

**MONTH ENDING MARCH 31, 2004
SINGLE FAMILY ATTACHED HOMES**

| Zip Code | New Listings | Average List Price | Median List Price | Total New Listing Value | Sold Listings | Average Sold Price | Median Sale Price | Total Sold Value | % Sale Price to List | Average Days on Market |
|--------------------------|--------------|--------------------|-------------------|-------------------------|---------------|--------------------|-------------------|------------------|----------------------|------------------------|
| 91901 ALPINE | 2 | \$274,500 | \$ | \$549,000 | 2 | \$339,000 | \$279,000 | \$678,000 | 98.55% | 16 |
| 91902 BONITA | 7 | \$299,614 | \$245,000 | \$2,097,300 | 6 | \$309,516 | \$259,000 | \$1,857,100 | 99.37% | 7 |
| 91905 BOULEVARD | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91906 CAMPO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91910 CHULA VISTA | 37 | \$319,805 | \$304,900 | \$11,832,800 | 17 | \$302,029 | \$300,000 | \$5,134,500 | 99.49% | 14 |
| 91911 CHULA VISTA | 22 | \$266,574 | \$299,000 | \$5,864,628 | 19 | \$271,835 | \$274,876 | \$5,164,876 | 100.09% | 25 |
| 91913 CHULA VISTA | 12 | \$357,616 | \$339,000 | \$4,291,400 | 15 | \$336,800 | \$330,000 | \$5,052,000 | 99.68% | 7 |
| 91914 CHULA VISTA | 5 | \$324,960 | \$419,900 | \$1,624,800 | 5 | \$390,700 | \$405,000 | \$1,953,500 | 99.93% | 52 |
| 91915 CHULA VISTA | 10 | \$278,877 | \$355,000 | \$2,788,776 | 8 | \$360,750 | \$360,000 | \$2,886,000 | 99.87% | 13 |
| 91916 DESCANSO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91917 DULZURA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91931 GUATAY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91932 IMPERIAL BEACH | 14 | \$669,356 | \$410,000 | \$9,370,990 | 9 | \$412,533 | \$362,000 | \$3,712,800 | 99.28% | 34 |
| 91934 JACUMBA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91935 JAMUL | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91941 LA MESA | 15 | \$254,925 | \$290,000 | \$3,823,876 | 5 | \$281,295 | \$275,000 | \$1,406,475 | 99.47% | 6 |
| 91942 LA MESA | 10 | \$294,189 | \$299,000 | \$2,941,899 | 14 | \$294,500 | \$288,000 | \$4,123,000 | 98.81% | 43 |
| 91945 LEMON GROVE | 10 | \$215,177 | \$252,000 | \$2,151,776 | 4 | \$283,250 | \$260,000 | \$1,133,000 | 99.83% | 18 |
| 91948 MOUNT LAGUNA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91950 NATIONAL CITY | 4 | \$322,500 | \$325,000 | \$1,290,000 | 3 | \$281,666 | \$255,000 | \$845,000 | 100.00% | 10 |
| 91962 PINE VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91963 POTRERO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91977 SPRING VALLEY | 18 | \$279,883 | \$290,000 | \$5,037,900 | 11 | \$258,909 | \$258,000 | \$2,848,000 | 99.82% | 13 |
| 91978 SPRING VALLEY | 4 | \$291,850 | \$289,900 | \$1,167,400 | 4 | \$266,500 | \$255,000 | \$1,066,000 | 98.72% | 13 |
