

	A	B	C	D	E	F	G	H	I	J
1	<b>MONTH ENDING JUNE 30, 2002</b>									
2	<b>LOTS AND LAND</b>									
3			<b>New</b>	<b>Average List</b>	<b>Total New</b>	<b>Sold</b>	<b>Average</b>	<b>Total Sold</b>	<b>% Sale</b>	<b>Average</b>
4	<b>Zip Code</b>		<b>Listings</b>	<b>Price</b>	<b>Listing Value</b>	<b>Listings</b>	<b>Sold Price</b>	<b>Value</b>	<b>List Price</b>	<b>Days on Market</b>
5	91901 ALPINE		5	\$255,200	\$1,276,000	3	\$128,666	\$386,000	91.90%	152
6	91902 BONITA		2	\$444,950	\$889,900	0	\$	\$	0.00%	
7	91905 BOULEVARD		5	\$66,480	\$332,400	0	\$	\$	0.00%	
8	91906 CAMPO		0	\$	\$	2	\$56,600	\$113,200	95.93%	25
9	91910 CHULA VISTA		0	\$	\$	2	\$314,950	\$629,900	96.92%	539
10	91911 CHULA VISTA		0	\$	\$	0	\$	\$	0.00%	
11	91913 CHULA VISTA		1	\$289,000	\$289,000	0	\$	\$	0.00%	
12	91914 CHULA VISTA		0	\$	\$	0	\$	\$	0.00%	
13	91915 CHULA VISTA		0	\$	\$	0	\$	\$	0.00%	
14	91916 DESCANSO		3	\$43,333	\$130,000	2	\$60,000	\$120,000	100.00%	7
15	91917 DULZURA		1	\$350,000	\$350,000	0	\$	\$	0.00%	
16	91931 GUATAY		0	\$	\$	0	\$	\$	0.00%	
17	91932 IMPERIAL BEACH		1	\$1,750,000	\$1,750,000	0	\$	\$	0.00%	
18	91934 JACUMBA		1	\$30,000	\$30,000	1	\$96,000	\$96,000	101.05%	56
19	91935 JAMUL		4	\$138,700	\$554,800	4	\$160,750	\$643,000	97.13%	117
20	91941 LA MESA		0	\$	\$	2	\$350,750	\$701,500	98.11%	192
21	91942 LA MESA		0	\$	\$	0	\$	\$	0.00%	
22	91945 LEMON GROVE		0	\$	\$	0	\$	\$	0.00%	
23	91948 MOUNT LAGUNA		0	\$	\$	0	\$	\$	0.00%	
24	91950 NATIONAL CITY		1	\$69,000	\$69,000	0	\$	\$	0.00%	
25	91962 PINE VALLEY		0	\$	\$	0	\$	\$	0.00%	
26	91963 POTRERO		3	\$111,500	\$334,500	0	\$	\$	0.00%	
27	91977 SPRING VALLEY		2	\$136,950	\$273,900	4	\$57,625	\$230,500	98.72%	161
28	91978 SPRING VALLEY		0	\$	\$	0	\$	\$	0.00%	
29	91980 TECATE		0	\$	\$	0	\$	\$	0.00%	
30	92003 BONSALE		1	\$249,000	\$249,000	5	\$338,280	\$1,691,400	95.62%	149
31	92004 BORREGO SPRINGS		0	\$	\$	0	\$	\$	0.00%	
32	92007 CARDIFF BY THE SEA		0	\$	\$	1	\$860,000	\$860,000	96.63%	75
33	92008 CARLSBAD		3	\$398,000	\$1,194,000	1	\$305,000	\$305,000	98.42%	278
34	92009 CARLSBAD		1	\$675,000	\$675,000	0	\$	\$	0.00%	
35	92014 DEL MAR		2	\$1,360,000	\$2,720,000	2	\$630,000	\$1,260,000	210.70%	111
36	92019 EL CAJON		3	\$128,300	\$384,900	3	\$85,000	\$255,000	93.07%	56
37	92020 EL CAJON		0	\$	\$	2	\$87,000	\$174,000	100.06%	151
38	92021 EL CAJON		6	\$471,962	\$2,831,775	1	\$800,000	\$800,000	81.72%	151
39	92024 ESCINITAS		3	\$1,015,000	\$3,045,000	4	\$435,000	\$1,740,000	91.24%	409
40	92025 ESCONDIDO		2	\$595,875	\$1,191,750	3	\$131,666	\$395,000	88.99%	73
41	92026 ESCONDIDO		5	\$266,800	\$1,334,000	2	\$109,900	\$219,800	100.00%	108
42	92027 ESCONDIDO		2	\$799,000	\$1,598,000	0	\$	\$	0.00%	
43	92028 FALLBROOK		36	\$271,720	\$9,781,950	20	\$149,550	\$2,991,000	97.93%	165
44	92029 ESCONDIDO		0	\$	\$	1	\$387,500	\$387,500	91.18%	673
45	92036 JULIAN		16	\$162,368	\$2,597,900	2	\$317,000	\$634,000	92.15%	89
46	92037 LA JOLLA		2	\$1,641,500	\$3,283,000	1	\$750,000	\$750,000	83.80%	21
47	92040 LAKESIDE		4	\$243,850	\$975,400	0	\$	\$	0.00%	
48	92054 OCEANSIDE		3	\$730,000	\$2,190,000	2	\$418,500	\$837,000	85.10%	58
49	92056 OCEANSIDE		0	\$	\$	0	\$	\$	0.00%	
50	92057 OCEANSIDE		1	\$525,000	\$525,000	0	\$	\$	0.00%	
51	92059 PALA		0	\$	\$	0	\$	\$	0.00%	
52	92060 PALOMAR MTN		0	\$	\$	0	\$	\$	0.00%	
