

**YEAR TO DATE ENDING SEPTEMBER 30, 2003
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	263	\$531,741	\$139,847,906	158	\$504,093	\$70,573,100	96.61%	63
91902 BONITA	230	\$572,961	\$131,781,217	144	\$550,107	\$68,213,312	97.07%	49
91905 BOULEVARD	34	\$297,751	\$10,123,550	15	\$245,562	\$1,964,500	99.72%	74
91906 CAMPO	72	\$249,577	\$17,969,599	38	\$250,790	\$7,022,120	98.10%	50
91910 CHULA VISTA	658	\$440,188	\$289,643,861	506	\$412,221	\$172,308,697	96.99%	39
91911 CHULA VISTA	527	\$356,215	\$187,725,467	424	\$359,808	\$127,012,384	98.27%	38
91913 CHULA VISTA	565	\$442,856	\$250,213,676	410	\$433,559	\$147,410,202	97.88%	43
91914 CHULA VISTA	201	\$559,859	\$112,531,834	146	\$475,646	\$64,687,988	98.25%	44
91915 CHULA VISTA	368	\$882,673	\$324,823,897	301	\$420,442	\$103,008,500	98.15%	36
91916 DESCANSO	32	\$477,037	\$15,265,200	21	\$348,500	\$6,273,000	92.67%	81
91917 DULZURA	13	\$415,000	\$5,395,000	5	\$387,500	\$1,550,000	94.51%	83
91931 GUATAY	3	\$414,633	\$1,243,900	2	\$462,000	\$462,000	93.33%	110
91932 IMPERIAL BEACH	131	\$384,517	\$50,371,817	91	\$372,520	\$30,174,200	98.29%	39
91934 JACUMBA	12	\$172,312	\$2,067,750	6	\$146,000	\$876,000	96.53%	72
91935 JAMUL	142	\$703,189	\$99,852,924	72	\$562,429	\$34,308,176	94.43%	76
91941 LA MESA	568	\$480,438	\$272,888,813	410	\$434,271	\$156,337,600	96.91%	41
91942 LA MESA	156	\$377,920	\$58,955,603	118	\$394,315	\$41,403,088	104.97%	28
91945 LEMON GROVE	216	\$308,078	\$66,544,871	181	\$309,286	\$46,393,000	98.17%	29
91948 MOUNT LAGUNA	11	\$119,954	\$1,319,500	2	\$73,666	\$221,000	91.70%	129
91950 NATIONAL CITY	185	\$294,817	\$54,541,174	145	\$295,475	\$33,684,200	96.80%	36
91962 PINE VALLEY	39	\$509,816	\$19,882,828	22	\$388,890	\$7,777,800	97.13%	65
91963 POTRERO	12	\$327,789	\$3,933,476	7	\$333,785	\$2,336,500	94.41%	37
91977 SPRING VALLEY	663	\$342,392	\$227,006,492	495	\$331,485	\$132,925,719	97.84%	39
91978 SPRING VALLEY	68	\$449,919	\$30,594,533	61	\$391,366	\$20,742,449	98.14%	46
91980 TECATE	2	\$124,500	\$249,000	0	\$0	\$0	0.00%	0
92003 BONSAI	95	\$852,736	\$81,009,970	45	\$624,034	\$26,209,454	94.83%	76
92004 BORREGO SPRINGS	12	\$167,566	\$2,010,800	4	\$171,400	\$685,600	100.09%	39
92007 CARDIFF BY THE SEA	121	\$839,937	\$101,632,416	78	\$819,498	\$54,086,900	96.53%	41
92008 CARLSBAD	477	\$578,145	\$275,775,561	318	\$522,098	\$147,753,991	97.15%	47
92009 CARLSBAD	1058	\$679,766	\$719,193,225	768	\$630,403	\$429,935,066	97.32%	40
92014 DEL MAR	312	\$1,553,259	\$484,616,901	178	\$1,228,078	\$200,176,850	89.61%	73
92019 EL CAJON	453	\$470,708	\$213,231,051	349	\$451,020	\$145,679,629	97.52%	41
92020 EL CAJON	388	\$420,365	\$163,101,936	275	\$406,254	\$101,157,414	97.31%	38