| 91980 TECATE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92003 BONSAI | 4 | \$306,100 | \$329,900 | \$1,224,400 | 3 | \$316,000 | \$269,000 | \$948,000 | 100.53% | 10 |
| 92004 BORREGO SPRINGS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92007 CARDIFF BY THE SEA | 14 | \$611,828 | \$440,000 | \$8,565,600 | 12 | \$512,700 | \$420,000 | \$6,152,400 | 98.29% | 15 |
| 92008 CARLSBAD | 39 | \$462,195 | \$429,900 | \$18,025,622 | 24 | \$358,079 | \$355,000 | \$8,593,900 | 99.32% | 9 |
| 92009 CARLSBAD | 68 | \$374,714 | \$395,000 | \$25,480,598 | 47 | \$391,653 | \$380,000 | \$18,407,700 | 99.11% | 30 |
| 92014 DEL MAR | 15 | \$590,991 | \$415,000 | \$8,864,876 | 16 | \$879,406 | \$825,000 | \$14,070,500 | 97.87% | 25 |
| 92019 EL CAJON | 19 | \$314,461 | \$295,000 | \$5,974,776 | 18 | \$327,922 | \$330,000 | \$5,902,600 | 99.82% | 9 |
| 92020 EL CAJON | 23 | \$244,708 | \$259,900 | \$5,628,300 | 6 | \$260,333 | \$257,000 | \$1,562,000 | 99.20% | 22 |
| 92021 EL CAJON | 15 | \$288,769 | \$268,000 | \$4,331,549 | 9 | \$245,555 | \$236,000 | \$2,210,000 | 99.92% | 18 |
| 92024 ENCINITAS | 17 | \$422,688 | \$369,900 | \$7,185,707 | 23 | \$397,039 | \$375,000 | \$9,131,900 | 98.09% | 17 |
| 92025 ESCONDIDO | 11 | \$283,253 | \$279,000 | \$3,115,788 | 4 | \$254,750 | \$230,000 | \$1,019,000 | 100.84% | 12 |
| 92026 ESCONDIDO | 15 | \$269,011 | \$255,000 | \$4,035,176 | 17 | \$272,261 | \$250,000 | \$4,628,440 | 99.76% | 31 |
| 92027 ESCONDIDO | 18 | \$246,622 | \$235,000 | \$4,439,200 | 13 | \$211,192 | \$212,000 | \$2,745,500 | 98.75% | 19 |
| 92028 FALLBROOK | 3 | \$264,333 | \$239,000 | \$793,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92029 ESCONDIDO | 4 | \$339,475 | \$339,000 | \$1,357,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92036 JULIAN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92037 LA JOLLA | 59 | \$965,502 | \$825,000 | \$56,964,676 | 32 | \$671,112 | \$540,000 | \$21,475,600 | 96.44% | 51 |
| 92040 LAKESIDE | 9 | \$321,955 | \$310,000 | \$2,897,600 | 7 | \$216,000 | \$211,000 | \$1,512,000 | 99.39% | 15 |
| 92054 OCEANSIDE | 33 | \$361,726 | \$315,000 | \$11,936,976 | 22 | \$337,368 | \$290,000 | \$7,422,100 | 99.11% | 23 |
| 92056 OCEANSIDE | 35 | \$306,097 | \$285,000 | \$10,713,428 | 27 | \$301,793 | \$275,000 | \$8,148,427 | 98.84% | 20 |
| 92057 OCEANSIDE | 32 | \$263,811 | \$265,000 | \$8,441,952 | 45 | \$267,140 | \$264,500 | \$12,021,300 | 99.40% | 27 |
| 92059 PALA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92060 PALOMAR MTN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92061 PAUMA VALLEY | 3 | \$275,050 | \$260,250 | \$825,150 | 0 | \$ | \$ | \$ | 0.00% | |
| 92064 POWAY | 12 | \$369,454 | \$380,000 | \$4,433,452 | 10 | \$379,080 | \$372,000 | \$3,790,800 | 99.14% | 34 |
| 92065 RAMONA | 14 | \$206,700 | \$270,000 | \$2,893,800 | 5 | \$253,200 | \$260,000 | \$1,266,000 | 99.81% | 50 |
