

**YEAR TO DATE ENDING MARCH 31, 2004
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale	
									Price to List	Average Days on Market
91901 ALPINE	81	\$688,090	\$565,000	\$55,735,328	41	\$562,302	\$520,000	\$23,054,400	94.54%	74
91902 BONITA	75	\$781,421	\$669,000	\$58,606,585	32	\$616,527	\$600,000	\$19,728,876	98.44%	24
91905 BOULEVARD	15	\$350,751	\$359,000	\$5,261,276	7	\$270,457	\$275,000	\$1,893,200	98.66%	79
91906 CAMPO	27	\$304,869	\$279,500	\$8,231,476	13	\$279,676	\$259,900	\$3,635,800	98.65%	86
91910 CHULA VISTA	183	\$545,922	\$495,000	\$99,903,862	102	\$512,318	\$460,000	\$52,256,500	98.30%	25
91911 CHULA VISTA	151	\$412,283	\$420,000	\$62,254,768	75	\$406,436	\$390,000	\$30,482,752	98.89%	28
91913 CHULA VISTA	186	\$551,912	\$549,900	\$102,655,712	122	\$517,196	\$500,000	\$63,097,950	98.81%	25
91914 CHULA VISTA	46	\$683,722	\$640,000	\$31,451,227	29	\$668,810	\$585,000	\$19,395,500	98.00%	35
91915 CHULA VISTA	140	\$604,302	\$585,000	\$84,602,329	63	\$513,405	\$483,000	\$32,344,550	98.81%	20
91916 DESCANSO	18	\$792,155	\$510,000	\$14,258,800	7	\$403,628	\$399,000	\$2,825,400	96.21%	56
91917 DULZURA	6	\$385,833	\$475,000	\$2,315,000	5	\$458,600	\$375,000	\$2,293,000	90.96%	63
91931 GUATAY	1	\$449,876	\$449,876	\$449,876	0	\$0	\$0	\$0	0.00%	0
91932 IMPERIAL BEACH	35	\$498,449	\$475,000	\$17,445,738	25	\$456,960	\$440,000	\$11,424,000	97.59%	51
91934 JACUMBA	5	\$206,600	\$198,000	\$1,033,000	1	\$150,000	\$150,000	\$150,000	100.67%	161
91935 JAMUL	41	\$766,734	\$685,000	\$31,436,128	38	\$767,339	\$615,000	\$29,158,900	95.67%	86
91941 LA MESA	149	\$610,004	\$559,000	\$90,890,724	95	\$518,989	\$460,000	\$49,304,000	97.48%	43
91942 LA MESA	47	\$479,618	\$455,000	\$22,542,091	29	\$432,027	\$430,000	\$12,528,800	98.75%	21
91945 LEMON GROVE	70	\$365,980	\$385,000	\$25,618,615	41	\$364,546	\$360,000	\$14,946,400	98.74%	32
91948 MOUNT LAGUNA	1	\$95,000	\$95,000	\$95,000	0	\$0	\$0	\$0	0.00%	0
91950 NATIONAL CITY	59	\$339,079	\$349,876	\$20,005,680	34	\$339,817	\$325,000	\$11,553,800	98.51%	30
91962 PINE VALLEY	24	\$434,644	\$447,000	\$10,431,476	10	\$443,300	\$410,000	\$4,433,000	97.40%	70
91963 POTRERO	4	\$268,769	\$325,000	\$1,075,076	2	\$298,250	\$263,500	\$596,500	99.43%	74
91977 SPRING VALLEY	218	\$421,784	\$399,900	\$91,949,013	126	\$392,334	\$377,500	\$49,434,200	97.86%	30
91978 SPRING VALLEY	22	\$534,839	\$469,900	\$11,766,476	18	\$491,715	\$446,000	\$8,850,876	98.16%	30
91980 TECATE	0	\$0	\$0	\$0	0	\$0	\$0	\$0	0.00%	0
