

MONTH ENDING MAY 31, 2003

LOTS AND LAND

Zip Code	New Listing s	Average List Price	Total New Listing Value	Sold Listing s	Average Sold Price	Total Sold Value	Price to List Price	Average Days on Market
91901 ALPINE	35	\$304,942	\$10,673,000	2	\$118,250	\$236,500	94.64%	325
91902 BONITA	0	\$	\$	0	\$	\$	0.00%	
91905 BOULEVARD	4	\$262,500	\$1,050,000	2	\$58,750	\$117,500	94.08%	335
91906 CAMPO	2	\$132,450	\$264,900	2	\$87,500	\$175,000	100.00%	64
91910 CHULA VISTA	1	\$300,000	\$300,000	1	\$530,000	\$530,000	93.81%	217
91911 CHULA VISTA	3	\$95,000	\$285,000	0	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91916 DESCANSO	5	\$145,940	\$729,700	0	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	0	\$	\$	0.00%	
91931 GUATAY	0	\$	\$	0	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	0	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	0	\$	\$	0.00%	
91935 JAMUL	3	\$274,666	\$824,000	3	\$210,500	\$631,500	95.68%	65
91941 LA MESA	0	\$	\$	2	\$219,500	\$439,000	92.44%	136
91942 LA MESA	1	\$349,000	\$349,000	0	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	0	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	0.00%	
91950 NATIONAL CITY	2	\$309,000	\$618,000	0	\$	\$	0.00%	
91962 PINE VALLEY	4	\$271,500	\$1,086,000	0	\$	\$	0.00%	
91963 POTRERO	1	\$79,900	\$79,900	0	\$	\$	0.00%	
91977 SPRING VALLEY	4	\$241,975	\$967,900	3	\$79,333	\$238,000	95.20%	261
91978 SPRING VALLEY	0	\$	\$	0	\$	\$	0.00%	
91980 TECATE	0	\$	\$	1	\$97,000	\$97,000	69.78%	31
92003 BONSAI	3	\$289,666	\$869,000	2	\$371,000	\$742,000	95.74%	101
92004 BORREGO SPRINGS	0	\$	\$	0	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	3	\$674,300	\$2,022,900	0	\$	\$	0.00%	
92008 CARLSBAD	2	\$1,474,000	\$2,948,000	0	\$	\$	0.00%	
92009 CARLSBAD	0	\$	\$	0	\$	\$	0.00%	
92014 DEL MAR	4	\$630,000	\$2,520,000	2	\$697,500	\$1,395,000	96.54%	19
92019 EL CAJON	6	\$293,833	\$1,763,000	0	\$	\$	0.00%	
92020 EL CAJON	0	\$	\$	2	\$150,750	\$301,500	93.06%	322
92021 EL CAJON	3	\$181,333	\$544,000	0	\$	\$	0.00%	
92024 ENCINITAS	3	\$861,666	\$2,585,000	1	\$910,000	\$910,000	97.85%	267
92025 ESCONDIDO	3	\$206,666	\$620,000	0	\$	\$	0.00%	
92026 ESCONDIDO	7	\$212,714	\$1,489,000	7	\$171,571	\$1,201,000	89.16%	155
92027 ESCONDIDO	2	\$189,500	\$379,000	2	\$182,500	\$365,000	101.56%	85
92028 FALLBROOK	13	\$501,384	\$6,518,000	6	\$166,416	\$998,500	97.27%	236
92029 ESCONDIDO	2	\$2,662,500	\$5,325,000	3	\$236,166	\$708,500	88.67%	35
92036 JULIAN	13	\$123,269	\$1,602,500	5	\$52,900	\$264,500	93.96%	34
92037 LA JOLLA	3	\$2,066,292	\$6,198,876	2	\$737,500	\$1,475,000	89.45%	202
92040 LAKESIDE	9	\$209,533	\$1,885,800	1	\$180,000	\$180,000	100.00%	50
92054 OCEANSIDE	9	\$491,111	\$4,420,000	4	\$221,000	\$884,000	93.58%	159
92056 OCEANSIDE	0	\$	\$	0	\$	\$	0.00%	
92057 OCEANSIDE	0	\$	\$	0	\$	\$	0.00%	
92059 PALA	0	\$	\$	0	\$	\$	0.00%	
92060 PALOMAR MTN	2	\$65,000	\$130,000	1	\$250,000	\$250,000	96.15%	243
92061 PAUMA VALLEY	3	\$536,333	\$1,609,000	0	\$	\$	0.00%	
92064 POWAY	3	\$449,000	\$1,347,000	4	\$371,875	\$1,487,500	92.45%	61
92065 RAMONA	13	\$274,590	\$3,569,676	6	\$184,833	\$1,109,000	95.50%	87
92066 RANCHITA	0	\$	\$	0	\$	\$	0.00%	
92067 RANCHO SANTA FE	7	\$2,323,571	\$16,265,000	0	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	0.00%	
92069 SAN MARCOS	4	\$812,612	\$3,250,450	2	\$280,000	\$560,000	83.58%	146
92070 SANTA YSABEL	1	\$97,000	\$97,000	0	\$	\$	0.00%	
92071 SANTEE	0	\$	\$	0	\$	\$	0.00%	
92075 SOLANA BEACH	0	\$	\$	0	\$	\$	0.00%	
92078 SAN MARCOS	1	\$265,000	\$265,000	0	\$	\$	0.00%	