| 92066 RANCHITA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92067 RANCHO SANTA FE | 8 | \$641,984 | \$799,876 | \$5,135,876 | 0 | \$ | \$ | \$ | 0.00% | |
| 92068 SAN LUIS REY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92069 SAN MARCOS | 13 | \$337,646 | \$335,000 | \$4,389,405 | 19 | \$287,852 | \$285,000 | \$5,469,200 | 98.89% | 12 |
| 92070 SANTA YSABEL | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92071 SANTEE | 32 | \$314,709 | \$320,000 | \$10,070,700 | 26 | \$294,011 | \$295,000 | \$7,644,300 | 99.13% | 12 |
| 92075 SOLANA BEACH | 19 | \$598,929 | \$595,000 | \$11,379,652 | 10 | \$641,200 | \$551,000 | \$6,412,000 | 98.89% | 11 |

| | | | | | | | | | | | |
|---------------|--------------------|--------------|-----------|-----------|----------------------|--------------|-----------|-----------|----------------------|---------|----|
| 92078 | SAN MARCOS | 6 | \$450,125 | \$435,876 | \$2,700,752 | 5 | \$405,334 | \$404,000 | \$2,026,670 | 99.75% | 29 |
| 92081 | VISTA | 7 | \$229,557 | \$265,000 | \$1,606,900 | 7 | \$282,342 | \$260,000 | \$1,976,400 | 100.33% | 17 |
| 92082 | VALLEY CENTER | 2 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92083 | VISTA | 14 | \$258,571 | \$289,000 | \$3,620,000 | 9 | \$272,808 | \$275,777 | \$2,455,277 | 99.94% | 7 |
| 92084 | VISTA | 11 | \$254,872 | \$275,900 | \$2,803,600 | 7 | \$246,914 | \$258,000 | \$1,728,400 | 100.59% | 33 |
| 92086 | WARNER SPRINGS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92091 | RANCHO SANTA FE | 1 | \$565,000 | \$565,000 | \$565,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92093 | LA JOLLA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92101 | SAN DIEGO DOWNTOWN | 69 | \$851,536 | \$729,000 | \$58,756,008 | 52 | \$584,149 | \$569,000 | \$30,375,751 | 88.79% | 45 |
| 92102 | SAN DIEGO | 12 | \$308,075 | \$280,000 | \$3,696,900 | 5 | \$227,400 | \$225,000 | \$1,137,000 | 100.18% | 16 |
| 92103 | MISSION HILLS | 57 | \$482,308 | \$420,000 | \$27,491,608 | 32 | \$444,036 | \$389,900 | \$14,209,173 | 98.56% | 26 |
| 92104 | NORTH PARK | 35 | \$242,465 | \$260,000 | \$8,486,276 | 15 | \$285,126 | \$280,000 | \$4,276,900 | 98.90% | 34 |
| 92105 | EAST SAN DIEGO | 17 | \$206,394 | \$215,000 | \$3,508,700 | 19 | \$231,447 | \$220,000 | \$4,397,500 | 99.83% | 19 |
| 92106 | POINT LOMA | 3 | \$526,333 | \$469,000 | \$1,579,000 | 3 | \$560,000 | \$560,000 | \$1,680,000 | 97.39% | 59 |
| 92107 | OCEAN BEACH | 10 | \$456,000 | \$425,000 | \$4,560,000 | 12 | \$373,341 | \$398,500 | \$4,480,100 | 100.14% | 28 |
| 92108 | MISSION VALLEY | 36 | \$289,378 | \$272,500 | \$10,417,628 | 42 | \$315,702 | \$303,000 | \$13,259,500 | 98.50% | 28 |
| 92109 | PACIFIC BEACH | 52 | \$872,275 | \$579,000 | \$45,358,300 | 26 | \$581,960 | \$550,000 | \$15,130,970 | 97.68% | 22 |
| 92110 | OLD TOWN SD | 29 | \$329,119 | \$345,000 | \$9,544,456 | 15 | \$375,633 | \$366,500 | \$5,634,500 | 100.53% | 19 |