92021 EL CAJON	518	\$400,177	\$207,292,056	408	\$384,946	\$134,346,282	97.35%	43
92024 ENCINITAS	750	\$846,147	\$634,610,321	547	\$755,902	\$367,368,404	96.09%	49
92025 ESCONDIDO	451	\$469,186	\$211,603,109	346	\$417,767	\$119,481,508	96.57%	53
92026 ESCONDIDO	696	\$419,396	\$291,899,728	540	\$386,870	\$188,792,809	97.30%	44
92027 ESCONDIDO	643	\$365,607	\$235,085,307	515	\$351,720	\$157,922,342	97.91%	42
92028 FALLBROOK	849	\$547,975	\$465,231,586	582	\$455,947	\$239,372,311	97.00%	59
92029 ESCONDIDO	314	\$592,638	\$186,088,634	238	\$509,777	\$112,151,150	96.89%	48
92036 JULIAN	149	\$365,264	\$54,424,451	80	\$362,442	\$23,921,200	95.05%	97
92037 LA JOLLA	594	\$1,940,054	\$1,152,392,193	343	\$1,426,212	\$434,994,777	92.20%	87
92040 LAKESIDE	399	\$400,907	\$159,962,230	295	\$371,003	\$97,202,950	97.15%	38
92054 OCEANSIDE	522	\$428,352	\$223,600,086	410	\$423,192	\$155,734,737	96.60%	44
92056 OCEANSIDE	752	\$378,268	\$284,457,753	645	\$382,405	\$217,206,358	97.80%	37
92057 OCEANSIDE	791	\$369,747	\$292,470,550	656	\$357,229	\$199,691,369	97.81%	33
92059 PALA	8	\$563,475	\$4,507,800	2	\$0	\$0	0.00%	0
92060 PALOMAR MTN	15	\$234,386	\$3,515,800	9	\$155,666	\$934,000	98.53%	10
92061 PAUMA VALLEY	56	\$556,301	\$31,152,884	35	\$529,979	\$15,369,418	93.77%	109
92064 POWAY	701	\$743,076	\$520,896,732	547	\$615,810	\$306,057,666	95.63%	47
92065 RAMONA	742	\$458,794	\$340,425,730	548	\$425,131	\$210,865,378	97.67%	54
92066 RANCHITA	6	\$360,150	\$2,160,900	3	\$216,780	\$1,083,900	100.09%	84
92067 RANCHO SANTA FE	556	\$3,097,463	\$1,722,189,929	259	\$2,145,422	\$478,429,235	91.36%	130
92068 SAN LUIS REY	0	\$0	\$0	0	\$0	\$0	0.00%	0
92069 SAN MARCOS	806	\$418,001	\$336,908,810	657	\$405,861	\$232,152,711	97.36%	39
92070 SANTA YSABEL	10	\$913,900	\$9,139,000	2	\$332,500	\$665,000	93.01%	128
92071 SANTEE	467	\$348,219	\$162,618,342	419	\$352,995	\$129,196,385	98.21%	29
92075 SOLANA BEACH	169	\$1,103,670	\$186,520,337	105	\$901,666	\$89,264,963	95.04%	61
92078 SAN MARCOS	266	\$469,805	\$124,968,379	188	\$455,836	\$71,110,536	97.71%	33
92081 VISTA	15	\$371,418	\$5,571,276	8	\$394,900	\$394,900	100.00%	3

92082 VALLEY CENTER	306	\$560,153	\$171,406,928	210	\$486,124	\$91,877,607	97.55%	72
92083 VISTA	710	\$358,489	\$254,527,522	589	\$355,390	\$185,868,985	97.98%	36
92084 VISTA	484	\$471,653	\$228,280,260	408	\$424,875	\$145,307,324	97.13%	60
92086 WARNER SPRINGS	16	\$348,731	\$5,579,700	16	\$317,545	\$3,493,000	86.54%	169
92091 RANCHO SANTA FE	0	\$0	\$	0	\$0	\$	0.00%	0
92093 LA JOLLA	0	\$0	\$	0	\$0	\$	0.00%	0
92101 SAN DIEGO DOWNTOWN	29	\$653,993	\$18,965,800	10	\$546,240	\$5,462,400	97.95%	44
92102 SAN DIEGO	168	\$337,592	\$56,715,485	135	\$318,716	\$33,783,900	98.04%	38
