

**MONTH ENDING FEBRUARY 28, 2002**  
**LOTS AND LAND**

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	2	\$300,000	\$600,000	2	\$82,750	\$165,500	0.98%	90
91902 BONITA	0	\$	\$	0	\$	\$	%	
91905 BOULEVARD	3	\$43,466	\$130,400	0	\$	\$	%	
91906 CAMPO	5	\$107,580	\$537,900	2	\$37,500	\$75,000	1.00%	87
91910 CHULA VISTA	0	\$	\$	2	\$355,000	\$710,000	1.02%	65
91911 CHULA VISTA	1	\$999,900	\$999,900	0	\$	\$	%	
91913 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91914 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91916 DESCANSO	3	\$195,000	\$585,000	0	\$	\$	%	
91917 DULZURA	1	\$499,999	\$499,999	0	\$	\$	%	
91931 GUATAY	0	\$	\$	0	\$	\$	%	
91932 IMPERIAL BEACH	0	\$	\$	0	\$	\$	%	
91934 JACUMBA	5	\$129,140	\$645,700	0	\$	\$	%	
91935 JAMUL	12	\$159,908	\$1,918,900	2	\$105,000	\$210,000	0.98%	253
91941 LA MESA	2	\$199,949	\$399,899	1	\$99,900	\$99,900	1.00%	57
91942 LA MESA	0	\$	\$	0	\$	\$	%	
91945 LEMON GROVE	0	\$	\$	0	\$	\$	%	
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	%	
91950 NATIONAL CITY	2	\$182,500	\$365,000	0	\$	\$	%	
91962 PINE VALLEY	3	\$266,666	\$800,000	0	\$	\$	%	
91963 POTRERO	0	\$	\$	0	\$	\$	%	
91977 SPRING VALLEY	2	\$74,450	\$148,900	2	\$147,500	\$295,000	0.92%	201
91978 SPRING VALLEY	0	\$	\$	0	\$	\$	%	
91980 TECATE	0	\$	\$	0	\$	\$	%	
92003 BONSAI	9	\$180,433	\$1,623,900	0	\$	\$	%	
92004 BORREGO SPRINGS	0	\$	\$	0	\$	\$	%	
92007 CARDIFF BY THE SEA	0	\$	\$	0	\$	\$	%	
92008 CARLSBAD	0	\$	\$	1	\$550,000	\$550,000	0.92%	69
92009 CARLSBAD	3	\$491,666	\$1,475,000	2	\$368,500	\$737,000	0.88%	234
92014 DEL MAR	1	\$428,876	\$428,876	0	\$	\$	%	
92019 EL CAJON	2	\$29,950	\$59,900	0	\$	\$	%	
92020 EL CAJON	0	\$	\$	0	\$	\$	%	
92021 EL CAJON	6	\$626,483	\$3,758,900	1	\$450,000	\$450,000	1.00%	72
92024 ENCINITAS	8	\$540,500	\$4,324,000	0	\$	\$	%	
92025 ESCONDIDO	5	\$502,530	\$2,512,650	1	\$115,000	\$115,000	0.82%	131
92026 ESCONDIDO	9	\$193,088	\$1,737,800	2	\$171,000	\$342,000	0.90%	462
92027 ESCONDIDO	2	\$2,412,500	\$4,825,000	0	\$	\$	%	
92028 FALLBROOK	21	\$211,076	\$4,432,600	6	\$160,500	\$963,000	0.92%	124
92029 ESCONDIDO	0	\$	\$	0	\$	\$	%	
92036 JULIAN	4	\$74,875	\$299,500	1	\$7,500	\$7,500	1.00%	112
92037 LA JOLLA	6	\$1,128,333	\$6,770,000	0	\$	\$	%	
92040 LAKESIDE	5	\$188,800	\$944,000	0	\$	\$	%	
92054 OCEANSIDE	2	\$1,424,250	\$2,848,500	1	\$225,000	\$225,000	0.90%	203
92056 OCEANSIDE	0	\$	\$	0	\$	\$	%	
92057 OCEANSIDE	1	\$99,900	\$99,900	0	\$	\$	%	
92059 PALA	0	\$	\$	0	\$	\$	%	
92060 PALOMAR MTN	3	\$379,966	\$1,139,900	0	\$	\$	%	
92061 PAUMA VALLEY	0	\$	\$	1	\$155,000	\$155,000	0.92%	53
92064 POWAY	16	\$530,775	\$8,492,404	3	\$386,666	\$1,160,000	0.93%	20
92065 RAMONA	28	\$161,452	\$4,520,676	6	\$127,583	\$765,500	0.95%	167
92066 RANCHITA	2	\$144,500	\$289,000	1	\$106,467	\$106,467	0.76%	300
92067 RANCHO SANTA FE	8	\$2,208,750	\$17,670,000	0	\$	\$	%	
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	%	
92069 SAN MARCOS	13	\$619,153	\$8,049,000	0	\$	\$	%	
92070 SANTA YSABEL	1	\$69,000	\$69,000	0	\$	\$	%	
92071 SANTEE	3	\$383,333	\$1,150,000	0	\$	\$	%	