| 92111 | LINDA VISTA | 30 | \$393,102 | \$395,000 | \$11,793,076 | 26 | \$374,880 | \$379,000 | \$9,746,900 | 99.42% | 20 |
| 92113 | LOGAN HEIGHTS | 5 | \$284,915 | \$274,900 | \$1,424,576 | 2 | \$205,500 | \$198,000 | \$411,000 | 100.27% | 81 |
| 92114 | ENCANTO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92115 | COLLEGE GROVE | 27 | \$239,835 | \$240,876 | \$6,475,552 | 18 | \$277,211 | \$288,000 | \$4,989,800 | 98.44% | 14 |
| 92116 | NORMAL HEIGHTS | 22 | \$335,303 | \$329,900 | \$7,376,680 | 14 | \$310,342 | \$316,200 | \$4,344,800 | 98.60% | 31 |
| 92117 | CLAIREMONT MESA | 13 | \$380,888 | \$399,000 | \$4,951,552 | 7 | \$296,428 | \$272,000 | \$2,075,000 | 98.17% | 17 |
| 92118 | CORONADO | 18 | \$874,326 | \$799,876 | \$15,737,876 | 14 | \$759,107 | \$655,000 | \$10,627,500 | 96.42% | 66 |
| 92119 | SAN CARLOS | 20 | \$266,618 | \$275,000 | \$5,332,375 | 17 | \$273,941 | \$275,500 | \$4,657,000 | 99.69% | 19 |
| 92120 | DEL CERRO | 14 | \$331,321 | \$310,000 | \$4,638,499 | 10 | \$318,769 | \$258,000 | \$3,187,695 | 98.30% | 12 |
| 92121 | SORRENTO | 9 | \$425,139 | \$450,000 | \$3,826,252 | 6 | \$427,750 | \$426,000 | \$2,566,500 | 99.95% | 5 |
| 92122 | UNIVERSITY CITY | 22 | \$451,055 | \$425,000 | \$9,923,228 | 19 | \$402,368 | \$370,000 | \$7,645,000 | 99.66% | 10 |
| 92123 | MISSION VALLEY | 5 | \$296,779 | \$320,000 | \$1,483,899 | 6 | \$287,916 | \$276,000 | \$1,727,500 | 99.60% | 5 |
| 92124 | TIERRASANTA | 19 | \$440,181 | \$435,000 | \$8,363,452 | 9 | \$452,133 | \$430,000 | \$4,069,200 | 100.22% | 4 |
| 92126 | MIRA MESA | 45 | \$319,965 | \$325,000 | \$14,398,452 | 30 | \$295,246 | \$300,000 | \$8,857,400 | 100.42% | 12 |
| 92127 | RANCHO BERNARDO | 17 | \$274,140 | \$339,900 | \$4,660,395 | 14 | \$343,092 | \$317,000 | \$4,803,300 | 100.05% | 9 |
| 92128 | RANCHO BERNARDO | 61 | \$370,521 | \$395,000 | \$22,601,804 | 45 | \$334,297 | \$340,000 | \$15,043,400 | 99.23% | 23 |
| 92129 | RANCHO PENASQUITOS | 37 | \$289,472 | \$320,000 | \$10,710,476 | 21 | \$334,261 | \$326,000 | \$7,019,500 | 99.22% | 9 |
| 92130 | CARMEL VALLEY | 46 | \$496,074 | \$485,000 | \$22,819,427 | 34 | \$473,435 | \$445,000 | \$16,096,800 | 100.48% | 16 |
| 92131 | SCRIPPS MIRAMAR | 44 | \$393,666 | \$420,000 | \$17,321,328 | 27 | \$407,180 | \$425,000 | \$10,993,870 | 100.12% | 7 |
| 92139 | PARADISE HILLS | 25 | \$308,870 | \$305,000 | \$7,721,771 | 15 | \$284,933 | \$280,000 | \$4,274,000 | 98.23% | 17 |
| 92145 | MIRAMAR | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92154 | OTAY MESA | 25 | \$254,025 | \$279,000 | \$6,350,628 | 7 | \$276,000 | \$280,000 | \$1,932,000 | 99.95% | 8 |
| 92155 | SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92161 | SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92173 | SAN YSIDRO | 11 | \$251,875 | \$270,000 | \$2,770,628 | 7 | \$235,714 | \$240,000 | \$1,650,000 | 98.40% | 7 |
| TOTALS | | 1,580 | | | \$659,314,758 | 1,114 | | | \$417,880,224 | | |