VISTA | 99 | \$704,695 | \$645,000 | \$69,764,811 | 52 | \$667,544 | \$620,000 | \$34,712,300 | 98.52% | 30 |
| 91915 CHULA VISTA | 246 | \$648,043 | \$609,000 | \$159,418,762 | 143 | \$566,427 | \$529,900 | \$80,999,176 | 98.44% | 18 |
| 91916 DESCANSO | 26 | \$698,300 | \$469,000 | \$18,155,800 | 15 | \$429,226 | \$463,500 | \$6,438,400 | 95.80% | 50 |
| 91917 DULZURA | 7 | \$330,714 | \$310,000 | \$2,315,000 | 10 | \$426,300 | \$375,000 | \$4,263,000 | 94.23% | 55 |
| 91931 GUATAY | 3 | \$391,625 | \$449,876 | \$1,174,876 | 1 | \$430,000 | \$430,000 | \$430,000 | 95.58% | 36 |
| 91932 IMPERIAL BEACH | 71 | \$473,930 | \$498,753 | \$33,649,090 | 42 | \$478,678 | \$470,000 | \$20,104,500 | 97.36% | 49 |
| 91934 JACUMBA | 10 | \$180,700 | \$189,000 | \$1,807,000 | 3 | \$203,333 | \$155,000 | \$610,000 | 96.37% | 114 |
| 91935 JAMUL | 79 | \$790,852 | \$725,000 | \$62,477,383 | 61 | \$757,957 | \$679,000 | \$46,235,400 | 96.61% | 69 |
| 91941 LA MESA | 287 | \$609,244 | \$565,000 | \$174,853,203 | 184 | \$551,532 | \$490,000 | \$101,482,059 | 97.25% | 36 |
| 91942 LA MESA | 87 | \$491,486 | \$485,000 | \$42,759,283 | 54 | \$453,385 | \$445,000 | \$24,482,800 | 98.64% | 21 |
| 91945 LEMON GROVE | 118 | \$389,040 | \$399,000 | \$45,906,794 | 78 | \$377,992 | \$378,000 | \$29,483,400 | 98.39% | 24 |
| 91948 MOUNT LAGUNA | 8 | \$69,250 | \$89,000 | \$554,000 | 1 | \$175,000 | \$175,000 | \$175,000 | 100.00% | 133 |
| 91950 NATIONAL CITY | 118 | \$360,650 | \$365,000 | \$42,556,784 | 66 | \$348,125 | \$341,000 | \$22,976,300 | 98.48% | 30 |
| 91962 PINE VALLEY | 38 | \$487,486 | \$448,999 | \$18,524,476 | 22 | \$437,127 | \$420,000 | \$9,616,800 | 97.95% | 56 |
| 91963 POTRERO | 8 | \$269,372 | \$325,000 | \$2,154,976 | 2 | \$298,250 | \$263,500 | \$596,500 | 99.43% | 74 |
| 91977 SPRING VALLEY | 386 | \$438,960 | \$428,000 | \$169,438,803 | 263 | \$413,532 | \$395,000 | \$108,759,050 | 98.41% | 27 |
| 91978 SPRING VALLEY | 37 | \$542,428 | \$510,000 | \$20,069,852 | 29 | \$503,099 | \$470,000 | \$14,589,876 | 98.54% | 24 |
| 91980 TECATE | 1 | \$225,000 | \$225,000 | \$225,000 | 0 | \$0 | \$0 | \$0 | 0.00% | 0 |
| 92003 BONSAL | 53 | \$826,357 | \$749,000 | \$43,796,952 | 32 | \$734,383 | \$650,000 | \$23,500,277 | 95.87% | 95 |
| 92004 BORREGO SPRINGS | 3 | \$219,966 | \$230,000 | \$659,900 | 2 | \$377,500 | \$230,000 | \$755,000 | 96.18% | 81 |
| 92007 CARDIFF BY THE SEA | 60 | \$1,036,165 | \$990,000 | \$62,169,909 | 31 | \$1,022,677 | \$892,500 | \$31,703,000 | 95.47% | 44 |
| 92008 CARLSBAD | 240 | \$758,912 | \$705,000 | \$182,138,900 | 149 | \$725,778 | \$674,000 | \$108,140,983 | 96.47% | 36 |
| 92009 CARLSBAD | 537 | \$880,220 | \$839,000 | \$472,678,532 | 300 | \$791,036 | \$757,000 | \$237,310,999 | 97.83% | 25 |
| 92014 DEL MAR | 178 | \$1,813,672 | \$1,595,000 | \$322,833,676 | 87 | \$1,529,934 | \$1,295,000 | \$133,104,301 | 90.69% | 54 |