92082 VALLEY CENTER	8	\$341,487	\$2,731,900	6	\$337,083	\$2,022,500	92.87%	137
92083 VISTA	0	\$	\$	0	\$	\$	0.00%	
92084 VISTA	8	\$643,581	\$5,148,653	1	\$900,000	\$900,000	90.45%	0
92086 WARNER SPRINGS	6	\$249,166	\$1,495,000	0	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	0.00%	
92102 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92103 MISSION HILLS	0	\$	\$	0	\$	\$	0.00%	
92104 NORTH PARK	0	\$	\$	0	\$	\$	0.00%	
92105 EAST SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92106 POINT LOMA	1	\$450,000	\$450,000	0	\$	\$	0.00%	
92107 OCEAN BEACH	0	\$	\$	0	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92109 PACIFIC BEACH	0	\$	\$	1	\$530,000	\$530,000	96.36%	24
92110 OLD TOWN SD	1	\$895,000	\$895,000	1	\$400,000	\$400,000	96.39%	217
92111 LINDA VISTA	3	\$180,000	\$540,000	0	\$	\$	0.00%	
92113 LOGAN HEIGHTS	0	\$	\$	0	\$	\$	0.00%	
92114 ENCANTO	4	\$54,975	\$219,900	0	\$	\$	0.00%	
92115 COLLEGE GROVE	0	\$	\$	0	\$	\$	0.00%	
92116 NORMAL HEIGHTS	1	\$499,000	\$499,000	0	\$	\$	0.00%	
92117 CLAIREMONT MESA	0	\$	\$	0	\$	\$	0.00%	
92118 CORONADO	0	\$	\$	1	\$1,210,000	\$1,210,000	93.44%	49
92119 SAN CARLOS	0	\$	\$	0	\$	\$	0.00%	
92120 DEL CERRO	0	\$	\$	0	\$	\$	0.00%	
92121 SORRENTO	0	\$	\$	0	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	0.00%	
92126 MIRA MESA	0	\$	\$	0	\$	\$	0.00%	
92127 RANCHO BERNARDO	1	\$845,000	\$845,000	0	\$	\$	0.00%	
92128 RANCHO BERNARDO	0	\$	\$	0	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	0	\$	\$	0	\$	\$	0.00%	
92130 CARMEL VALLEY	3	\$709,300	\$2,127,900	1	\$675,000	\$675,000	93.10%	19
92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92139 PARADISE HILLS	0	\$	\$	0	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92154 OTAY MESA	1	\$45,000	\$45,000	0	\$	\$	0.00%	
92155 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92173 SAN YSIDRO	3	\$299,666	\$899,000	1	\$275,000	\$275,000	100.00%	6
TOTALS	224		101,346,955	78		21,308,500		