92003 BONSAL	32	\$833,887	\$769,000	\$26,684,400	16	\$632,517	\$610,000	\$10,120,277	95.91%	84
92004 BORREGO SPRINGS	0	\$0	\$0	\$0	1	\$525,000	\$525,000	\$525,000	98.13%	153
92007 CARDIFF BY THE SEA	34	\$1,070,552	\$1,000,000	\$36,398,783	15	\$849,200	\$850,000	\$12,738,000	93.45%	51
92008 CARLSBAD	133	\$688,821	\$699,000	\$91,613,286	76	\$731,373	\$653,000	\$55,584,350	96.24%	44
92009 CARLSBAD	260	\$870,713	\$825,000	\$226,385,566	153	\$753,975	\$720,000	\$115,358,248	97.65%	29
92014 DEL MAR	99	\$1,793,592	\$1,680,000	\$177,565,692	42	\$1,555,000	\$1,160,000	\$65,310,000	92.04%	81
92019 EL CAJON	128	\$544,597	\$480,000	\$69,708,513	92	\$490,125	\$455,000	\$45,091,500	96.95%	36
92020 EL CAJON	102	\$532,598	\$489,876	\$54,325,057	71	\$433,663	\$385,000	\$30,790,100	98.26%	33
92021 EL CAJON	138	\$465,493	\$425,000	\$64,238,056	88	\$426,430	\$385,000	\$37,525,850	98.36%	36
92024 ENCINITAS	183	\$1,060,837	\$845,000	\$194,133,183	113	\$870,596	\$747,500	\$98,377,416	96.49%	43
92025 ESCONDIDO	145	\$587,208	\$475,000	\$85,145,281	81	\$498,764	\$410,000	\$40,399,900	97.05%	42
92026 ESCONDIDO	226	\$506,392	\$459,000	\$114,444,658	128	\$458,612	\$417,775	\$58,702,351	98.44%	31
92027 ESCONDIDO	198	\$459,883	\$415,000	\$91,056,848	127	\$416,547	\$380,000	\$52,901,550	98.11%	31
92028 FALLBROOK	271	\$676,771	\$594,900	\$183,404,943	179	\$538,204	\$489,000	\$96,338,625	97.42%	62
92029 ESCONDIDO	118	\$735,357	\$689,000	\$86,772,192	62	\$570,675	\$580,000	\$35,381,900	96.71%	46
92036 JULIAN	31	\$450,747	\$365,000	\$13,973,177	21	\$296,071	\$293,000	\$6,217,500	95.46%	65
92037 LA JOLLA	183	\$2,272,472	\$1,695,000	\$415,862,398	97	\$1,815,668	\$1,312,500	\$176,119,805	88.24%	108
92040 LAKESIDE	98	\$508,873	\$479,900	\$49,869,631	81	\$439,650	\$425,000	\$35,611,700	97.33%	47
92054 OCEANSIDE	167	\$504,648	\$450,000	\$84,276,307	88	\$448,082	\$427,500	\$39,431,300	96.89%	27
92056 OCEANSIDE	187	\$461,238	\$459,000	\$86,251,578	138	\$451,242	\$432,000	\$62,271,449	98.59%	22
92057 OCEANSIDE	252	\$452,370	\$449,000	\$113,997,242	165	\$441,493	\$424,500	\$72,846,360	98.39%	24
92059 PALA	1	\$479,900	\$479,900	\$479,900	2	\$642,500	\$525,000	\$1,285,000	90.18%	94
92060 PALOMAR MTN	6	\$340,650	\$225,000	\$2,043,900	3	\$91,066	\$64,200	\$273,200	91.43%	39
92061 PAUMA VALLEY	24	\$801,847	\$549,900	\$19,244,328	9	\$959,888	\$450,000	\$8,639,000	126.16%	114
92064 POWAY	203	\$964,500	\$665,000	\$195,793,563	143	\$891,871	\$685,000	\$127,537,650	95.73%	49