| 92019 EL CAJON | 257 | \$583,251 | \$530,000 | \$149,895,609 | 165 | \$521,145 | \$497,000 | \$85,989,025 | 97.72% | 32 |
| 92020 EL CAJON | 203 | \$564,542 | \$519,900 | \$114,602,198 | 134 | \$475,181 | \$450,000 | \$63,674,300 | 98.15% | 29 |
| 92021 EL CAJON | 248 | \$491,259 | \$439,900 | \$121,832,426 | 163 | \$439,341 | \$415,000 | \$71,612,626 | 97.96% | 31 |
| 92024 ENCINITAS | 357 | \$1,050,086 | \$840,000 | \$374,881,022 | 207 | \$953,285 | \$785,000 | \$197,330,126 | 96.72% | 38 |
| 92025 ESCONDIDO | 244 | \$591,185 | \$515,000 | \$144,249,295 | 174 | \$508,003 | \$450,000 | \$88,392,591 | 98.46% | 36 |
| 92026 ESCONDIDO | 404 | \$529,078 | \$480,000 | \$213,747,869 | 253 | \$485,997 | \$450,000 | \$122,957,251 | 98.05% | 30 |
| 92027 ESCONDIDO | 352 | \$469,128 | \$425,000 | \$165,133,107 | 249 | \$438,775 | \$395,000 | \$109,255,201 | 98.06% | 25 |
| 92028 FALLBROOK | 502 | \$679,799 | \$599,876 | \$341,259,482 | 319 | \$577,904 | \$507,000 | \$184,351,525 | 97.59% | 58 |
| 92029 ESCONDIDO | 202 | \$725,581 | \$675,000 | \$146,567,432 | 117 | \$649,564 | \$619,000 | \$75,999,100 | 96.64% | 41 |
| 92036 JULIAN | 57 | \$416,246 | \$360,000 | \$23,726,077 | 36 | \$316,689 | \$310,000 | \$11,400,813 | 96.65% | 71 |
| 92037 LA JOLLA | 324 | \$2,207,096 | \$1,695,000 | \$715,099,126 | 180 | \$1,790,600 | \$1,380,000 | \$322,308,122 | 91.45% | 84 |
| 92040 LAKESIDE | 182 | \$505,419 | \$480,000 | \$91,986,388 | 142 | \$468,214 | \$450,000 | \$66,486,500 | 97.63% | 48 |
| 92054 OCEANSIDE | 302 | \$524,914 | \$474,876 | \$158,524,207 | 180 | \$506,197 | \$450,000 | \$91,115,600 | 97.70% | 27 |
| 92056 OCEANSIDE | 372 | \$488,165 | \$479,900 | \$181,597,433 | 245 | \$464,109 | \$448,500 | \$113,706,949 | 98.93% | 17 |
| 92057 OCEANSIDE | 474 | \$479,619 | \$475,000 | \$227,339,652 | 306 | \$453,964 | \$440,000 | \$138,913,060 | 98.69% | 21 |
| 92059 PALA | 3 | \$723,258 | \$690,000 | \$2,169,776 | 2 | \$642,500 | \$525,000 | \$1,285,000 | 90.18% | 94 |
| 92060 PALOMAR MTN | 13 | \$436,753 | \$295,000 | \$5,677,801 | 8 | \$178,650 | \$149,000 | \$1,429,200 | 95.80% | 23 |
| 92061 PAUMA VALLEY | 46 | \$775,740 | \$659,000 | \$35,684,080 | 19 | \$699,500 | \$450,000 | \$13,290,500 | 112.71% | 88 |
| 92064 POWAY | 400 | \$946,153 | \$649,900 | \$378,461,464 | 267 | \$865,562 | \$667,500 | \$231,105,225 | 96.47% | 36 |
| 92065 RAMONA | 392 | \$555,431 | \$528,800 | \$217,729,334 | 262 | \$505,390 | \$479,000 | \$132,412,376 | 97.56% | 49 |
| 92066 RANCHITA | 2 | \$325,400 | \$325,000 | \$650,800 | 0 | \$0 | \$0 | \$0 | 0.00% | 0 |
| 92067 RANCHO SANTA FE | 294 | \$3,420,399 | \$2,695,000 | \$1,005,597,417 | 133 | \$2,475,518 | \$2,100,000 | \$329,243,900 | 89.04% | 127 |
| 92068 SAN LUIS REY | 1 | \$1,845,000 | \$0 | \$1,845,000 | 0 | \$0 | \$0 | \$0 | 0.00% | 0 |
| 92069 SAN MARCOS | 466 | \$560,962 | \$534,500 | \$261,408,582 | 307 | \$521,485 | \$490,000 | \$160,096,101 | 98.18% | 23 |