53	92061 PAUMA VALLEY		0	\$	\$	1	\$825,000	\$825,000	92.18%	139
54	92064 POWAY		7	\$386,000	\$2,702,000	2	\$279,500	\$559,000	99.11%	40
55	92065 RAMONA		26	\$339,669	\$8,831,400	5	\$131,000	\$655,000	94.93%	106
56	92066 RANCHITA		0	\$	\$	0	\$	\$	0.00%	
57	92067 RANCHO SANTA FE		10	\$2,516,000	\$25,160,000	5	\$1,000,000	\$5,000,000	95.33%	187
58	92068 SAN LUIS REY		0	\$	\$	0	\$	\$	0.00%	

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3	Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List	Average Days on Market	
59	92069 SAN MARCOS	8	\$290,609	\$2,324,876	2	\$300,000	\$600,000	93.76%	148	
60	92070 SANTA YSABEL	2	\$92,250	\$184,500	0	\$	\$	0.00%		
61	92071 SANTEE	3	\$173,233	\$519,700	1	\$160,000	\$160,000	96.97%	0	
62	92075 SOLANA BEACH	0	\$	\$	1	\$695,000	\$695,000	100.00%	75	
63	92078 SAN MARCOS	2	\$519,500	\$1,039,000	0	\$	\$	0.00%		
64	92082 VALLEY CENTER	9	\$492,333	\$4,431,000	10	\$135,800	\$1,358,000	91.42%	120	
65	92083 VISTA	3	\$524,333	\$1,573,000	3	\$165,000	\$495,000	100.00%	136	
66	92084 VISTA	4	\$283,750	\$1,135,000	2	\$142,500	\$285,000	84.10%	110	
67	92086 WARNER SPRINGS	1	\$280,000	\$280,000	0	\$	\$	0.00%		
68	92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%		
69	92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	0.00%		
70	92102 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%		
71	92103 MISSION HILLS	1	\$179,000	\$179,000	0	\$	\$	0.00%		
72	92104 NORTH PARK	0	\$	\$	0	\$	\$	0.00%		
73	92105 EAST SAN DIEGO	4	\$47,450	\$189,800	0	\$	\$	0.00%		
74	92106 POINT LOMA	0	\$	\$	1	\$390,000	\$390,000	98.73%	312	
75	92107 OCEAN BEACH	1	\$295,000	\$295,000	0	\$	\$	0.00%		
76	92108 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%		
77	92109 PACIFIC BEACH	1	\$425,000	\$425,000	0	\$	\$	0.00%		
78	92110 OLD TOWN SD	1	\$525,000	\$525,000	0	\$	\$	0.00%		
79	92111 LINDA VISTA	0	\$	\$	0	\$	\$	0.00%		
80	92113 LOGAN HEIGHTS	4	\$68,750	\$275,000	1	\$76,500	\$76,500	64.29%	12	
81	92114 ENCANTO	0	\$	\$	0	\$	\$	0.00%		
82	92115 COLLEGE GROVE	0	\$	\$	0	\$	\$	0.00%		
83	92116 NORMAL HEIGHTS	1	\$500,000	\$500,000	0	\$	\$	0.00%		
84	92117 CLAIREMONT MESA	0	\$	\$	0	\$	\$	0.00%		
85	92118 CORONADO	0	\$	\$	0	\$	\$	0.00%		
86	92119 SAN CARLOS	1	\$350,000	\$350,000	0	\$	\$	0.00%		
87	92120 DEL CERRO	0	\$	\$	0	\$	\$	0.00%		
88	92121 SORRENTO	0	\$	\$	0	\$	\$	0.00%		
89	92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	0.00%		
90	92123 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%		
91	92124 TIERRASANTA	0	\$	\$	0	\$	\$	0.00%		
92	92126 MIRA MESA	0	\$	\$	0	\$	\$	0.00%		
93	92127 RANCHO BERNARDO	3	\$696,333	\$2,089,000	0	\$	\$	0.00%		
94	92128 RANCHO BERNARDO	1	\$449,000	\$449,000	0	\$	\$	0.00%		
95	92129 RANCHO PENASQUITOS	7	\$114,900	\$804,300	0	\$	\$	0.00%		
96	92130 CARMEL VALLEY	2	\$349,900	\$699,800	5	\$996,500	\$4,982,500	86.13%	144	
97	92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	0.00%		
98	92139 PARADISE HILLS	0	\$	\$	0	\$	\$	0.00%		
99	92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%		
100	92154 OTAY MESA	1	\$399,000	\$399,000	0	\$	\$	0.00%		
101	92155 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%		
102	92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%		
103	92173 SAN YSIDRO	0	\$	\$	0	\$	\$	0.00%		
104	<b>TOTALS</b>	<b>222</b>		<b>\$96,216,551</b>	<b>109</b>		<b>\$32,300,800</b>			