

**MONTH ENDING NOVEMBER 30, 2002
SINGLE FAMILY DETACHED HOMES**

| Zip Code | New Listings | Average List Price | Total New Listing Value | Sold Listings | Average Sold Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |
|--------------------------|---------------------|---------------------------|--------------------------------|----------------------|---------------------------|-------------------------|-----------------------------------|-------------------------------|
| 91901 ALPINE | 20 | \$462,667 | \$9,253,352 | 8 | \$498,125 | \$3,985,000 | 97.89% | 39 |
| 91902 BONITA | 19 | \$495,993 | \$9,423,876 | 14 | \$539,957 | \$7,559,400 | 97.72% | 54 |
| 91905 BOULEVARD | 4 | \$183,500 | \$734,000 | 2 | \$196,025 | \$392,050 | 91.30% | 129 |
| 91906 CAMPO | 6 | \$164,800 | \$988,800 | 5 | \$194,720 | \$973,600 | 98.84% | 33 |
| 91910 CHULA VISTA | 66 | \$386,920 | \$25,536,750 | 38 | \$380,005 | \$14,440,200 | 98.12% | 29 |
| 91911 CHULA VISTA | 42 | \$305,534 | \$12,832,442 | 34 | \$299,555 | \$10,184,892 | 97.75% | 22 |
| 91913 CHULA VISTA | 45 | \$403,485 | \$18,156,852 | 16 | \$410,306 | \$6,564,900 | 98.22% | 29 |
| 91914 CHULA VISTA | 14 | \$385,191 | \$5,392,676 | 7 | \$394,271 | \$2,759,900 | 97.64% | 33 |
| 91915 CHULA VISTA | 23 | \$405,980 | \$9,337,552 | 19 | \$370,526 | \$7,040,000 | 98.13% | 29 |
| 91916 DESCANSO | 1 | \$370,000 | \$370,000 | 2 | \$230,750 | \$461,500 | 94.18% | 47 |
| 91917 DULZURA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 91931 GUATAY | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 91932 IMPERIAL BEACH | 8 | \$341,675 | \$2,733,400 | 13 | \$339,461 | \$4,413,000 | 98.80% | 39 |
| 91934 JACUMBA | 1 | \$189,000 | \$189,000 | 1 | \$135,000 | \$135,000 | 100.00% | 50 |
| 91935 JAMUL | 13 | \$442,452 | \$5,751,876 | 3 | \$782,833 | \$2,348,500 | 95.31% | 40 |
| 91941 LA MESA | 51 | \$463,006 | \$23,613,342 | 34 | \$404,151 | \$13,741,150 | 96.44% | 50 |
| 91942 LA MESA | 9 | \$391,842 | \$3,526,580 | 6 | \$338,500 | \$2,031,000 | 95.72% | 25 |
| 91945 LEMON GROVE | 21 | \$308,281 | \$6,473,901 | 9 | \$264,555 | \$2,381,000 | 97.40% | 13 |
| 91948 MOUNT LAGUNA | 1 | \$95,000 | \$95,000 | 0 | \$ | \$ | 0.00% | |
| 91950 NATIONAL CITY | 12 | \$220,690 | \$2,648,290 | 7 | \$225,142 | \$1,576,000 | 100.27% | 10 |
| 91962 PINE VALLEY | 5 | \$293,600 | \$1,468,000 | 3 | \$333,000 | \$999,000 | 94.42% | 56 |
| 91963 POTRERO | 0 | \$ | \$ | 1 | \$150,000 | \$150,000 | 100.00% | 90 |
| 91977 SPRING VALLEY | 46 | \$321,910 | \$14,807,901 | 37 | \$289,635 | \$10,716,530 | 97.08% | 37 |
| 91978 SPRING VALLEY | 4 | \$380,163 | \$1,520,652 | 4 | \$376,250 | \$1,505,000 | 96.60% | 45 |
| 91980 TECATE | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92003 BONSAI | 7 | \$663,925 | \$4,647,480 | 4 | \$424,475 | \$1,697,900 | 94.50% | 80 |
| 92004 BORREGO SPRINGS | 2 | \$142,500 | \$285,000 | 0 | \$ | \$ | 0.00% | |
| 92007 CARDIFF BY THE SEA | 15 | \$837,000 | \$12,555,000 | 6 | \$518,000 | \$3,108,000 | 96.49% | 70 |
| 92008 CARLSBAD | 45 | \$503,046 | \$22,637,109 | 32 | \$423,746 | \$13,559,900 | 96.78% | 43 |
| 92009 CARLSBAD | 98 | \$628,170 | \$61,560,698 | 60 | \$566,902 | \$34,014,135 | 97.26% | 47 |
| 92014 DEL MAR | 26 | \$1,258,932 | \$32,732,252 | 16 | \$1,183,700 | \$18,939,200 | 90.89% | 51 |
