

MONTH ENDING MARCH 31, 2004
MOBILE AND MANUFACTURED HOMES

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List	Average Days on Market
91901 ALPINE	1	\$31,900	\$31,900	\$31,900	0	\$	\$	\$	0.00%	
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91906 CAMPO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91910 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91911 CHULA VISTA	7	\$95,571	\$99,000	\$669,000	1	\$44,000	\$44,000	\$44,000	95.65%	58
91913 CHULA VISTA	0	\$	\$	\$	1	\$89,000	\$89,000	\$89,000	100.00%	59
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	1	\$70,000	\$70,000	\$70,000	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91941 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	2	\$25,000	\$	\$50,000	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	5	\$116,935	\$119,000	\$584,676	1	\$142,300	\$142,300	\$142,300	94.93%	13
91978 SPRING VALLEY	8	\$53,875	\$49,000	\$431,000	1	\$89,000	\$89,000	\$89,000	100.11%	16
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92004 BORREGO SPRINGS	0	\$	\$	\$	3	\$24,166	\$12,500	\$72,500	52.54%	1,214
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	1	\$374,876	\$374,876	\$374,876	0	\$	\$	\$	0.00%	
92009 CARLSBAD	8	\$156,948	\$169,500	\$1,255,585	2	\$181,200	\$174,900	\$362,400	100.00%	44
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92019 EL CAJON	2	\$73,497	\$65,000	\$146,995	2	\$45,556	\$26,112	\$91,112	86.98%	78
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	16	\$70,362	\$70,000	\$1,125,798	3	\$80,482	\$24,000	\$241,447	94.91%	54
92024 ENCINITAS	0	\$	\$	\$	4	\$82,125	\$84,500	\$328,500	93.62%	45
92025 ESCONDIDO	1	\$50,000	\$50,000	\$50,000	1	\$50,000	\$50,000	\$50,000	100.00%	114
92026 ESCONDIDO	15	\$193,900	\$232,000	\$2,908,500	11	\$189,972	\$200,000	\$2,089,700	97.32%	120
92027 ESCONDIDO	10	\$56,250	\$54,900	\$562,500	8	\$62,022	\$55,777	\$496,177	91.92%	64
92028 FALLBROOK	5	\$120,360	\$93,900	\$601,800	3	\$172,333	\$214,000	\$517,000	94.29%	77
92029 ESCONDIDO	5	\$85,120	\$80,000	\$425,600	3	\$93,466	\$95,900	\$280,400	97.60%	49
92036 JULIAN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92040 LAKESIDE	6	\$92,566	\$75,000	\$555,399	1	\$81,000	\$81,000	\$81,000	81.08%	154
92054 OCEANSIDE	13	\$69,423	\$74,500	\$902,500	5	\$75,060	\$78,400	\$375,300	97.66%	25
92056 OCEANSIDE	3	\$61,083	\$59,450	\$183,250	2	\$60,500	\$56,000	\$121,000	97.66%	92
92057 OCEANSIDE	2	\$82,700	\$77,900	\$165,400	2	\$119,500	\$94,000	\$239,000	93.95%	25
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92064 POWAY	1	\$42,900	\$42,900	\$42,900	1	\$105,000	\$105,000	\$105,000	91.30%	66
92065 RAMONA	5	\$81,720	\$83,900	\$408,600	2	\$117,750	\$110,000	\$235,500	95.81%	89
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	29	\$99,800	\$85,500	\$2,894,200	19	\$104,331	\$90,000	\$1,982,300	97.56%	66
92070 SANTA YSABEL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92071 SANTEE	4	\$63,450	\$39,900	\$253,800	2	\$110,000	\$105,000	\$220,000	98.65%	18
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92078	SAN MARCOS	10	\$158,390	\$179,000	\$1,583,900	1	\$150,000	\$150,000	\$150,000	96.84%	39
92081	VISTA	1	\$49,500	\$49,500	\$49,500	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	10	\$78,470	\$79,000	\$784,700	2	\$73,500	\$65,000	\$147,000	84.73%	76
92083	VISTA	11	\$89,731	\$80,000	\$987,050	2	\$39,500	\$25,000	\$79,000	85.96%	117
92084	VISTA	5	\$111,200	\$125,000	\$556,000	1	\$150,000	\$150,000	\$150,000	90.43%	14
92086	WARNER SPRINGS	0	\$	\$	\$	1	\$146,900	\$146,900	\$146,900	100.00%	15
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	1	\$44,000	\$44,000	\$44,000	0	\$	\$	\$	0.00%	
92103	MISSION HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92104	NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	3	\$75,533	\$75,000	\$226,600	1	\$45,000	\$45,000	\$45,000	100.00%	89
92106	POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92114	ENCANTO	1	\$69,900	\$69,900	\$69,900	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117	CLAIREMONT MESA	10	\$84,700	\$69,500	\$847,000	1	\$75,000	\$75,000	\$75,000	93.76%	15
92118	CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	4	\$64,925	\$53,900	\$259,700	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	4	\$66,198	\$69,900	\$264,795	2	\$55,200	\$50,500	\$110,400	92.93%	43
92127	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92131	SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	5	\$94,580	\$105,000	\$472,900	2	\$42,000	\$39,000	\$84,000	100.00%	51
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
TOTALS		215			\$20,840,324	91			\$9,239,936		