92065 RAMONA	212	\$551,033	\$515,000	\$116,819,123	131	\$493,544	\$450,000	\$64,654,300	97.78%	56
92066 RANCHITA	1	\$325,000	\$325,000	\$325,000	0	\$0	\$0	\$0	0.00%	0
92067 RANCHO SANTA FE	170	\$3,505,515	\$2,595,000	\$595,937,653	54	\$2,504,673	\$1,825,000	\$135,252,350	88.87%	120
92068 SAN LUIS REY	0	\$0	\$0	\$0	0	\$0	\$0	\$0	0.00%	0
92069 SAN MARCOS	252	\$548,483	\$513,000	\$138,217,783	154	\$492,555	\$455,000	\$75,853,531	98.33%	27
92070 SANTA YSABEL	1	\$1,650,000	\$1,650,000	\$1,650,000	1	\$410,000	\$410,000	\$410,000	97.85%	215
92071 SANTEE	118	\$430,494	\$425,000	\$50,798,344	83	\$415,153	\$399,900	\$34,457,700	99.28%	19
92075 SOLANA BEACH	39	\$1,342,923	\$1,090,000	\$52,374,004	19	\$1,298,105	\$1,250,000	\$24,664,000	95.80%	42
92078 SAN MARCOS	71	\$568,706	\$545,000	\$40,378,158	50	\$554,296	\$517,000	\$27,714,800	98.76%	25
92081 VISTA	100	\$463,786	\$460,000	\$46,378,659	53	\$459,911	\$439,900	\$24,375,300	98.60%	22
92082 VALLEY CENTER	119	\$685,755	\$640,990	\$81,604,854	68	\$552,275	\$515,500	\$37,554,725	96.96%	64
92083 VISTA	118	\$417,991	\$408,000	\$49,322,983	83	\$408,421	\$400,000	\$33,898,977	97.86%	40
92084 VISTA	179	\$570,007	\$499,900	\$102,031,298	99	\$512,331	\$455,000	\$50,720,817	97.81%	58
92086 WARNER SPRINGS	6	\$439,166	\$399,000	\$2,635,000	2	\$347,650	\$282,000	\$695,300	99.57%	117
92091 RANCHO SANTA FE	2	\$987,500	\$925,000	\$1,975,000	2	\$937,500	\$825,000	\$1,875,000	97.40%	13
92093 LA JOLLA	0	\$0	\$0	\$0	0	\$0	\$0	\$0	0.00%	0
92101 SAN DIEGO DOWNTOWN	7	\$821,410	\$725,000	\$5,749,876	3	\$918,333	\$810,000	\$2,755,000	97.25%	102
92102 SAN DIEGO	50	\$407,966	\$379,000	\$20,398,327	36	\$392,220	\$350,200	\$14,119,950	98.11%	48
92103 MISSION HILLS	86	\$1,021,627	\$824,876	\$87,859,959	46	\$804,301	\$733,000	\$36,997,886	96.86%	53
92104 NORTH PARK	94	\$527,816	\$499,900	\$49,614,737	76	\$471,630	\$475,000	\$35,843,927	98.11%	34

92105 EAST SAN DIEGO	98	\$352,971	\$360,000	\$34,591,232	70	\$320,698	\$330,000	\$22,448,900	98.02%	41
92106 POINT LOMA	72	\$1,061,330	\$885,000	\$76,415,812	33	\$894,960	\$770,000	\$29,533,711	96.43%	48
92107 OCEAN BEACH	58	\$875,817	\$775,000	\$50,797,403	35	\$786,479	\$699,000	\$27,526,765	96.50%	46
92108 MISSION VALLEY	1	\$550,000	\$550,000	\$550,000	0	\$0	\$	\$	0.00%	0
92109 PACIFIC BEACH	93	\$1,071,555	\$874,876	\$99,654,688	37	\$884,949	\$759,000	\$32,743,140	96.17%	52
92110 OLD TOWN SD	36	\$678,095	\$675,000	\$24,411,439	32	\$638,207	\$600,000	\$20,422,651	96.52%	49