92075 SOLANA BEACH	0	\$	\$	0	\$	\$	%	
92078 SAN MARCOS	0	\$	\$	0	\$	\$	%	
92082 VALLEY CENTER	16	\$152,767	\$2,444,276	3	\$79,500	\$238,500	0.92%	161
92083 VISTA	6	\$2,006,500	\$12,039,000	0	\$	\$	%	
92084 VISTA	11	\$250,331	\$2,753,650	2	\$294,500	\$589,000	0.98%	131
92086 WARNER SPRINGS	0	\$	\$	0	\$	\$	%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	%	
92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	%	
92102 SAN DIEGO	8	\$71,912	\$575,300	0	\$	\$	%	
92103 MISSION HILLS	4	\$493,500	\$1,974,000	0	\$	\$	%	
92104 NORTH PARK	2	\$144,000	\$288,000	0	\$	\$	%	
92105 EAST SAN DIEGO	0	\$	\$	1	\$35,000	\$35,000	0.88%	100
92106 POINT LOMA	0	\$	\$	0	\$	\$	%	
92107 OCEAN BEACH	0	\$	\$	0	\$	\$	%	
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92109 PACIFIC BEACH	0	\$	\$	1	\$300,000	\$300,000	0.94%	63
92110 OLD TOWN SD	1	\$349,900	\$349,900	0	\$	\$	%	
92111 LINDA VISTA	0	\$	\$	0	\$	\$	%	
92113 LOGAN HEIGHTS	5	\$184,980	\$924,900	0	\$	\$	%	
92114 ENCANTO	1	\$41,000	\$41,000	0	\$	\$	%	
92115 COLLEGE GROVE	2	\$105,000	\$210,000	1	\$100,000	\$100,000	1.00%	38
92116 NORMAL HEIGHTS	0	\$	\$	0	\$	\$	%	
92117 CLAIREMONT MESA	2	\$287,500	\$575,000	0	\$	\$	%	
92118 CORONADO	0	\$	\$	0	\$	\$	%	
92119 SAN CARLOS	0	\$	\$	0	\$	\$	%	
92120 DEL CERRO	0	\$	\$	0	\$	\$	%	
92121 SORRENTO	0	\$	\$	0	\$	\$	%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	%	
92126 MIRA MESA	0	\$	\$	0	\$	\$	%	
92127 RANCHO BERNARDO	0	\$	\$	0	\$	\$	%	
92128 RANCHO BERNARDO	0	\$	\$	0	\$	\$	%	
92129 RANCHO PENASQUITOS	0	\$	\$	0	\$	\$	%	
92130 CARMEL VALLEY	6	\$648,000	\$3,888,000	1	\$650,000	\$650,000	0.96%	123
92131 SCRIPPS MIRAMAR	1	\$	\$	0	\$	\$	%	
92139 PARADISE HILLS	0	\$	\$	0	\$	\$	%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	%	
92154 OTAY MESA	0	\$	\$	0	\$	\$	%	
92155 SAN DIEGO	0	\$	\$	0	\$	\$	%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	%	
92173 SAN YSIDRO	1	\$750,000	\$750,000	0	\$	\$	%	
<b>Totals</b>	<b>265</b>		<b>\$111,965,130</b>	<b>46</b>		<b>\$9,044,367</b>		