| 92019 EL CAJON | 29 | \$464,278 | \$13,464,075 | 29 | \$399,668 | \$11,590,400 | 97.82% | 29 |
| 92020 EL CAJON | 23 | \$372,713 | \$8,572,400 | 38 | \$359,665 | \$13,667,300 | 98.45% | 36 |
| 92021 EL CAJON | 40 | \$367,274 | \$14,690,966 | 29 | \$319,117 | \$9,254,400 | 96.94% | 31 |
| 92024 ENCINITAS | 48 | \$702,939 | \$33,741,111 | 24 | \$604,845 | \$14,516,300 | 97.66% | 34 |
| 92025 ESCONDIDO | 49 | \$407,586 | \$19,971,738 | 25 | \$389,876 | \$9,746,900 | 95.66% | 51 |
| 92026 ESCONDIDO | 50 | \$345,995 | \$17,299,786 | 46 | \$332,555 | \$15,297,550 | 97.08% | 49 |
| 92027 ESCONDIDO | 54 | \$338,839 | \$18,297,339 | 37 | \$334,143 | \$12,363,300 | 97.58% | 31 |
| 92028 FALLBROOK | 74 | \$549,558 | \$40,667,293 | 44 | \$462,823 | \$20,364,250 | 97.50% | 46 |
| 92029 ESCONDIDO | 20 | \$539,499 | \$10,789,986 | 10 | \$393,153 | \$3,931,530 | 94.90% | 51 |
| 92036 JULIAN | 14 | \$411,421 | \$5,759,900 | 2 | \$308,750 | \$617,500 | 96.86% | 42 |
| 92037 LA JOLLA | 43 | \$2,086,350 | \$89,713,056 | 30 | \$1,290,516 | \$38,715,495 | 91.13% | 96 |
| 92040 LAKESIDE | 21 | \$408,913 | \$8,587,176 | 25 | \$340,331 | \$8,508,299 | 97.86% | 39 |
| 92054 OCEANSIDE | 50 | \$386,074 | \$19,303,704 | 27 | \$397,137 | \$10,722,720 | 97.00% | 41 |
| 92056 OCEANSIDE | 69 | \$358,685 | \$24,749,288 | 50 | \$350,792 | \$17,539,615 | 97.24% | 33 |
| 92057 OCEANSIDE | 72 | \$298,165 | \$21,467,902 | 44 | \$323,721 | \$14,243,745 | 98.24% | 41 |
| 92059 PALA | 0 | \$ | \$ | 1 | \$676,000 | \$676,000 | 99.43% | 21 |
| 92060 PALOMAR MTN | 0 | \$ | \$ | 1 | \$119,000 | \$119,000 | 100.00% | 13 |
| 92061 PAUMA VALLEY | 4 | \$493,500 | \$1,974,000 | 2 | \$561,250 | \$1,122,500 | 91.78% | 172 |
| 92064 POWAY | 63 | \$559,294 | \$35,235,551 | 35 | \$649,962 | \$22,748,700 | 96.30% | 63 |
| 92065 RAMONA | 56 | \$422,310 | \$23,649,386 | 33 | \$383,615 | \$12,659,300 | 97.59% | 45 |
| 92066 RANCHITA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92067 RANCHO SANTA FE | 48 | \$2,786,256 | \$133,740,303 | 19 | \$2,806,494 | \$53,323,400 | 88.84% | 134 |
| 92068 SAN LUIS REY | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92069 SAN MARCOS | 61 | \$375,698 | \$22,917,593 | 34 | \$349,464 | \$11,881,800 | 96.79% | 37 |
| 92070 SANTA YSABEL | 0 | \$ | \$ | 1 | \$217,000 | \$217,000 | 86.83% | 68 |
| 92071 SANTEE | 49 | \$310,305 | \$15,204,976 | 31 | \$325,130 | \$10,079,032 | 98.52% | 26 |
| 92075 SOLANA BEACH | 10 | \$980,700 | \$9,807,000 | 5 | \$757,400 | \$3,787,000 | 97.73% | 62 |
| 92078 SAN MARCOS | 16 | \$476,755 | \$7,628,080 | 6 | \$415,625 | \$2,493,750 | 95.57% | 51 |
| 92082 VALLEY CENTER | 28 | \$424,165 | \$11,876,647 | 14 | \$615,014 | \$8,610,200 | 97.63% | 85 |
| 92083 VISTA | 76 | \$313,752 | \$23,845,220 | 36 | \$337,969 | \$12,166,900 | 98.36% | 32 |

| | | | | | | | | |
|--------------------------|--------------|-------------|------------------------|--------------|-------------|----------------------|---------|----|
| 92084 VISTA | 49 | \$473,850 | \$23,218,680 | 16 | \$346,737 | \$5,547,800 | 97.29% | 46 |
| 92086 WARNER SPRINGS | 2 | \$357,000 | \$714,000 | 0 | \$ | \$ | 0.00% | |
| 92093 LA JOLLA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92101 SAN DIEGO DOWNTOWN | 1 | \$735,000 | \$735,000 | 0 | \$ | \$ | 0.00% | |