| 92070 SANTA YSABEL | 3 | \$998,333 | \$850,000 | \$2,995,000 | 2 | \$1,155,000 | \$410,000 | \$2,310,000 | 86.55% | 227 |
| 92071 SANTEE | 223 | \$448,247 | \$450,000 | \$99,959,200 | 143 | \$427,173 | \$420,000 | \$61,085,868 | 99.32% | 16 |
| 92075 SOLANA BEACH | 71 | \$1,281,343 | \$1,090,000 | \$90,975,383 | 43 | \$1,218,395 | \$1,125,000 | \$52,391,000 | 95.05% | 37 |
| 92078 SAN MARCOS | 154 | \$610,587 | \$624,876 | \$94,030,460 | 95 | \$587,808 | \$555,000 | \$55,841,800 | 98.77% | 19 |
| 92081 VISTA | 218 | \$484,032 | \$495,000 | \$105,518,988 | 122 | \$474,097 | \$465,000 | \$57,839,933 | 98.37% | 19 |
| 92082 VALLEY CENTER | 200 | \$732,808 | \$640,990 | \$146,561,806 | 121 | \$597,469 | \$560,000 | \$72,293,777 | 96.77% | 59 |
| 92083 VISTA | 192 | \$434,866 | \$425,000 | \$83,494,379 | 144 | \$417,293 | \$410,000 | \$60,090,277 | 98.11% | 33 |
| 92084 VISTA | 317 | \$590,117 | \$529,000 | \$187,067,310 | 196 | \$520,807 | \$473,000 | \$102,078,217 | 98.36% | 43 |
| 92086 WARNER SPRINGS | 14 | \$354,157 | \$398,000 | \$4,958,200 | 3 | \$360,100 | \$385,000 | \$1,080,300 | 98.36% | 79 |
| 92091 RANCHO SANTA FE | 3 | \$958,333 | \$925,000 | \$2,875,000 | 3 | \$933,333 | \$925,000 | \$2,800,000 | 98.25% | 12 |
| 92093 LA JOLLA | 0 | \$0 | \$0 | \$0 | 0 | \$0 | \$0 | \$0 | 0.00% | 0 |
| 92101 SAN DIEGO DOWNTOWN | 16 | \$1,055,476 | \$849,000 | \$16,887,628 | 5 | \$1,146,000 | \$810,000 | \$5,730,000 | 92.30% | 63 |
| 92102 SAN DIEGO | 96 | \$458,968 | \$410,000 | \$44,060,955 | 69 | \$396,028 | \$358,000 | \$27,325,950 | 97.73% | 44 |
| 92103 MISSION HILLS | 168 | \$1,003,706 | \$825,000 | \$168,622,775 | 97 | \$908,858 | \$787,000 | \$88,159,286 | 96.42% | 42 |
| 92104 NORTH PARK | 177 | \$543,186 | \$540,000 | \$96,143,930 | 144 | \$514,022 | \$490,000 | \$74,019,188 | 98.97% | 28 |

| | | | | | | | | | | |
|--------------------------|---------------|-------------|-------------|-------------------------|---------------|-------------|-------------|------------------------|--------|----|
| 92105 EAST SAN DIEGO | 173 | \$367,708 | \$379,900 | \$63,613,514 | 128 | \$336,482 | \$337,500 | \$43,069,724 | 98.81% | 33 |
| 92106 POINT LOMA | 125 | \$1,095,423 | \$879,000 | \$136,927,968 | 77 | \$904,233 | \$779,000 | \$69,625,997 | 90.71% | 45 |
| 92107 OCEAN BEACH | 106 | \$872,651 | \$779,000 | \$92,501,031 | 63 | \$770,758 | \$699,000 | \$48,557,765 | 95.73% | 39 |
| 92108 MISSION VALLEY | 4 | \$648,250 | \$619,000 | \$2,593,000 | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92109 PACIFIC BEACH | 185 | \$1,054,032 | \$875,000 | \$194,995,929 | 84 | \$866,608 | \$789,000 | \$72,795,115 | 97.14% | 43 |
| 92110 OLD TOWN SD | 73 | \$754,727 | \$700,000 | \$55,095,114 | 50 | \$670,063 | \$675,000 | \$33,503,151 | 96.64% | 49 |
| 92111 LINDA VISTA | 118 | \$487,187 | \$499,000 | \$57,488,082 | 73 | \$487,284 | \$478,500 | \$35,571,788 | 99.15% | 22 |
