

**MONTH ENDING APRIL 30, 2002
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	7	\$167,100	\$1,169,700	2	\$183,750	\$367,500	0.97%	53
91902 BONITA	1	\$225,000	\$225,000	0	\$	\$	%	
91905 BOULEVARD	4	\$238,725	\$954,900	3	\$53,666	\$161,000	0.84%	85
91906 CAMPO	4	\$91,250	\$365,000	2	\$59,250	\$118,500	0.98%	261
91910 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91911 CHULA VISTA	1	\$298,000	\$298,000	1	\$479,000	\$479,000	1.00%	65
91913 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91914 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91916 DESCANSO	0	\$	\$	0	\$	\$	%	
91917 DULZURA	0	\$	\$	0	\$	\$	%	
91931 GUATAY	0	\$	\$	1	\$40,000	\$40,000	1.00%	163
91932 IMPERIAL BEACH	0	\$	\$	0	\$	\$	%	
91934 JACUMBA	1	\$59,000	\$59,000	1	\$16,000	\$16,000	0.86%	403
91935 JAMUL	8	\$191,712	\$1,533,700	2	\$80,000	\$160,000	0.91%	87
91941 LA MESA	7	\$157,757	\$1,104,300	2	\$160,500	\$321,000	0.74%	154
91942 LA MESA	0	\$	\$	0	\$	\$	%	
91945 LEMON GROVE	0	\$	\$	0	\$	\$	%	
91948 MOUNT LAGUNA	3	\$24,000	\$72,000	0	\$	\$	%	
91950 NATIONAL CITY	1	\$65,000	\$65,000	0	\$	\$	%	
91962 PINE VALLEY	0	\$	\$	0	\$	\$	%	
91963 POTRERO	0	\$	\$	1	\$16,000	\$16,000	0.84%	14
91977 SPRING VALLEY	3	\$83,333	\$250,000	0	\$	\$	%	
91978 SPRING VALLEY	0	\$	\$	0	\$	\$	%	
91980 TECATE	0	\$	\$	0	\$	\$	%	
92003 BONSAI	7	\$690,714	\$4,835,000	1	\$345,000	\$345,000	0.91%	321
92004 BORREGO SPRINGS	0	\$	\$	0	\$	\$	%	
92007 CARDIFF BY THE SEA	0	\$	\$	0	\$	\$	%	
92008 CARLSBAD	1	\$5,600,000	\$5,600,000	0	\$	\$	%	
92009 CARLSBAD	1	\$725,000	\$725,000	0	\$	\$	%	
92014 DEL MAR	1	\$1,150,000	\$1,150,000	2	\$387,500	\$775,000	0.82%	45
92019 EL CAJON	3	\$550,666	\$1,652,000	2	\$202,500	\$405,000	0.93%	104
92020 EL CAJON	0	\$	\$	0	\$	\$	%	
92021 EL CAJON	0	\$	\$	0	\$	\$	%	
92024 ENCINITAS	6	\$893,316	\$5,359,900	1	\$60,000	\$60,000	0.67%	9
92025 ESCONDIDO	3	\$211,333	\$634,000	2	\$185,200	\$370,400	0.99%	68
92026 ESCONDIDO	14	\$220,221	\$3,083,100	5	\$234,200	\$1,171,000	0.95%	79
92027 ESCONDIDO	1	\$100,000	\$100,000	2	\$197,500	\$395,000	0.93%	47
92028 FALLBROOK	21	\$281,850	\$5,918,850	6	\$182,641	\$1,095,850	0.90%	88
92029 ESCONDIDO	5	\$331,755	\$1,658,776	0	\$	\$	%	
92036 JULIAN	11	\$61,454	\$676,000	6	\$70,500	\$423,000	0.95%	225
92037 LA JOLLA	7	\$791,428	\$5,540,000	0	\$	\$	%	
92040 LAKESIDE	8	\$108,000	\$864,000	4	\$113,200	\$452,800	0.93%	215
92054 OCEANSIDE	4	\$777,375	\$3,109,500	1	\$318,000	\$318,000	0.94%	190
92056 OCEANSIDE	4	\$998,750	\$3,995,000	0	\$	\$	%	
92057 OCEANSIDE	1	\$279,000	\$279,000	0	\$	\$	%	
92059 PALA	0	\$	\$	1	\$90,000	\$90,000	0.83%	34
92060 PALOMAR MTN	0	\$	\$	1	\$42,000	\$42,000	1.00%	15
