

**MONTH ENDING DECEMBER 31, 2003  
MOBILE AND MANUFACTURED HOMES**

Zip Code	New Listings	Average	Total New	Sold Listings	Average	Total Sold Value	% Sale	Average Days on Market
		List Price	Listing Value		Sold Price		Price to List Price	
91901 ALPINE	1	\$31,900	\$31,900	0	\$	\$	0.00%	
91902 BONITA	1	\$	\$	0	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$	0	\$	\$	0.00%	
91906 CAMPO	0	\$	\$	0	\$	\$	0.00%	
91910 CHULA VISTA	0	\$	\$	0	\$15,000	\$15,000	100.00%	107
91911 CHULA VISTA	2	\$116,500	\$233,000	0	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	0	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	0	\$	\$	0.00%	
91931 GUATAY	0	\$	\$	1	\$24,500	\$24,500	98.00%	156
91932 IMPERIAL BEACH	0	\$	\$	0	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	0	\$	\$	0.00%	
91935 JAMUL	0	\$	\$	0	\$	\$	0.00%	
91941 LA MESA	0	\$	\$	0	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	0	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	0	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	0.00%	
91950 NATIONAL CITY	2	\$49,450	\$98,900	0	\$	\$	0.00%	
91962 PINE VALLEY	0	\$	\$	0	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	0	\$	\$	0.00%	
91977 SPRING VALLEY	1	\$128,000	\$128,000	1	\$147,500	\$295,000	97.07%	20
91978 SPRING VALLEY	0	\$	\$	2	\$59,900	\$59,900	99.92%	473
91980 TECATE	0	\$	\$	0	\$	\$	0.00%	
92003 BONSAI	0	\$	\$	0	\$	\$	0.00%	
92004 BORREGO SPRINGS	0	\$	\$	0	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	0	\$	\$	0	\$	\$	0.00%	
92008 CARLSBAD	0	\$	\$	0	\$	\$	0.00%	
92009 CARLSBAD	2	\$142,000	\$284,000	0	\$143,980	\$719,900	98.36%	67
92014 DEL MAR	0	\$	\$	0	\$	\$	0.00%	
92019 EL CAJON	0	\$	\$	0	\$	\$	0.00%	
92020 EL CAJON	1	\$50,000	\$50,000	0	\$72,000	\$72,000	100.00%	3
92021 EL CAJON	5	\$49,459	\$247,299	3	\$74,666	\$224,000	93.72%	54
92024 ENCINITAS	0	\$	\$	2	\$185,000	\$185,000	82.22%	50
92025 ESCONDIDO	1	\$31,000	\$31,000	0	\$	\$	0.00%	
92026 ESCONDIDO	14	\$92,600	\$1,296,400	7	\$163,666	\$982,000	96.32%	120
92027 ESCONDIDO	4	\$66,600	\$266,400	6	\$69,833	\$209,500	95.49%	27
92028 FALLBROOK	6	\$121,550	\$729,300	3	\$69,250	\$277,000	97.30%	120
92029 ESCONDIDO	2	\$160,450	\$320,900	2	\$119,680	\$598,400	97.57%	104
92036 JULIAN	0	\$	\$	0	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92040 LAKESIDE	2	\$190,000	\$380,000	1	\$150,000	\$150,000	93.75%	9
92054 OCEANSIDE	4	\$91,475	\$365,900	0	\$80,300	\$401,500	97.22%	79
92056 OCEANSIDE	3	\$51,783	\$155,350	2	\$87,000	\$261,000	97.94%	80
92057 OCEANSIDE	1	\$75,500	\$75,500	2	\$63,900	\$63,900	95.52%	41
92059 PALA	0	\$	\$	0	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	0	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$	0	\$	\$	0.00%	

92064 POWAY	1	\$58,000	\$58,000	1	\$	\$	0.00%	
92065 RAMONA	2	\$119,900	\$239,800	2	\$40,000	\$40,000	95.24%	110
92066 RANCHITA	0	\$	\$	0	\$	\$	0.00%	
92067 RANCHO SANTA FE	0	\$	\$	0	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	0.00%	
92069 SAN MARCOS	21	\$123,885	\$2,601,599	14	\$113,586	\$1,703,800	96.15%	52
92070 SANTA YSABEL	0	\$	\$	0	\$	\$	0.00%	
92071 SANTEE	5	\$187,380	\$936,900	4	\$36,500	\$73,000	92.41%	63
92075 SOLANA BEACH	0	\$	\$	0	\$	\$	0.00%	
92078 SAN MARCOS	5	\$92,760	\$463,800	2	\$104,333	\$313,000	95.46%	100
92081 VISTA	0	\$	\$	0	\$	\$	0.00%	
92082 VALLEY CENTER	2	\$94,500	\$189,000	1	\$84,333	\$253,000	95.54%	219
92083 VISTA	9	\$83,877	\$754,900	2	\$52,000	\$104,000	95.94%	50
92084 VISTA	3	\$123,000	\$369,000	1	\$	\$	0.00%	
92086 WARNER SPRINGS	0	\$	\$	0	\$	\$	0.00%	
92091 RANCHO SANTA FE	0	\$	\$	0	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	0.00%	
92102 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92103 MISSION HILLS	0	\$	\$	0	\$	\$	0.00%	
92104 NORTH PARK	0	\$	\$	0	\$	\$	0.00%	
92105 EAST SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92106 POINT LOMA	0	\$	\$	0	\$	\$	0.00%	
92107 OCEAN BEACH	0	\$	\$	0	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92109 PACIFIC BEACH	0	\$	\$	0	\$	\$	0.00%	
92110 OLD TOWN SD	0	\$	\$	0	\$	\$	0.00%	
92111 LINDA VISTA	0	\$	\$	0	\$125,000	\$125,000	83.33%	69
92113 LOGAN HEIGHTS	0	\$	\$	0	\$	\$	0.00%	
92114 ENCANTO	0	\$	\$	0	\$	\$	0.00%	
92115 COLLEGE GROVE	1	\$47,000	\$47,000	0	\$	\$	0.00%	
92116 NORMAL HEIGHTS	0	\$	\$	0	\$	\$	0.00%	
92117 CLAIREMONT MESA	0	\$	\$	0	\$	\$	0.00%	
92118 CORONADO	0	\$	\$	0	\$	\$	0.00%	
92119 SAN CARLOS	0	\$	\$	0	\$	\$	0.00%	
92120 DEL CERRO	0	\$	\$	1	\$	\$	0.00%	
92121 SORRENTO	0	\$	\$	0	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	0.00%	
92126 MIRA MESA	1	\$58,900	\$58,900	1	\$104,466	\$313,400	98.74%	30
92127 RANCHO BERNARDO	0	\$	\$	0	\$	\$	0.00%	
92128 RANCHO BERNARDO	0	\$	\$	0	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	0	\$	\$	0	\$	\$	0.00%	
92130 CARMEL VALLEY	0	\$	\$	0	\$	\$	0.00%	
92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92139 PARADISE HILLS	0	\$	\$	0	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92154 OTAY MESA	1	\$32,000	\$32,000	1	\$69,900	\$69,900	100.00%	119
92155 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92173 SAN YSIDRO	0	\$	\$	0	\$	\$	0.00%	
<b>TOTALS</b>	<b>103</b>		<b>10,444,748</b>	<b>62</b>		<b>7,533,700</b>		