| 92113 LOGAN HEIGHTS | 97 | \$350,993 | \$350,000 | \$34,046,408 | 60 | \$303,969 | \$305,000 | \$18,238,150 | 98.22% | 38 |
| 92114 ENCANTO | 331 | \$365,647 | \$375,876 | \$121,029,328 | 209 | \$356,100 | \$355,000 | \$74,424,950 | 99.39% | 23 |
| 92115 COLLEGE GROVE | 304 | \$510,977 | \$485,000 | \$155,337,082 | 181 | \$460,053 | \$435,000 | \$83,269,728 | 98.56% | 24 |
| 92116 NORMAL HEIGHTS | 204 | \$564,915 | \$539,900 | \$115,242,789 | 133 | \$539,312 | \$471,000 | \$71,728,500 | 98.60% | 33 |
| 92117 CLAIREMONT MESA | 216 | \$552,143 | \$539,000 | \$119,262,976 | 146 | \$517,910 | \$510,000 | \$75,615,000 | 99.01% | 20 |
| 92118 CORONADO | 119 | \$1,860,028 | \$1,485,000 | \$221,343,410 | 63 | \$1,536,301 | \$1,350,000 | \$96,787,000 | 93.45% | 64 |
| 92119 SAN CARLOS | 133 | \$524,945 | \$525,000 | \$69,817,799 | 89 | \$516,820 | \$512,000 | \$45,997,041 | 97.55% | 14 |
| 92120 DEL CERRO | 197 | \$608,467 | \$589,000 | \$119,868,091 | 124 | \$608,337 | \$565,000 | \$75,433,867 | 98.55% | 27 |
| 92121 SORRENTO | 20 | \$767,420 | \$774,876 | \$15,348,404 | 18 | \$772,994 | \$725,000 | \$13,913,900 | 96.36% | 28 |
| 92122 UNIVERSITY CITY | 87 | \$704,121 | \$749,000 | \$61,258,552 | 69 | \$678,045 | \$655,000 | \$46,785,150 | 98.53% | 21 |
| 92123 MISSION VALLEY | 101 | \$508,927 | \$499,900 | \$51,401,680 | 67 | \$485,841 | \$465,000 | \$32,551,400 | 98.67% | 15 |
| 92124 TIERRASANTA | 96 | \$619,690 | \$639,900 | \$59,490,280 | 52 | \$602,536 | \$600,000 | \$31,331,875 | 98.81% | 15 |
| 92126 MIRA MESA | 340 | \$502,305 | \$499,900 | \$170,783,954 | 213 | \$468,202 | \$455,000 | \$99,727,041 | 99.87% | 13 |
| 92127 RANCHO BERNARDO | 232 | \$972,338 | \$749,000 | \$225,582,545 | 122 | \$745,375 | \$645,000 | \$90,935,864 | 98.65% | 18 |
| 92128 RANCHO BERNARDO | 453 | \$607,294 | \$605,000 | \$275,104,275 | 292 | \$585,030 | \$566,976 | \$170,828,867 | 98.75% | 21 |
| 92129 RANCHO PENASQUITOS | 298 | \$636,041 | \$639,000 | \$189,540,267 | 175 | \$614,998 | \$609,000 | \$107,624,714 | 99.15% | 16 |
| 92130 CARMEL VALLEY | 427 | \$1,147,623 | \$1,015,000 | \$490,035,183 | 203 | \$1,052,277 | \$945,000 | \$213,612,351 | 96.91% | 26 |
| 92131 SCRIPPS MIRAMAR | 217 | \$749,016 | \$735,876 | \$162,536,657 | 128 | \$737,295 | \$725,000 | \$94,373,776 | 98.24% | 18 |
| 92139 PARADISE HILLS | 122 | \$388,510 | \$401,777 | \$47,398,311 | 75 | \$376,765 | \$375,000 | \$28,257,400 | 99.27% | 23 |
| 92145 MIRAMAR | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92154 OTAY MESA | 255 | \$457,590 | \$435,000 | \$116,685,576 | 183 | \$432,571 | \$400,000 | \$79,160,500 | 98.70% | 30 |
| 92155 SAN DIEGO | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92161 SAN DIEGO | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92173 SAN YSIDRO | 47 | \$416,630 | \$420,000 | \$19,581,628 | 35 | \$388,757 | \$400,000 | \$13,606,500 | 98.67% | 31 |
| TOTALS | 16,997 | | | \$12,346,596,636 | 10,559 | | | \$6,580,124,328 | | |