92103 MISSION HILLS	296	\$843,853	\$249,780,731	199	\$736,901	\$131,905,302	95.97%	54
92104 NORTH PARK	326	\$414,555	\$135,145,092	243	\$408,217	\$82,459,850	97.89%	35
92105 EAST SAN DIEGO	330	\$281,360	\$92,849,045	235	\$284,444	\$56,604,380	97.78%	29
92106 POINT LOMA	263	\$963,130	\$253,303,216	168	\$826,295	\$129,728,374	96.16%	53
92107 OCEAN BEACH	199	\$675,600	\$134,444,427	145	\$701,242	\$92,564,027	96.54%	51
92108 MISSION VALLEY	0	\$0	\$	0	\$0	\$	0.00%	0
92109 PACIFIC BEACH	254	\$769,178	\$195,371,339	183	\$682,325	\$113,266,000	96.57%	57
92110 OLD TOWN SD	151	\$544,490	\$82,218,056	103	\$539,901	\$47,511,300	97.01%	49
92111 LINDA VISTA	187	\$406,310	\$75,980,027	161	\$389,867	\$56,530,794	97.69%	29
92113 LOGAN HEIGHTS	160	\$261,031	\$41,765,001	116	\$247,299	\$20,525,850	98.64%	30
92114 ENCANTO	556	\$293,972	\$163,448,616	437	\$291,164	\$103,945,901	98.43%	34
92115 COLLEGE GROVE	516	\$397,128	\$204,918,340	398	\$385,384	\$140,279,953	97.53%	35
92116 NORMAL HEIGHTS	342	\$478,949	\$163,800,695	265	\$456,975	\$113,330,037	97.26%	40
92117 CLAIREMONT MESA	409	\$446,992	\$182,820,027	334	\$439,347	\$136,197,761	97.87%	31
92118 CORONADO	206	\$1,654,888	\$340,907,055	129	\$1,267,808	\$143,262,340	93.92%	90
92119 SAN CARLOS	248	\$427,219	\$105,950,526	198	\$420,655	\$73,194,050	97.95%	29
92120 DEL CERRO	285	\$545,155	\$155,369,446	223	\$475,364	\$98,875,900	97.37%	35
92121 SORRENTO	48	\$656,467	\$31,510,455	40	\$641,260	\$22,444,100	96.88%	30
92122 UNIVERSITY CITY	178	\$558,362	\$99,388,478	142	\$563,026	\$66,437,115	97.42%	37
92123 MISSION VALLEY	176	\$411,724	\$72,463,510	162	\$416,241	\$60,354,960	98.15%	37
92124 TIERRASANTA	194	\$514,626	\$99,837,632	160	\$497,060	\$76,050,300	98.14%	34
92126 MIRA MESA	686	\$378,911	\$259,933,070	603	\$382,326	\$202,633,150	98.14%	27
92127 RANCHO BERNARDO	324	\$662,280	\$214,578,830	258	\$591,327	\$130,092,035	96.60%	41
92128 RANCHO BERNARDO	878	\$493,099	\$432,941,451	727	\$488,620	\$325,909,845	97.33%	29
92129 RANCHO PENASQUITOS	555	\$501,998	\$278,609,424	448	\$480,642	\$187,931,177	97.98%	25
92130 CARMEL VALLEY	861	\$878,981	\$756,803,287	645	\$864,267	\$515,103,465	96.16%	48
92131 SCRIPPS MIRAMAR	503	\$616,748	\$310,224,493	433	\$592,868	\$229,440,109	97.35%	31
92139 PARADISE HILLS	218	\$295,870	\$64,499,732	166	\$318,521	\$43,955,900	98.79%	35
92145 MIRAMAR	0	\$0	\$	0	\$0	\$	0.00%	0
92154 OTAY MESA	461	\$356,228	\$164,221,406	337	\$346,741	\$93,620,308	98.24%	36
92155 SAN DIEGO	0	\$0	\$	0	\$0	\$	0.00%	0
92161 SAN DIEGO	0	\$0	\$	0	\$0	\$	0.00%	0
92173 SAN YSIDRO	107	\$319,857	\$34,224,759	95	\$336,962	\$25,946,100	98.34%	41
TOTALS	30,962		18,397,823,532	23,303		10,352,954,327		