| 92102 SAN DIEGO | 13 | \$381,607 | \$4,960,900 | 11 | \$322,383 | \$3,546,219 | 95.82% | 30 |
| 92103 MISSION HILLS | 30 | \$854,062 | \$25,621,880 | 12 | \$691,400 | \$8,296,800 | 93.22% | 50 |
| 92104 NORTH PARK | 31 | \$407,372 | \$12,628,552 | 21 | \$404,161 | \$8,487,400 | 98.43% | 27 |
| 92105 EAST SAN DIEGO | 24 | \$256,836 | \$6,164,069 | 18 | \$245,894 | \$4,426,100 | 99.62% | 24 |
| 92106 POINT LOMA | 18 | \$969,209 | \$17,445,776 | 8 | \$860,218 | \$6,881,750 | 96.86% | 55 |
| 92107 OCEAN BEACH | 18 | \$1,546,215 | \$27,831,876 | 7 | \$616,828 | \$4,317,800 | 91.25% | 67 |
| 92108 MISSION VALLEY | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92109 PACIFIC BEACH | 24 | \$719,579 | \$17,269,900 | 12 | \$715,991 | \$8,591,900 | 96.49% | 39 |
| 92110 OLD TOWN SD | 8 | \$503,999 | \$4,031,995 | 9 | \$525,505 | \$4,729,550 | 95.28% | 73 |
| 92111 LINDA VISTA | 17 | \$374,574 | \$6,367,766 | 11 | \$351,272 | \$3,864,000 | 95.70% | 21 |
| 92113 LOGAN HEIGHTS | 24 | \$204,265 | \$4,902,367 | 8 | \$231,187 | \$1,849,500 | 95.65% | 18 |
| 92114 ENCANTO | 48 | \$264,229 | \$12,683,028 | 20 | \$269,670 | \$5,393,400 | 99.07% | 34 |
| 92115 COLLEGE GROVE | 45 | \$336,864 | \$15,158,887 | 32 | \$341,889 | \$10,940,450 | 96.60% | 34 |
| 92116 NORMAL HEIGHTS | 36 | \$388,206 | \$13,975,423 | 26 | \$402,681 | \$10,469,725 | 98.87% | 34 |
| 92117 CLAIREMONT MESA | 28 | \$409,989 | \$11,479,696 | 32 | \$365,980 | \$11,711,388 | 97.71% | 27 |
| 92118 CORONADO | 19 | \$1,653,973 | \$31,425,500 | 7 | \$1,725,571 | \$12,079,000 | 93.43% | 94 |
| 92119 SAN CARLOS | 13 | \$460,313 | \$5,984,075 | 15 | \$373,245 | \$5,598,675 | 97.27% | 19 |
| 92120 DEL CERRO | 23 | \$381,116 | \$8,765,676 | 26 | \$398,519 | \$10,361,500 | 97.54% | 26 |
| 92121 SORRENTO | 3 | \$681,584 | \$2,044,752 | 4 | \$533,250 | \$2,133,000 | 97.27% | 57 |
| 92122 UNIVERSITY CITY | 13 | \$510,753 | \$6,639,800 | 9 | \$546,763 | \$4,920,873 | 97.04% | 45 |
| 92123 MISSION VALLEY | 16 | \$405,756 | \$6,492,100 | 10 | \$445,590 | \$4,455,900 | 97.65% | 25 |
| 92124 TIERRASANTA | 18 | \$485,937 | \$8,746,876 | 14 | \$441,571 | \$6,182,000 | 97.21% | 25 |
| 92126 MIRA MESA | 85 | \$345,994 | \$29,409,556 | 39 | \$357,487 | \$13,942,000 | 98.05% | 22 |
| 92127 RANCHO BERNARDO | 27 | \$566,004 | \$15,282,128 | 8 | \$542,372 | \$4,338,980 | 96.73% | 44 |
| 92128 RANCHO BERNARDO | 73 | \$460,946 | \$33,649,116 | 55 | \$457,723 | \$25,174,800 | 96.79% | 41 |
| 92129 RANCHO PENASQUITOS | 48 | \$424,060 | \$20,354,880 | 33 | \$446,222 | \$14,725,350 | 97.58% | 19 |
| 92130 CARMEL VALLEY | 54 | \$983,074 | \$53,086,040 | 35 | \$800,826 | \$28,028,917 | 95.79% | 61 |
| 92131 SCRIPPS MIRAMAR | 31 | \$575,938 | \$17,854,104 | 28 | \$524,139 | \$14,675,900 | 96.80% | 25 |
| 92139 PARADISE HILLS | 20 | \$290,449 | \$5,808,980 | 11 | \$290,863 | \$3,199,500 | 98.16% | 22 |
| 92145 MIRAMAR | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92154 OTAY MESA | 32 | \$316,755 | \$10,136,190 | 12 | \$320,708 | \$3,848,500 | 97.91% | 33 |
| 92155 SAN DIEGO | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92161 SAN DIEGO | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92173 SAN YSIDRO | 8 | \$311,234 | \$2,489,876 | 6 | \$292,666 | \$1,756,000 | 100.31% | 32 |
| TOTALS | 2,570 | | \$1,385,585,701 | 1,614 | | \$761,115,320 | | |