92111 LINDA VISTA	66	\$463,377	\$485,000	\$30,582,942	43	\$481,300	\$475,000	\$20,695,900	98.98%	26
92113 LOGAN HEIGHTS	46	\$326,673	\$320,000	\$15,026,970	31	\$283,346	\$280,000	\$8,783,750	99.83%	36
92114 ENCANTO	185	\$354,495	\$365,000	\$65,581,757	101	\$338,562	\$340,000	\$34,194,850	98.72%	30
92115 COLLEGE GROVE	157	\$493,392	\$459,000	\$77,462,582	90	\$429,196	\$420,000	\$38,627,728	97.77%	29
92116 NORMAL HEIGHTS	112	\$518,495	\$499,000	\$58,071,475	73	\$476,595	\$405,000	\$34,791,500	97.87%	36
92117 CLAIREMONT MESA	105	\$503,545	\$499,000	\$52,872,280	68	\$517,041	\$482,000	\$35,158,850	98.51%	30
92118 CORONADO	68	\$1,922,057	\$1,595,000	\$130,699,903	39	\$1,281,358	\$1,250,000	\$49,973,000	92.36%	58
92119 SAN CARLOS	63	\$506,919	\$505,000	\$31,935,916	43	\$491,170	\$470,000	\$21,120,341	95.96%	17
92120 DEL CERRO	112	\$630,025	\$585,000	\$70,562,868	60	\$577,913	\$558,000	\$34,674,830	98.22%	36
92121 SORRENTO	11	\$759,593	\$774,876	\$8,355,528	12	\$733,491	\$720,000	\$8,801,900	95.43%	34
92122 UNIVERSITY CITY	46	\$714,454	\$700,000	\$32,864,898	43	\$668,189	\$625,000	\$28,732,150	98.11%	24
92123 MISSION VALLEY	51	\$508,189	\$489,000	\$25,917,652	39	\$457,343	\$445,000	\$17,836,400	98.40%	16
92124 TIERRASANTA	42	\$581,732	\$635,000	\$24,432,752	33	\$573,632	\$560,000	\$18,929,875	98.58%	18
92126 MIRA MESA	169	\$458,966	\$459,000	\$77,565,369	114	\$453,303	\$436,500	\$51,676,653	99.22%	15
92127 RANCHO BERNARDO	113	\$944,011	\$725,000	\$106,673,346	65	\$714,699	\$610,000	\$46,455,488	98.37%	23
92128 RANCHO BERNARDO	243	\$563,398	\$564,900	\$136,905,928	148	\$563,789	\$530,000	\$83,440,815	98.57%	28
92129 RANCHO PENASQUITOS	149	\$575,920	\$615,000	\$85,812,108	95	\$589,821	\$585,000	\$56,033,064	99.14%	16
92130 CARMEL VALLEY	213	\$1,138,455	\$999,876	\$242,490,990	98	\$939,952	\$890,000	\$92,115,350	96.45%	28
92131 SCRIPPS MIRAMAR	100	\$737,436	\$699,900	\$73,743,604	66	\$728,689	\$720,000	\$48,093,500	97.73%	23
92139 PARADISE HILLS	61	\$364,338	\$398,500	\$22,224,652	38	\$365,881	\$370,000	\$13,903,500	98.85%	28
92145 MIRAMAR	0	\$0	\$	\$	0	\$0	\$	\$	0.00%	0
92154 OTAY MESA	137	\$422,979	\$410,000	\$57,948,212	99	\$413,174	\$385,000	\$40,904,300	98.40%	34
92155 SAN DIEGO	0	\$0	\$	\$	0	\$0	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$0	\$	\$	0	\$0	\$	\$	0.00%	0
92173 SAN YSIDRO	28	\$405,188	\$415,000	\$11,345,276	22	\$378,727	\$390,000	\$8,332,000	98.24%	39
TOTALS	9,083			\$6,503,252,078	5,493			\$3,256,560,909		