

**MONTH ENDING JANUARY 31, 2004
MOBILE AND MANUFACTURED HOMES**

| Zip Code | New Listings | Average List Price | Median List Price | Total New Listing Value | Sold Listings | Average Sold Price | Median Sale Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |
|----------------------|--------------|--------------------|-------------------|-------------------------|---------------|--------------------|-------------------|------------------|----------------------------|------------------------|
| 91901 ALPINE | 3 | \$45,633 | \$56,900 | \$136,900 | 1 | \$29,000 | \$29,000 | \$29,000 | 90.91% | 117 |
| 91902 BONITA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91905 BOULEVARD | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91906 CAMPO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91910 CHULA VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91911 CHULA VISTA | 3 | \$81,666 | \$95,000 | \$245,000 | 1 | \$23,000 | \$23,000 | \$23,000 | 92.00% | 88 |
| 91913 CHULA VISTA | 2 | \$125,500 | \$112,000 | \$251,000 | 1 | \$98,000 | \$98,000 | \$98,000 | 98.99% | 158 |
| 91914 CHULA VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91915 CHULA VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91916 DESCANSO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91917 DULZURA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91931 GUATAY | 2 | \$47,947 | \$39,900 | \$95,895 | 0 | \$ | \$ | \$ | 0.00% | |
| 91932 IMPERIAL BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91934 JACUMBA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91935 JAMUL | 1 | \$45,900 | \$45,900 | \$45,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 91941 LA MESA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91942 LA MESA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91945 LEMON GROVE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91948 MOUNT LAGUNA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91950 NATIONAL CITY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91962 PINE VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91963 POTRERO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91977 SPRING VALLEY | 1 | \$39,900 | \$39,900 | \$39,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 91978 SPRING VALLEY | 9 | \$66,444 | \$78,000 | \$598,000 | 1 | \$66,000 | \$66,000 | \$66,000 | 101.54% | 179 |
| 91980 TECATE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92003 BONSAI | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92004 BORREGO SPRIN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92007 CARDIFF BY THE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92008 CARLSBAD | 0 | \$ | \$ | \$ | 1 | \$74,500 | \$74,500 | \$74,500 | 71.63% | 115 |
| 92009 CARLSBAD | 8 | \$165,212 | \$159,900 | \$1,321,700 | 2 | \$157,000 | \$149,000 | \$314,000 | 96.91% | 84 |
| 92014 DEL MAR | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92019 EL CAJON | 2 | \$57,250 | \$35,000 | \$114,500 | 0 | \$ | \$ | \$ | 0.00% | |
| 92020 EL CAJON | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92021 EL CAJON | 6 | \$100,716 | \$75,000 | \$604,300 | 1 | \$72,500 | \$72,500 | \$72,500 | 100.00% | 8 |
| 92024 ENCINITAS | 4 | \$112,719 | \$88,000 | \$450,876 | 0 | \$ | \$ | \$ | 0.00% | |
| 92025 ESCONDIDO | 1 | \$62,000 | \$62,000 | \$62,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92026 ESCONDIDO | 7 | \$197,700 | \$219,900 | \$1,383,900 | 2 | \$242,500 | \$210,000 | \$485,000 | 93.63% | 207 |
| 92027 ESCONDIDO | 18 | \$52,594 | \$57,000 | \$946,700 | 4 | \$53,375 | \$40,000 | \$213,500 | 92.07% | 145 |
| 92028 FALLBROOK | 3 | \$139,100 | \$116,900 | \$417,300 | 1 | \$25,000 | \$25,000 | \$25,000 | 100.00% | 62 |
| 92029 ESCONDIDO | 12 | \$133,066 | \$132,000 | \$1,596,800 | 1 | \$60,000 | \$60,000 | \$60,000 | 92.45% | 165 |
| 92036 JULIAN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92037 LA JOLLA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92040 LAKESIDE | 8 | \$88,850 | \$65,000 | \$710,800 | 3 | \$88,333 | \$60,000 | \$265,000 | 95.67% | 83 |
| 92054 OCEANSIDE | 14 | \$76,728 | \$79,900 | \$1,074,200 | 1 | \$58,500 | \$58,500 | \$58,500 | 86.67% | 27 |
| 92056 OCEANSIDE | 1 | \$41,900 | \$41,900 | \$41,900 | 2 | \$49,975 | \$46,950 | \$99,950 | 94.78% | 209 |
| 92057 OCEANSIDE | 3 | \$89,800 | \$65,000 | \$269,400 | 1 | \$74,500 | \$74,500 | \$74,500 | 98.68% | 12 |
| 92059 PALA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92060 PALOMAR MTN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92061 PAUMA VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92064 POWAY | 2 | \$108,450 | \$96,900 | \$216,900 | 1 | \$125,000 | \$125,000 | \$125,000 | 92.59% | 74 |
| 92065 RAMONA | 0 | \$ | \$ | \$ | 1 | \$100,000 | \$100,000 | \$100,000 | 91.74% | 65 |
| 92066 RANCHITA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92067 RANCHO SANTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92068 SAN LUIS REY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92069 SAN MARCOS | 27 | \$113,213 | \$91,900 | \$3,056,775 | 15 | \$110,070 | \$85,000 | \$1,651,050 | 97.34% | 98 |
| 92070 SANTA YSABEL | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92071 SANTEE | 11 | \$78,809 | \$79,200 | \$866,900 | 6 | \$123,250 | \$97,000 | \$739,500 | 97.43% | 58 |
| 92075 SOLANA BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |

| | | | | | | | | | | | |
|---------------|----------------|------------|-----------|-----------|---------------------|-----------|-----------|-----------|--------------------|---------|-----|
| 92078 | SAN MARCOS | 1 | \$125,000 | \$125,000 | \$125,000 | 1 | \$50,000 | \$50,000 | \$50,000 | 92.59% | 80 |
| 92081 | VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92082 | VALLEY CENTER | 3 | \$86,266 | \$89,900 | \$258,800 | 1 | \$55,000 | \$55,000 | \$55,000 | 84.62% | 144 |
| 92083 | VISTA | 5 | \$76,780 | \$57,000 | \$383,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92084 | VISTA | 4 | \$234,944 | \$119,000 | \$939,776 | 1 | \$119,000 | \$119,000 | \$119,000 | 100.00% | 11 |
| 92086 | WARNER SPRING | 1 | \$146,900 | \$146,900 | \$146,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92091 | RANCHO SANTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92093 | LA JOLLA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92101 | SAN DIEGO DOW | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92102 | SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92103 | MISSION HILLS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92104 | NORTH PARK | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92105 | EAST SAN DIEGO | 1 | \$25,000 | \$25,000 | \$25,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92106 | POINT LOMA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92107 | OCEAN BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92108 | MISSION VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92109 | PACIFIC BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92110 | OLD TOWN SD | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92111 | LINDA VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92113 | LOGAN HEIGHTS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92114 | ENCANTO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92115 | COLLEGE GROVE | 1 | \$56,000 | \$56,000 | \$56,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92116 | NORMAL HEIGHTS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92117 | CLAIREMONT ME | 6 | \$73,231 | \$69,500 | \$439,390 | 1 | \$125,000 | \$125,000 | \$125,000 | 96.15% | 64 |
| 92118 | CORONADO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92119 | SAN CARLOS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92120 | DEL CERRO | 0 | \$ | \$ | \$ | 1 | \$34,000 | \$34,000 | \$34,000 | 94.71% | 66 |
| 92121 | SORRENTO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92122 | UNIVERSITY CIT | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92123 | MISSION VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92124 | TIERRASANTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92126 | MIRA MESA | 4 | \$94,925 | \$60,000 | \$379,700 | 0 | \$ | \$ | \$ | 0.00% | |
| 92127 | RANCHO BERNAI | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92128 | RANCHO BERNAI | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92129 | RANCHO PENASC | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92130 | CARMEL VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92131 | SCRIPPS MIRAMA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92139 | PARADISE HILLS | 0 | \$ | \$ | \$ | 1 | \$53,000 | \$53,000 | \$53,000 | 88.48% | 72 |
| 92145 | MIRAMAR | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92154 | OTAY MESA | 3 | \$82,000 | \$82,000 | \$246,000 | 1 | \$51,000 | \$51,000 | \$51,000 | 92.73% | 97 |
| 92155 | SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92161 | SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92173 | SAN YSIDRO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| TOTALS | | 177 | | | \$17,548,012 | 53 | | | \$5,061,000 | | |