92061 PAUMA VALLEY	5	\$231,600	\$1,158,000	0	\$	\$	%	
92064 POWAY	16	\$620,226	\$9,923,628	1	\$275,000	\$275,000	1.00%	29
92065 RAMONA	20	\$185,535	\$3,710,700	6	\$180,916	\$1,085,500	0.99%	157
92066 RANCHITA	0	\$	\$	1	\$30,000	\$30,000	0.86%	56
92067 RANCHO SANTA FE	14	\$1,486,714	\$20,814,000	0	\$	\$	%	
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	%	
92069 SAN MARCOS	15	\$345,053	\$5,175,800	4	\$222,000	\$888,000	0.83%	38
92070 SANTA YSABEL	0	\$	\$	0	\$	\$	%	
92071 SANTEE	1	\$175,000	\$175,000	1	\$625,000	\$625,000	1.04%	215
92075 SOLANA BEACH	0	\$	\$	0	\$	\$	%	
92078 SAN MARCOS	1	\$169,000	\$169,000	0	\$	\$	%	
92082 VALLEY CENTER	17	\$295,617	\$5,025,500	8	\$171,937	\$1,375,500	0.95%	131
92083 VISTA	2	\$484,500	\$969,000	1	\$161,000	\$161,000	0.81%	129
92084 VISTA	4	\$221,975	\$887,900	1	\$130,000	\$130,000	0.81%	338
92086 WARNER SPRINGS	0	\$	\$	0	\$	\$	%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	%	
92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	%	
92102 SAN DIEGO	3	\$130,000	\$390,000	0	\$	\$	%	

92103 MISSION HILLS	1	\$325,000	\$325,000	0	\$	\$	%	
92104 NORTH PARK	0	\$	\$	1	\$49,900	\$49,900	1.00%	35
92105 EAST SAN DIEGO	0	\$	\$	0	\$	\$	%	
92106 POINT LOMA	0	\$	\$	0	\$	\$	%	
92107 OCEAN BEACH	0	\$	\$	0	\$	\$	%	
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92109 PACIFIC BEACH	1	\$450,000	\$450,000	1	\$427,000	\$427,000	0.93%	177
92110 OLD TOWN SD	0	\$	\$	0	\$	\$	%	
92111 LINDA VISTA	0	\$	\$	0	\$	\$	%	
92113 LOGAN HEIGHTS	0	\$	\$	0	\$	\$	%	
92114 ENCANTO	1	\$205,000	\$205,000	2	\$70,500	\$141,000	1.01%	12
92115 COLLEGE GROVE	5	\$239,800	\$1,199,000	0	\$	\$	%	
92116 NORMAL HEIGHTS	0	\$	\$	0	\$	\$	%	
92117 CLAIREMONT MESA	0	\$	\$	0	\$	\$	%	
92118 CORONADO	0	\$	\$	0	\$	\$	%	
92119 SAN CARLOS	0	\$	\$	0	\$	\$	%	
92120 DEL CERRO	0	\$	\$	0	\$	\$	%	
92121 SORRENTO	0	\$	\$	0	\$	\$	%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	%	
92126 MIRA MESA	0	\$	\$	0	\$	\$	%	
92127 RANCHO BERNARDO	3	\$564,666	\$1,694,000	0	\$	\$	%	
92128 RANCHO BERNARDO	1	\$315,000	\$315,000	1	\$150,000	\$150,000	1.00%	263
92129 RANCHO PENASQUITOS	0	\$	\$	0	\$	\$	%	
92130 CARMEL VALLEY	2	\$465,000	\$930,000	2	\$516,250	\$1,032,500	0.93%	95
92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	%	
92139 PARADISE HILLS	1	\$560,000	\$560,000	0	\$	\$	%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	%	
92154 OTAY MESA	6	\$519,166	\$3,115,000	0	\$	\$	%	
92155 SAN DIEGO	0	\$	\$	0	\$	\$	%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	%	
92173 SAN YSIDRO	1	\$70,000	\$70,000	0	\$	\$	%	
TOTALS	258		\$108,538,254	79		\$13,992,450		